

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 001-38597



American Finance Trust, Inc.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

90-0929989

(I.R.S. Employer Identification No.)

650 Fifth Ave., 30th Floor, New York, NY 10019

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 415-6500

Securities registered pursuant to section 12(b) of the Act:

| Title of each class | Trading Symbols | Name of each exchange on which registered |
|---|-----------------|---|
| Class A Common Stock, \$0.01 par value per share | AFIN | The Nasdaq Global Select Market |
| 7.50% Series A Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share | AFINP | The Nasdaq Global Select Market |
| 7.375% Series C Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share | AFINO | The Nasdaq Global Select Market |
| Preferred Stock Purchase Rights | | The Nasdaq Global Select Market |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 29, 2021, the registrant had 123,506,474 shares of common stock outstanding.

TABLE OF CONTENTS

FORM 10-Q

| | <u>Page</u> |
|--|-------------|
| <u>PART I - FINANCIAL INFORMATION</u> | |
| <u>Item 1. Financial Statements.</u> | |
| <u>Consolidated Balance Sheets as of September 30, 2021 and December 31, 2020 (Unaudited)</u> | <u>3</u> |
| <u>Consolidated Statements of Operations and Comprehensive (Loss) Income for the Three and Nine Months Ended September 30, 2021 and 2020 (Unaudited)</u> | <u>4</u> |
| <u>Consolidated Statements of Changes in Equity for the Three and Nine Months Ended September 30, 2021 (Unaudited)</u> | <u>5</u> |
| <u>Consolidated Statements of Changes in Equity for the Three and Nine Months Ended September 30, 2020 (Unaudited)</u> | <u>6</u> |
| <u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2021 and 2020 (Unaudited)</u> | <u>7</u> |
| <u>Notes to Consolidated Financial Statements (Unaudited)</u> | <u>9</u> |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.</u> | <u>46</u> |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk.</u> | <u>73</u> |
| <u>Item 4. Controls and Procedures.</u> | <u>74</u> |
| <u>PART II - OTHER INFORMATION</u> | <u>75</u> |
| <u>Item 1. Legal Proceedings.</u> | <u>75</u> |
| <u>Item 1A. Risk Factors.</u> | <u>75</u> |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.</u> | <u>75</u> |
| <u>Item 3. Defaults Upon Senior Securities.</u> | <u>76</u> |
| <u>Item 4. Mine Safety Disclosures.</u> | <u>76</u> |
| <u>Item 5. Other Information.</u> | <u>76</u> |
| <u>Item 6. Exhibits.</u> | <u>76</u> |
| <u>Signatures</u> | <u>78</u> |

PART I — FINANCIAL INFORMATION
Item 1. Financial Statements.

AMERICAN FINANCE TRUST, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share data)
(Unaudited)

| ASSETS | September 30, 2021 | December 31, 2020 |
|--|-----------------------|----------------------|
| Real estate investments, at cost: | | |
| Land | \$ 746,355 | \$ 723,316 |
| Buildings, fixtures and improvements | 2,943,693 | 2,830,508 |
| Acquired intangible lease assets | 462,378 | 454,245 |
| Total real estate investments, at cost | 4,152,426 | 4,008,069 |
| Less: accumulated depreciation and amortization | (723,792) | (639,367) |
| Total real estate investments, net | 3,428,634 | 3,368,702 |
| Cash and cash equivalents | 98,989 | 102,860 |
| Restricted cash | 15,863 | 10,537 |
| Deposits for real estate investments | 752 | 137 |
| Derivative assets, at fair value | 2,028 | — |
| Deferred costs, net | 17,216 | 16,663 |
| Straight-line rent receivable | 71,370 | 66,581 |
| Operating lease right-of-use assets | 18,318 | 18,546 |
| Prepaid expenses and other assets (including \$140 and \$1,939 due from related parties as of September 30, 2021 and December 31, 2020, respectively) | 41,998 | 23,941 |
| Assets held for sale | — | — |
| Total assets | \$ 3,695,168 | \$ 3,607,967 |
| LIABILITIES AND EQUITY | | |
| Mortgage notes payable, net | \$ 1,587,462 | \$ 1,490,798 |
| Credit facility | 186,242 | 280,857 |
| Below market lease liabilities, net | 79,809 | 78,674 |
| Accounts payable and accrued expenses (including \$3,404 and \$273 due to related parties as of September 30, 2021 and December 31, 2020, respectively) | 33,256 | 25,210 |
| Operating lease liabilities | 19,209 | 19,237 |
| Derivative liabilities, at fair value | — | 123 |
| Deferred rent and other liabilities | 9,976 | 9,794 |
| Dividends payable | 6,000 | 3,675 |
| Total liabilities | 1,921,954 | 1,908,368 |
| 7.50% Series A cumulative redeemable perpetual preferred stock, \$0.01 par value, liquidation preference \$25.00 per share, 12,796,000 and 8,796,000 shares authorized, 7,933,711 and 7,842,008 issued and outstanding as of September 30, 2021 and December 31, 2020, respectively | 79 | 79 |
| 7.375% Series C cumulative redeemable perpetual preferred stock, \$0.01 par value, liquidation preference \$25.00 per share, 11,536,000 and 3,680,000 shares authorized, 4,594,498 and 3,535,700 issued and outstanding as of September 30, 2021 and December 31, 2020, respectively | 46 | 35 |
| Common stock, \$0.01 par value per share, 300,000,000 shares authorized, 123,506,474 and 108,837,209 shares issued and outstanding as of September 30, 2021 and December 31, 2020, respectively | 1,235 | 1,088 |
| Additional paid-in capital | 2,913,276 | 2,723,678 |
| Accumulated other comprehensive income (loss) | 2,028 | (123) |
| Distributions in excess of accumulated earnings | (1,150,789) | (1,055,680) |
| Total stockholders' equity | 1,765,875 | 1,669,077 |
| Non-controlling interests | 7,339 | 30,522 |
| Total equity | 1,773,214 | 1,699,599 |
| Total liabilities and equity | \$ 3,695,168 | \$ 3,607,967 |

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FINANCE TRUST, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME
(In thousands, except per share data)
(Unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------------|--|--------------------|
| | 2021 | 2020 | 2021 | 2020 |
| Revenue from tenants | \$ 91,915 | \$ 78,489 | \$ 252,679 | \$ 227,987 |
| Operating expenses: | | | | |
| Asset management fees to related party | 9,880 | 6,918 | 25,123 | 20,741 |
| Property operating expense | 13,384 | 14,226 | 40,152 | 39,049 |
| Impairment of real estate investments | 4,554 | — | 4,645 | 11,502 |
| Acquisition, transaction and other costs | 3,426 | 1,507 | 3,604 | 2,680 |
| Equity-based compensation | 4,149 | 3,235 | 13,779 | 9,693 |
| General and administrative | 5,589 | 3,312 | 15,578 | 15,504 |
| Depreciation and amortization | 32,762 | 34,951 | 97,509 | 104,729 |
| Total operating expenses | 73,744 | 64,149 | 200,390 | 203,898 |
| Operating income before gain on sale of real estate investments | 18,171 | 14,340 | 52,289 | 24,089 |
| Gain on sale/exchange of real estate investments | 478 | 2,178 | 775 | 6,456 |
| Operating income | 18,649 | 16,518 | 53,064 | 30,545 |
| Other (expense) income: | | | | |
| Interest expense | (19,232) | (20,871) | (58,927) | (58,778) |
| Other income | 18 | 871 | 62 | 1,004 |
| Total other expense, net | (19,214) | (20,000) | (58,865) | (57,774) |
| Net loss | (565) | (3,482) | (5,801) | (27,229) |
| Net (income) loss attributable to non-controlling interests | (4) | 10 | 4 | 39 |
| Allocation for preferred stock | (5,837) | (3,619) | (17,425) | (10,857) |
| Net loss attributable to common stockholders | (6,406) | (7,091) | (23,222) | (38,047) |
| Other comprehensive income (loss): | | | | |
| Change in unrealized income on derivatives | 98 | (546) | 2,151 | (546) |
| Comprehensive loss attributable to common stockholders | \$ (6,308) | \$ (7,637) | \$ (21,071) | \$ (38,593) |
| Weighted-average shares outstanding — Basic and Diluted | 118,862,852 | 108,429,315 | 112,770,685 | 108,393,269 |
| Net loss per share attributable to common stockholders — Basic and Diluted | \$ (0.06) | \$ (0.07) | \$ (0.21) | \$ (0.36) |

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FINANCE TRUST, INC.

 CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
 (In thousands, except share data)
 (Unaudited)

| Nine Months Ended September 30, 2021 | | | | | | | | | | | | |
|--|--------------------------|--------------|--------------------------|--------------|--------------------|-----------------|----------------------------|---|---|----------------------------|---------------------------|---------------------|
| | Series A Preferred Stock | | Series C Preferred Stock | | Common Stock | | Additional Paid-in Capital | Accumulated Other Comprehensive income (loss) | Distributions in excess of accumulated earnings | Total Stockholders' Equity | Non-controlling Interests | Total Equity |
| | Number of Shares | Par Value | Number of Shares | Par Value | Number of Shares | Par Value | | | | | | |
| Balance, December 31, 2020 | 7,842,008 | \$ 79 | 3,535,700 | \$ 35 | 108,837,209 | \$ 1,088 | \$ 2,723,678 | \$ (123) | \$ (1,055,680) | \$ 1,669,077 | \$ 30,522 | \$ 1,699,599 |
| Issuance of Common Stock, net | — | — | — | — | 14,456,837 | 145 | 125,937 | — | — | 126,082 | — | 126,082 |
| Issuance of Series A Preferred Stock, net | 91,703 | — | — | — | — | — | 2,047 | — | — | 2,047 | — | 2,047 |
| Issuance of Series C Preferred Stock, net | — | — | 1,058,798 | 11 | — | — | 25,492 | — | — | 25,503 | — | 25,503 |
| Equity-based compensation ⁽¹⁾ | — | — | — | — | 289,449 | 3 | 2,075 | — | — | 2,078 | 11,701 | 13,779 |
| Common stock shares withheld upon vesting of restricted stock | — | — | — | — | (77,021) | (1) | (723) | — | — | (724) | — | (724) |
| Dividends declared on Common Stock, \$0.63 per share | — | — | — | — | — | — | — | — | (71,287) | (71,287) | — | (71,287) |
| Dividends declared on Series A Preferred Stock, \$1.41 per share | — | — | — | — | — | — | — | — | (11,172) | (11,172) | — | (11,172) |
| Dividends declared on Series C Preferred Stock, \$1.45 per share | — | — | — | — | — | — | — | — | (6,499) | (6,499) | — | (6,499) |
| Distributions to non-controlling interest holders | — | — | — | — | — | — | — | — | (354) | (354) | (110) | (464) |
| Net loss | — | — | — | — | — | — | — | — | (5,797) | (5,797) | (4) | (5,801) |
| Other comprehensive loss | — | — | — | — | — | — | — | 2,151 | — | 2,151 | — | 2,151 |
| Forfeiture of 2018 LTIP Units | — | — | — | — | — | — | 34,826 | — | — | 34,826 | (34,826) | — |
| Rebalancing of ownership percentage | — | — | — | — | — | — | (56) | — | — | (56) | 56 | — |
| Balance, September 30, 2021 | 7,933,711 | \$ 79 | 4,594,498 | \$ 46 | 123,506,474 | \$ 1,235 | \$ 2,913,276 | \$ 2,028 | \$ (1,150,789) | \$ 1,765,875 | \$ 7,339 | \$ 1,773,214 |

| Three Months Ended September 30, 2021 | | | | | | | | | | | | |
|--|--------------------------|--------------|--------------------------|--------------|--------------------|-----------------|----------------------------|---|---|----------------------------|---------------------------|---------------------|
| | Series A Preferred Stock | | Series C Preferred Stock | | Common Stock | | Additional Paid-in Capital | Accumulated Other Comprehensive income (loss) | Distributions in excess of accumulated earnings | Total Stockholders' Equity | Non-controlling Interests | Total Equity |
| | Number of Shares | Par Value | Number of Shares | Par Value | Number of Shares | Par Value | | | | | | |
| Balance, June 30, 2021 | 7,933,711 | \$ 79 | 4,594,498 | \$ 46 | 117,706,586 | \$ 1,177 | \$ 2,829,490 | \$ 1,930 | \$ (1,119,182) | \$ 1,713,540 | \$ 36,426 | \$ 1,749,966 |
| Issuance of Common Stock, net | — | — | — | — | 5,822,614 | 59 | 49,024 | — | — | 49,083 | — | 49,083 |
| Issuance of Series A Preferred Stock, net | — | — | — | — | — | — | (109) | — | — | (109) | — | (109) |
| Issuance of Series C Preferred Stock, net | — | — | — | — | — | — | (104) | — | — | (104) | — | (104) |
| Equity-based compensation ⁽¹⁾ | — | — | — | — | (4,150) | — | 312 | — | 154 | 466 | 5,773 | 6,239 |
| Common stock shares withheld upon vesting of restricted shares | — | — | — | — | (18,576) | (1) | (164) | — | — | (165) | — | (165) |
| Dividends declared on Common Stock, \$0.21 per share | — | — | — | — | — | — | — | — | (25,190) | (25,190) | — | (25,190) |
| Dividends declared on Series A Preferred Stock, \$0.47 per share | — | — | — | — | — | — | — | — | (3,719) | (3,719) | — | (3,719) |
| Dividends declared on Series C Preferred Stock, \$0.46 per share | — | — | — | — | — | — | — | — | (2,119) | (2,119) | — | (2,119) |
| Distributions to non-controlling interest holders | — | — | — | — | — | — | — | — | (164) | (164) | (37) | (201) |
| Net loss | — | — | — | — | — | — | — | — | (569) | (569) | 4 | (565) |
| Other comprehensive loss | — | — | — | — | — | — | — | 98 | — | 98 | — | 98 |
| Forfeiture of 2018 LTIP Units | — | — | — | — | — | — | 34,826 | — | — | 34,826 | (34,826) | — |
| Rebalancing of ownership percentage | — | — | — | — | — | — | 1 | — | — | 1 | (1) | — |
| Balance, September 30, 2021 | 7,933,711 | \$ 79 | 4,594,498 | \$ 46 | 123,506,474 | \$ 1,235 | \$ 2,913,276 | \$ 2,028 | \$ (1,150,789) | \$ 1,765,875 | \$ 7,339 | \$ 1,773,214 |

The accompanying notes are an integral part of these consolidated financial statements.

⁽¹⁾ Presented net of forfeitures. 24,025 restricted shares with a fair value of approximately \$165,000 were forfeited during the period.

AMERICAN FINANCE TRUST, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
 (In thousands, except share data)
 (Unaudited)

| | Nine Months Ended September 30, 2020 | | | | | | | | | |
|---|--------------------------------------|--------------|--------------------|-----------------|----------------------------|---|---|----------------------------|---------------------------|---------------------|
| | Preferred Stock | | Common Stock | | Additional Paid-in Capital | Accumulated Other Comprehensive income (loss) | Distributions in excess of accumulated earnings | Total Stockholders' Equity | Non-controlling Interests | Total Equity |
| | Number of Shares | Par Value | Number of Shares | Par Value | | | | | | |
| Balance, December 31, 2019 | 6,917,230 | \$ 69 | 108,475,266 | \$ 1,085 | \$ 2,615,089 | \$ — | \$ (932,912) | \$ 1,683,331 | \$ 18,899 | \$ 1,702,230 |
| Issuance of Common Stock, net | — | — | — | — | (184) | — | — | (184) | — | (184) |
| Issuance of Preferred Stock, net | 802,459 | 8 | — | — | 19,509 | — | — | 19,517 | — | 19,517 |
| Equity-based compensation | — | — | 361,943 | 3 | 797 | — | — | 800 | 8,893 | 9,693 |
| Dividends declared on Common Stock, \$0.70 per share | — | — | — | — | — | — | (75,954) | (75,954) | — | (75,954) |
| Dividends declared on Preferred Stock, \$1.41 per share | — | — | — | — | — | — | (10,856) | (10,856) | — | (10,856) |
| Distributions to non-controlling interest holders | — | — | — | — | — | — | (315) | (315) | (120) | (435) |
| Other comprehensive loss | — | — | — | — | — | (546) | — | (546) | — | (546) |
| Net loss | — | — | — | — | — | — | (27,190) | (27,190) | (39) | (27,229) |
| Rebalancing of ownership percentage | — | — | — | — | 65 | — | — | 65 | (65) | — |
| Balance, September 30, 2020 | <u>7,719,689</u> | <u>\$ 77</u> | <u>108,837,209</u> | <u>\$ 1,088</u> | <u>\$ 2,635,276</u> | <u>\$ (546)</u> | <u>\$ (1,047,227)</u> | <u>\$ 1,588,668</u> | <u>\$ 27,568</u> | <u>\$ 1,616,236</u> |

| | Three Months Ended September 30, 2020 | | | | | | | | | |
|---|---------------------------------------|--------------|--------------------|-----------------|----------------------------|---|---|----------------------------|---------------------------|---------------------|
| | Preferred Stock | | Common Stock | | Additional Paid-in Capital | Accumulated Other Comprehensive income (loss) | Distributions in excess of accumulated earnings | Total Stockholders' Equity | Non-controlling Interests | Total Equity |
| | Number of Shares | Par Value | Number of Shares | Par Value | | | | | | |
| Balance, June 30, 2020 | 7,719,689 | \$ 77 | 108,527,734 | \$ 1,085 | \$ 2,635,166 | \$ — | \$ (1,016,977) | \$ 1,619,351 | \$ 24,678 | \$ 1,644,029 |
| Issuance of Common Stock, net | — | — | — | — | (94) | — | — | (94) | — | (94) |
| Issuance of Preferred Stock, net | — | — | — | — | (92) | — | — | (92) | — | (92) |
| Equity-based compensation | — | — | 309,475 | 3 | 269 | — | — | 272 | 2,963 | 3,235 |
| Dividends declared on Common Stock, \$0.21 per share | — | — | — | — | — | — | (23,065) | (23,065) | — | (23,065) |
| Dividends declared on Preferred Stock, \$0.47 per share | — | — | — | — | — | — | (3,618) | (3,618) | — | (3,618) |
| Distributions to non-controlling interest holders | — | — | — | — | — | — | (95) | (95) | (36) | (131) |
| Other comprehensive loss | — | — | — | — | — | (546) | — | (546) | — | (546) |
| Net loss | — | — | — | — | — | — | (3,472) | (3,472) | (10) | (3,482) |
| Rebalancing of ownership percentage | — | — | — | — | 27 | — | — | 27 | (27) | — |
| Balance, September 30, 2020 | <u>7,719,689</u> | <u>\$ 77</u> | <u>108,837,209</u> | <u>\$ 1,088</u> | <u>\$ 2,635,276</u> | <u>\$ (546)</u> | <u>\$ (1,047,227)</u> | <u>\$ 1,588,668</u> | <u>\$ 27,568</u> | <u>\$ 1,616,236</u> |

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FINANCE TRUST, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

| | Nine Months Ended September 30, | |
|--|---------------------------------|------------------|
| | 2021 | 2020 |
| Cash flows from operating activities: | | |
| Net (loss) income | \$ (5,801) | \$ (27,229) |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities: | | |
| Depreciation | 67,463 | 66,919 |
| Amortization of in-place lease assets | 28,429 | 36,104 |
| Amortization of deferred leasing costs | 1,617 | 1,707 |
| Amortization (including accelerated write-off) of deferred financing costs | 7,991 | 5,813 |
| Amortization of mortgage (premiums) and discounts on borrowings, net | (972) | (1,670) |
| Accretion of market lease and other intangibles, net | (3,450) | (4,933) |
| Equity-based compensation | 13,779 | 9,693 |
| Gain on sale/exchange of real estate investments | (775) | (6,456) |
| Impairment of real estate investments | 4,645 | 11,502 |
| Payments of prepayment costs on mortgages | 3,327 | 807 |
| Changes in assets and liabilities: | | |
| Straight-line rent receivable | (5,068) | (15,694) |
| Straight-line rent payable | 190 | 244 |
| Prepaid expenses and other assets | (16,316) | (11,017) |
| Accounts payable and accrued expenses | 5,282 | 4,963 |
| Deferred rent and other liabilities | 182 | (928) |
| Net cash provided by operating activities | 100,523 | 69,825 |
| Cash flows from investing activities: | | |
| Capital expenditures | (10,106) | (6,901) |
| Investments in real estate and other assets | (153,704) | (158,014) |
| Proceeds from sale of real estate investments | 4,579 | 6,707 |
| Deposits for real estate investments | (615) | (1,801) |
| Net cash used in investing activities | (159,846) | (160,009) |
| Cash flows from financing activities: | | |
| Proceeds from mortgage notes payable | 239,928 | 840,000 |
| Payments on mortgage notes payable | (137,905) | (624,240) |
| Proceeds from credit facility | 30,500 | 205,000 |
| Payments on credit facility | (125,114) | (232,291) |
| Payments of financing costs and deposits | (10,059) | (30,192) |
| Payments of prepayment costs on mortgages | (3,327) | (807) |
| Common stock repurchases | (560) | — |
| Distributions on LTIP Units and Class A Units | (320) | (436) |
| Dividends paid on Class A common stock | (71,287) | (75,951) |
| Dividends paid on Series A preferred stock | (11,129) | (10,537) |
| Dividends paid on Series C preferred stock | (4,380) | — |
| Class A common stock offering costs | — | (161) |
| Proceeds from issuance of Series A preferred stock, net | 1,974 | 19,530 |
| Proceeds from issuance of Series C preferred stock, net | 25,555 | — |
| Proceeds from issuance of Class A common stock, net | 126,902 | — |
| Net cash provided by financing activities | 60,778 | 89,915 |
| Net change in cash, cash equivalents and restricted cash | 1,455 | (269) |
| Cash, cash equivalents and restricted cash beginning of period | 113,397 | 99,840 |
| Cash, cash equivalents and restricted cash end of period | \$ 114,852 | \$ 99,571 |

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FINANCE TRUST, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

| | Nine Months Ended September 30, | |
|--|---------------------------------|------------------|
| | 2021 | 2020 |
| Cash and cash equivalents, end of period | \$ 98,989 | \$ 86,265 |
| Restricted cash, end of period | 15,863 | 13,306 |
| Cash, cash equivalents and restricted cash end of period | \$ 114,852 | \$ 99,571 |
| Supplemental Disclosures: | | |
| Cash paid for interest, net of amounts capitalized | \$ 52,887 | \$ 54,965 |
| Cash paid for income and franchise taxes | 1,112 | 665 |
| Non-Cash Investing and Financing Activities: | | |
| Accrued Series A preferred stock offering costs | \$ 70 | \$ 2 |
| Accrued Series C preferred stock offering costs | 69 | — |
| Accrued Class A common stock offering costs | 827 | — |
| Series A preferred stock dividend declared | 3,719 | 3,619 |
| Series C preferred stock dividend declared | 2,118 | — |
| Proceeds from real estate sales used to pay off related mortgage notes payable | 1,108 | 5,586 |
| Mortgage notes payable released in connection with disposition of real estate | (1,108) | (5,586) |
| Accrued capital expenditures | 1,583 | 3,536 |
| Assets provided through real estate substitution | — | (2,202) |
| Assets received through real estate substitution | — | 4,380 |

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

Note 1 — Organization

American Finance Trust, Inc. (the “Company”), is an externally managed real estate investment trust for U.S. federal income tax purposes (“REIT”) focusing on acquiring and managing a diversified portfolio of primarily service-oriented and traditional retail and distribution-related commercial real estate properties located primarily in the United States. The Company’s assets consist primarily of freestanding single-tenant properties that are net leased to “investment grade” and other creditworthy tenants and a portfolio of multi-tenant retail properties consisting primarily of power centers and lifestyle centers. The Company intends to focus its future acquisitions primarily on net leased, single-tenant service retail properties, defined as properties leased to tenants in the retail banking, restaurant, grocery, pharmacy, gas, convenience, fitness, and auto services sectors. As of September 30, 2021, the Company owned 968 properties, comprised of 20.1 million rentable square feet, which were 93.2% leased, including 935 single-tenant net leased commercial properties (893 of which are retail properties) and 33 multi-tenant retail properties.

Substantially all of the Company’s business is conducted through American Finance Operating Partnership, L.P. (the “OP”), a Delaware limited partnership, and its wholly owned subsidiaries. American Finance Advisors, LLC (the “Advisor”) manages the Company’s day-to-day business with the assistance of the Company’s property manager, American Finance Properties, LLC (the “Property Manager”). The Advisor and the Property Manager are under common control with AR Global Investments, LLC (“AR Global”) and these related parties receive compensation and fees for providing services to us. The Company also reimburses these entities for certain expenses they incur in providing these services to the Company.

Note 2 — Summary of Significant Accounting Policies***Basis of Accounting***

The accompanying unaudited consolidated financial statements of the Company included herein were prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and with the instructions to this Quarterly Report on Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. The information furnished includes all adjustments and accruals of a normal recurring nature, which, in the opinion of management, are necessary for a fair statement of results for the interim periods. All intercompany accounts and transactions have been eliminated in consolidation. The results of operations for the three and nine month periods ended September 30, 2021 and 2020 are not necessarily indicative of the results for the entire year or any subsequent interim periods.

These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto as of, and for the year ended December 31, 2020, which are included in the Company’s Annual Report on Form 10-K filed with the SEC on February 25, 2021. Except for those required by new accounting pronouncements discussed below, there have been no significant changes to the Company’s significant accounting policies during the nine months ended September 30, 2021.

Principles of Consolidation

The accompanying unaudited consolidated financial statements include the accounts of the Company, the OP and its subsidiaries. All inter-company accounts and transactions are eliminated in consolidation. In determining whether the Company has a controlling financial interest in a joint venture and the requirement to consolidate the accounts of that entity, management considers factors such as ownership interest, authority to make decisions and contractual and substantive participating rights of the other partners or members as well as whether the entity is a variable interest entity (“VIE”) for which the Company is the primary beneficiary. The Company has determined the OP is a VIE of which the Company is the primary beneficiary. Substantially all of the Company’s assets and liabilities are held by the OP. Except for the OP, as of September 30, 2021 and December 31, 2020, the Company had no interests in entities that were not wholly owned.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management makes significant estimates regarding revenue recognition, purchase price allocations to record investments in real estate, and fair value measurements, as applicable.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

Impacts of the COVID-19 Pandemic

During the first quarter of 2020, the global COVID-19 pandemic that has spread around the world and to every state in the United States commenced. The pandemic has had and could continue to have an adverse impact on economic and market conditions, including a global economic slowdown, recession, or period of slow growth. The continued rapid development and fluidity of this situation precludes any prediction as to the ultimate adverse impact of COVID-19 on economic and market conditions. The Company believes the estimates and assumptions underlying its consolidated financial statements are reasonable and supportable based on the information available as of September 30, 2021, however uncertainty over the ultimate impact of COVID-19 will have on the global economy generally, and the Company's business in particular, makes any estimates and assumptions as of September 30, 2021 inherently less certain than they would be absent the current and potential impacts of COVID-19. Actual results may ultimately differ from those estimates.

The financial stability and overall health of tenants is critical to the Company's business. The negative effects that the global pandemic has had on the economy includes the closure or reduction in activity for many retail operations such as some of those operated by the Company's tenants (e.g., restaurants). This has impacted the ability of some of the Company's tenants to pay their monthly rent either temporarily or in the long-term. The Company experienced delays in rent collections in the second, third and fourth quarters of 2020 and the first quarter of 2021. The Company took a proactive approach to achieve mutually agreeable solutions with its tenants and in some cases, in the second, third and fourth quarters of 2020 and throughout 2021, the Company has executed several types of lease amendments. These agreements include deferrals and abatements and also may include extensions to the term of the leases.

For accounting purposes, in accordance with ASC 842: Leases, normally a company would be required to assess a lease modification to determine if the lease modification should be treated as a separate lease and if not, modification accounting would be applied which would require a company to reassess the classification of the lease (including leases for which the prior classification under ASC 840 was retained as part of the election to apply the package of practical expedients allowed upon the adoption of ASC 842, which does not apply to leases subsequently modified). However, in light of the COVID-19 pandemic in which many leases are being modified, the FASB and SEC provided relief that allowed companies to make a policy election as to whether they treat COVID-19 related lease amendments as a provision included in the pre-concession arrangement, and therefore, not a lease modification, or to treat the lease amendment as a modification. In order to be considered COVID-19 related, cash flows must be substantially the same or less than those prior to the concession. For COVID-19 relief qualified changes, there are two methods to potentially account for such rent deferrals or abatements under the relief, (1) as if the changes were originally contemplated in the lease contract or (2) as if the deferred payments are variable lease payments contained in the lease contract. For all other lease changes that did not qualify for FASB relief, the Company is required to apply modification accounting including assessing classification under ASC 842.

Some, but not all of the Company's lease modifications qualify for the FASB relief. In accordance with the relief provisions, instead of treating these qualifying leases as modifications, the Company has elected to treat the modifications as if previously contained in the lease and recast rents receivable prospectively (if necessary). Under that accounting, for modifications that were deferrals only, there would be no impact on overall rental revenue and for any abatement amounts that reduced total rent to be received, the impact would be recognized ratably over the remaining life of the lease.

For leases not qualifying for this relief, the Company has applied modification accounting and determined that there were no changes in the current classification of its leases impacted by negotiations with its tenants.

Revenue Recognition

The Company's revenues, which are derived primarily from lease contracts, include rents that each tenant pays in accordance with the terms of each lease reported on a straight-line basis over the initial term of the lease. As of September 30, 2021, these leases had an average remaining lease term of approximately 8.7 years. Because many of the Company's leases provide for rental increases at specified intervals, straight-line basis accounting requires the Company to record a receivable for, and include in revenue from tenants, unbilled rents receivable that the Company will only receive if the tenant makes all rent payments required through the expiration of the initial term of the lease. When the Company acquires a property, the acquisition date is considered to be the commencement date for purposes of this calculation. For new leases after acquisition, the commencement date is considered to be the date the tenant takes control of the space. For lease modifications, the commencement date is considered to be the date the lease modification is executed. The Company defers the revenue related to lease payments received from tenants in advance of their due dates. Pursuant to certain of the Company's lease agreements, tenants are required to reimburse the Company for certain property operating expenses, in addition to paying base rent, whereas under certain other lease agreements, the tenants are directly responsible for all operating costs of the respective properties.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

Under ASC 842, the Company elected to report combined lease and non-lease components in a single line “Revenue from tenants.” For comparative purposes, the Company also elected to reflect prior revenue and reimbursements reported under ASC 842 also on a single line. For expenses paid directly by the tenant, under both ASC 842 and 840, the Company has reflected them on a net basis.

The following table presents future base rent payments on a cash basis due to the Company over the next five years and thereafter. These amounts exclude tenant reimbursements and contingent rent payments, as applicable, that may be collected from certain tenants based on provisions related to sales thresholds and increases in annual rent based on exceeding certain economic indexes among other items:

As of September 30, 2021:

| <i>(In thousands)</i> | Future Base Rent Payments | |
|-----------------------|--------------------------------------|------------------|
| 2021 (remainder) | \$ | 69,143 |
| 2022 | | 274,645 |
| 2023 | | 261,254 |
| 2024 | | 245,207 |
| 2025 | | 227,540 |
| 2026 | | 210,747 |
| Thereafter | | 1,267,169 |
| | \$ | <u>2,555,705</u> |

The Company owns certain properties with leases that include provisions for the tenant to pay contingent rental income based on a percent of the tenant’s sales upon the achievement of certain sales thresholds or other targets which may be monthly, quarterly or annual targets. As the lessor to the aforementioned leases, the Company defers the recognition of contingent rental income, until the specified target that triggered the contingent rental income is achieved, or until such sales upon which percentage rent is based are known. For the three and nine months ended September 30, 2021, such amounts were \$0.3 million and \$0.9 million, respectively, and for the three and nine months ended September 30, 2020, such amounts were \$0.4 million and \$0.7 million, respectively.

The Company continually reviews receivables related to rent and unbilled rents receivable and determines collectability by taking into consideration the tenant’s payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located. Under the leasing standard adopted on January 1, 2019 (see the “Recently Issued Accounting Pronouncements” section below), the Company is required to assess, based on credit risk only, if it is probable that the Company will collect virtually all of the lease payments at lease commencement date and it must continue to reassess collectability periodically thereafter based on new facts and circumstances affecting the credit risk of the tenant. Partial reserves, or the ability to assume partial recovery are not permitted. If the Company determines that it’s probable it will collect virtually all of the lease payments (rent and common area maintenance), the lease will continue to be accounted for on an accrual basis (i.e. straight-line). However, if the Company determines it’s not probable that it will collect virtually all of the lease payments, the lease will be accounted for on a cash basis and a full reserve would be recorded on previously accrued amounts in cases where it was subsequently concluded that collection was not probable. Cost recoveries from tenants are included in operating revenue from tenants beginning on January 1, 2019, in accordance with new accounting rules, on the accompanying consolidated statements of operations and comprehensive income (loss) in the period the related costs are incurred, as applicable. In the second, third and fourth quarters of 2020 and throughout 2021, this assessment included consideration of the impacts of the COVID-19 pandemic on the ability of the Company’s tenants to pay rents in accordance with their contracts. The assessment included all of the Company’s tenants with a focus on the Company’s multi-tenant retail properties which have been more negatively impacted by the COVID-19 pandemic than the Company’s single-tenant properties.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

In accordance with the lease accounting rules, the Company records uncollectable amounts as reductions in revenue from tenants. During the three months ended September 30, 2021 the Company recorded a net recovery of \$0.1 million of uncollectable amounts during the period. During the nine months ended September 30, 2021, uncollectable amounts were \$1.3 million, not including a recovery of \$0.8 million relating to a lease settlement fee from a tenant in one of the Company's multi-tenant properties that terminated its lease. Such amounts were \$0.5 million and \$5.2 million for the three and nine months ended September 30, 2020, respectively.

During the third quarter of 2021, the Company entered into a lease termination agreement with a tenant at 12 of its properties. The Company recorded approximately \$10.5 million in revenue from tenants in the Company's consolidated statements of operations for the three and nine months ended September 30, 2021 as a result of all of the accounting impacts of related to this lease termination. This amount consists of a lease termination fee of \$10.4 million, a \$0.7 million below market lease intangibles write off (see [Note 3 — Real Estate Investments, Net](#)), less \$0.6 million in previously recorded straight-line rent receivables accrued on these leases. In addition, the nine months ended September 30, 2021 also includes \$0.8 million in lease termination fees from a tenant in one of the Company's multi-tenant properties that terminated its lease.

The \$10.4 million termination fee is recorded in prepaid expenses and other assets on the Company's consolidated balance sheet as of September 30, 2021. The payment was received by the Company in October 2021.

Investments in Real Estate

Investments in real estate are recorded at cost. Improvements and replacements are capitalized when they extend the useful life of the asset. Costs of repairs and maintenance are expensed as incurred. At the time an asset is acquired, the Company evaluates the inputs, processes and outputs of the asset acquired to determine if the transaction is a business combination or asset acquisition. If an acquisition qualifies as a business combination, the related transaction costs are recorded as an expense in the consolidated statements of operations and comprehensive loss. If an acquisition qualifies as an asset acquisition, the related transaction costs are generally capitalized and subsequently amortized over the useful life of the acquired assets. See the *Purchase Price Allocation* section in this Note for a discussion of the initial accounting for investments in real estate.

Disposal of real estate investments that represent a strategic shift in operations that will have a major effect on the Company's operations and financial results are required to be presented as discontinued operations in the consolidated statements of operations. No properties were presented as discontinued operations during the quarters ended September 30, 2021 and 2020. Properties that are intended to be sold are to be designated as "held for sale" on the consolidated balance sheets at the lesser of carrying amount or fair value less estimated selling costs when they meet specific criteria to be presented as held for sale, most significantly that the sale is probable within one year. The Company evaluates probability of sale based on specific facts including whether a sales agreement is in place and the buyer has made significant non-refundable deposits. Properties are no longer depreciated when they are classified as held for sale. As of September 30, 2021, no properties were considered held for sale, and as of December 31, 2020, the Company had no properties classified as held for sale.

In accordance with the lease accounting standard, all of the Company's leases as lessor prior to adoption of ASC 842 were accounted for as operating leases and the Company continued to account for them as operating leases under the transition guidance. The Company evaluates new leases originated after the adoption date (by the Company or by a predecessor lessor/owner) pursuant to the new guidance where a lease for some or all of a building is classified by a lessor as a sales-type lease if the significant risks and rewards of ownership reside with the tenant. This situation is met if, among other things, there is an automatic transfer of title during the lease, a bargain purchase option, the non-cancelable lease term is for more than major part of remaining economic useful life of the asset (e.g., equal to or greater than 75%), if the present value of the minimum lease payments represents substantially all (e.g., equal to or greater than 90%) of the leased property's fair value at lease inception, or if the asset so specialized in nature that it provides no alternative use to the lessor (and therefore would not provide any future value to the lessor) after the lease term. Further, such new leases would be evaluated to consider whether they would be failed sale-leaseback transactions and accounted for as financing transactions by the lessor. During the three and nine months ended September 30, 2021 or year ended December 31, 2020, the Company had no leases as a lessor that would be considered as sales-type leases or financings under sale-leaseback rules.

The Company is also the lessee under certain land leases which were previously classified prior to adoption of lease accounting and will continue to be classified as operating leases under transition elections unless subsequently modified. These leases are reflected on the balance sheet and the rent expense is reflected on a straight-line basis over the lease term.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

Purchase Price Allocation

In both a business combination and an asset acquisition, the Company allocates the purchase price of acquired properties to tangible and identifiable intangible assets or liabilities based on their respective fair values. Tangible assets may include land, land improvements, buildings, fixtures and tenant improvements on an as if vacant basis. Intangible assets may include the value of in-place leases and above- and below- market leases and other identifiable assets or liabilities based on lease or property specific characteristics. In addition, any assumed mortgages receivable or payable and any assumed or issued non-controlling interests (in a business combination) are recorded at their estimated fair values. In allocating the fair value to assumed mortgages, amounts are recorded to debt premiums or discounts based on the present value of the estimated cash flows, which is calculated to account for either above or below-market interest rates. In a business combination, the difference between the purchase price and the fair value of identifiable net assets acquired is either recorded as goodwill or as a bargain purchase gain. In an asset acquisition, the difference between the acquisition price (including capitalized transaction costs) and the fair value of identifiable net assets acquired is allocated to the non-current assets. All acquisitions during the three and nine month periods ended September 30, 2021 and 2020 were asset acquisitions.

For acquired properties with leases classified as operating leases, the Company allocates the purchase price to tangible and identifiable intangible assets acquired and liabilities assumed based on their respective fair values. In making estimates of fair values for purposes of allocating purchase price, the Company utilizes a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property and other market data. The Company also considers information obtained about each property as a result of the Company's pre-acquisition due diligence in estimating the fair value of the tangible and intangible assets acquired and intangible liabilities assumed.

Tangible assets include land, land improvements, buildings, fixtures, and tenant improvements on an as-if vacant basis. The Company utilizes various estimates, processes and information to determine the as-if vacant property value. The Company estimates fair value using data from appraisals, comparable sales, discounted cash flow analysis and other methods. Fair value estimates are also made using significant assumptions such as capitalization rates, fair market lease rates, discount rates, and land values per square foot.

Identifiable intangible assets include amounts allocated to acquired leases for above- and below-market lease rates and the value of in-place leases. Factors considered in the analysis of the in-place lease intangibles include an estimate of carrying costs during the expected lease-up period for each property, taking into account current market conditions and costs to execute similar leases. In estimating carrying costs, the Company includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at contract rates during the expected lease-up period, which typically ranges from six to 24 months. The Company also estimates costs to execute similar leases including leasing commissions, legal and other related expenses.

Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining initial term of the lease for above-market leases and the remaining initial term plus the term of any below-market fixed rate renewal options for below-market leases.

Gain on Sale/Exchange of Real Estate Investments

Gains on sales of rental real estate are not considered sales to customers and are generally recognized pursuant to the provisions included in ASC 610-20, Gains and Losses from the Derecognition of Nonfinancial Assets ("ASC 610-20").

In accordance with ASC 845-10, Accounting for Non-Monetary Transactions, if a nonmonetary exchange has commercial substance, the cost of a nonmonetary asset acquired in exchange for another nonmonetary asset is the fair value of the asset surrendered to obtain it, and a gain or loss shall be recognized on the exchange.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

Impairment of Long-Lived Assets

When circumstances indicate the carrying value of a property may not be recoverable, the Company reviews the property for impairment. This review is based on an estimate of the future undiscounted cash flows expected to result from the property's use and eventual disposition. These estimates consider factors such as expected future operating income, market and other applicable trends and residual value, as well as the effects of leasing demand, competition and other factors. If an impairment exists, due to the inability to recover the carrying value of a property, the Company would recognize an impairment loss in the consolidated statement of operations and comprehensive loss to the extent that the carrying value exceeds the estimated fair value of the property for properties to be held and used. For properties held for sale, the impairment loss recorded would equal the adjustment to fair value less estimated cost to dispose of the asset. These assessments have a direct impact on net income because recording an impairment loss results in an immediate negative adjustment to net earnings.

Depreciation and Amortization

Depreciation is computed using the straight-line method over the estimated useful lives of up to 40 years for buildings, 15 years for land improvements, five years for fixtures and improvements and the shorter of the useful life or the remaining lease term for tenant improvements and leasehold interests.

The value of in-place leases, exclusive of the value of above-market and below-market in-place leases, is amortized to expense over the remaining periods of the respective leases.

The value of customer relationship intangibles, if any, is amortized to expense over the initial term of the lease and any renewal periods in the respective leases, but in no event does the amortization period for intangible assets exceed the remaining depreciable life of the building. If a tenant terminates its lease, the unamortized portion of the in-place lease value and customer relationship intangibles is charged to expense.

Assumed mortgage premiums or discounts are amortized as an increase or reduction to interest expense over the remaining terms of the respective mortgages.

Above and Below-Market Lease Amortization

Capitalized above-market lease values are amortized as a reduction of revenue from tenants over the remaining terms of the respective leases and the capitalized below-market lease values are amortized as an increase to revenue from tenants over the remaining initial terms plus the terms of any below-market fixed rate renewal options of the respective leases. If a tenant with a below-market rent renewal does not renew, any remaining unamortized amount will be taken into income at that time.

Capitalized above-market ground lease values are amortized as a reduction of property operating expense over the remaining terms of the respective leases. Capitalized below-market ground lease values are amortized as an increase to property operating expense over the remaining terms of the respective leases and expected below-market renewal option periods.

Upon termination of an above or below-market lease any unamortized amounts would be recognized in the period of termination.

Equity-Based Compensation

The Company has stock-based plans under which its directors, officers and other employees of the Advisor or its affiliates who are involved in providing services to the Company are eligible to receive awards. Awards granted thereunder are accounted for under the guidance for employee share-based payments. The cost of services received in exchange for these stock awards is measured at the grant date fair value of the award and the expense for such an award is included in the equity-based compensation line item of the consolidated statements of operations and is recognized in accordance with the service period (i.e., vesting) required or when the requirements for exercise of the award have been met.

Effective at the listing of the Company's Class A Common Stock, \$0.01 par value per share ("Class A common stock") on The Nasdaq Global Select Market ("Nasdaq") on July 19, 2018 (the "Listing Date"), the Company entered into a multi-year outperformance agreement with the Advisor (the "2018 OPP") under which a new class of units of the limited partnership designated as "LTIP Units" ("LTIP Units") were issued to the Advisor. These awards were market-based awards with a related required service period. In accordance with ASC 718, the LTIP Units were valued at their grant date and that value was reflected as a charge to earnings evenly over the service period. The expense for the LTIP Units was included in the equity-based compensation line item of the consolidated statements of operations. The cumulative expense is reflected as part of non-controlling interest in the Company's balance sheets and statements of equity.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

On May 4, 2021, the Company's independent directors, acting as a group, authorized the issuance of a new award of LTIP Units after the performance period under the 2018 OPP expired on July 19, 2021, with the number of LTIP Units to be issued to the Advisor to be equal to the quotient of \$72.0 million divided by the ten-trading day trailing average closing stock price of the Company's Class A common stock for the ten trading days up to and including July 19, 2021 (the "Initial Share Price"). This resulted in \$5.2 million of additional expense for equity-based compensation during the nine months ended September 30, 2021. On July 21, 2021, the Company entered into the multi-year outperformance agreement with the Advisor (the "2021 OPP") pursuant to which the Advisor was granted an award of 8,528,885 LTIP Units, representing the quotient of \$72.0 million divided by \$8.4419, the Initial Share Price. As a result, the LTIP Units issued under the 2021 OPP were reclassified as an equity award with the cumulative expense reflected as part of non-controlling interest in the Company's consolidated balance sheets and equity statements. For additional information, see [Note 12— Equity-Based Compensation](#).

In the event of a modification of any of the awards discussed above, any incremental increase in the value of the instrument measured on the date of the modification both before and after the modification, will result in an incremental amount to be reflected prospectively as a charge to earnings over the remaining service period. For additional information on these awards, see [Note 12— Equity-Based Compensation](#).

Following the end of the performance period under the 2018 OPP on July 19, 2021, the compensation committee of the board of directors of the Company determined that none of the 4,496,796 of the LTIP Units subject to the 2018 OPP had been earned, and these LTIP Units were thus automatically forfeited. On that date, the Company reclassified amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its balance sheet and statement of equity.

Accounting for Leases*Lessor Accounting*

As a lessor of real estate, the Company has elected, by class of underlying assets, to account for lease and non-lease components (such as tenant reimbursements of property operating expenses) as a single lease component as an operating lease because (a) the non-lease components have the same timing and pattern of transfer as the associated lease component; and (b) the lease component, if accounted for separately, would be classified as an operating lease. Additionally, only incremental direct leasing costs may be capitalized under the accounting guidance. Indirect leasing costs in connection with new or extended tenant leases, if any, are being expensed.

Lessee Accounting

For lessees, the accounting standard requires the application of a dual lease classification approach, classifying leases as either operating or finance leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. Lease expense for operating leases is recognized on a straight-line basis over the term of the lease, while lease expense for finance leases is recognized based on an effective interest method over the term of the lease. Also, lessees must recognize a right-of-use asset ("ROU") and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Further, certain transactions where at inception of the lease the buyer-lessor accounted for the transaction as a purchase of real estate and a new lease, may now be required to have symmetrical accounting to the seller-lessee if the transaction was not a qualified sale-leaseback and accounted for as a financing transaction. For additional information and disclosures related to the Company's operating leases, see [Note 9— Commitments and Contingencies](#).

Recently Issued Accounting Pronouncements**Adopted as of January 1, 2020:**

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which changes how entities measure credit losses for financial assets carried at amortized cost. The update eliminates the requirement that a credit loss must be probable before it can be recognized and instead requires an entity to recognize the current estimate of all expected credit losses. Additionally, the amended standard requires credit losses on available-for-sale debt securities to be carried as an allowance rather than as a direct write-down of the asset. On July 25, 2018, the FASB proposed an amendment to ASU 2016-13 to clarify that operating lease receivables recorded by lessors (including unbilled straight-line rent) are explicitly excluded from the scope of ASU 2016-13. The new guidance is

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

effective for the Company beginning on January 1, 2020. The Company adopted the new guidance on January 1, 2020 and determined it did not have a material impact on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework-Changes to the Disclosure Requirements for Fair Value Measurement*. The objective of ASU 2018-13 is to improve the effectiveness of disclosures in the notes to the financial statements by removing, modifying, and adding certain fair value disclosure requirements to facilitate clear communication of the information required by generally accepted accounting principles. The amended guidance is effective for the Company beginning on January 1, 2020. The Company adopted the new guidance on January 1, 2020 and determined it did not have a material impact on its consolidated financial statements.

Pending Adoption:

In August 2020, the FASB issued ASU 2020-06, *Debt - Debt with Conversion and Other Options (Topic 470) and Derivatives and Hedging - Contracts in Entity's Own Equity (Topic 815)*. The new standard reduces the number of accounting models for convertible debt instruments and convertible preferred stock, and amends the guidance for the derivatives scope exception for contracts in an entity's own equity. The standard also amends and makes targeted improvements to the related earnings per share guidance. The new standard is effective for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. The standard allows for either modified or full retrospective transition methods. The Company is currently evaluating this guidance to determine the impact it may have on its consolidated financial statements.

In March 2020, the FASB issued ASU 2020-04, *Reference Rate Reform (Topic 848)*. Topic 848 contains practical expedients for reference rate reform related activities that impact debt, leases, derivatives and other contracts. The guidance in Topic 848 is optional and may be elected over the period March 12, 2020 through December 31, 2022 as reference rate reform activities occur. During the year ended December 31, 2020, the Company elected to apply the hedge accounting expedients related to (i) the assertion that its hedged forecasted transactions remain probable and (ii) the assessments of effectiveness for future LIBOR-indexed cash flows to assume that the index upon which future hedged transactions will be based matches the index on the corresponding derivatives. Application of these expedients preserves the presentation of the Company's derivatives, which will be consistent with its past presentation. The Company will continue to evaluate the impact of the guidance and may apply other elections, as applicable, as additional changes in the market occur.

Note 3 — Real Estate Investments**Property Acquisitions**

The following table presents the allocation of real estate assets acquired and liabilities assumed during the periods presented. All acquisitions in both periods were considered asset acquisitions for accounting purposes.

| <i>(Dollar amounts in thousands)</i> | Nine Months Ended September 30, | |
|---|--|-------------|
| | 2021 ⁽²⁾ | 2020 |
| Real estate investments, at cost: | | |
| Land | \$ 27,168 | \$ 33,935 |
| Buildings, fixtures and improvements | 113,576 | 105,447 |
| Total tangible assets | 140,744 | 139,382 |
| Acquired intangible assets and liabilities: ⁽¹⁾ | | |
| In-place leases | 19,121 | 18,915 |
| Above-market lease assets | — | 1,743 |
| Below-market lease liabilities | (6,161) | (2,026) |
| Total intangible assets, net | 12,960 | 18,632 |
| Consideration paid for acquired real estate investments, net of liabilities assumed | \$ 153,704 | \$ 158,014 |
| Number of properties purchased | 56 | 72 |

⁽¹⁾ Weighted-average remaining amortization periods for in-place leases and below-market lease liabilities acquired during the nine months ended September 30, 2021 were 14.9 years and 19.2 years, respectively, as of each property's respective acquisition date. No above-market lease assets were acquired during the nine months ended September 30, 2021.

AMERICAN FINANCE TRUST, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

⁽²⁾ Includes two acquisitions of parcels adjacent to one of the Company's multi-tenant properties.

The following table presents amortization expense and adjustments to revenue from tenants and property operating expenses for intangible assets and liabilities during the periods presented:

| <i>(In thousands)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|-----------------|--|-----------------|
| | 2021 | 2020 | 2021 | 2020 |
| In-place leases, included in depreciation and amortization ⁽¹⁾ | \$ 9,220 | \$ 12,768 | \$ 28,429 | \$ 36,104 |
| Above-market lease intangibles | \$ (587) | \$ (747) | \$ (1,877) | \$ (2,149) |
| Below-market lease liabilities ⁽²⁾ | 2,075 | 2,412 | 5,371 | 7,120 |
| Total included in revenue from tenants | \$ 1,488 | \$ 1,665 | \$ 3,494 | \$ 4,971 |
| Below-market ground lease asset ⁽³⁾ | \$ 8 | \$ 8 | \$ 24 | \$ 24 |
| Above-market ground lease liability ⁽³⁾ | — | — | — | (1) |
| Total included in property operating expenses | \$ 8 | \$ 8 | \$ 24 | \$ 23 |

⁽¹⁾ Includes approximately \$3.3 million in accelerated write-offs in the nine months ended September 30, 2020 as a result of tenant lease terminations.

⁽²⁾ Includes approximately \$0.7 million in accelerated write-offs in the three and nine months ended September 30, 2021 as a result of a tenant's lease termination for 12 properties.

⁽³⁾ In accordance with lease accounting rules effective January 1, 2019, intangible balances related to ground leases are included as part of the operating lease right-of-use assets presented on the consolidated balance sheet and the amortization expense of such balances is included in property operating expenses on the consolidated statement of operations and comprehensive loss.

The following table provides the projected amortization expense and adjustments to revenue from tenants for intangible assets and liabilities for the next five years:

| <i>(In thousands)</i> | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|--------------------|-------------------|-------------------|-------------------|-------------------|
| | (remainder) | | | | |
| In-place leases, to be included in depreciation and amortization | \$ 8,986 | \$ 34,178 | \$ 31,793 | \$ 29,144 | \$ 25,946 |
| Above-market lease intangibles | \$ 568 | \$ 2,069 | \$ 1,767 | \$ 1,653 | \$ 1,290 |
| Below-market lease liabilities | (1,643) | (6,363) | (6,221) | (6,026) | (5,800) |
| Total to be included in revenue from tenants | \$ (1,075) | \$ (4,294) | \$ (4,454) | \$ (4,373) | \$ (4,510) |

Real Estate Held for Sale

When assets are identified by management as held for sale, the Company ceases depreciation and amortization of the identified assets and estimates the sales price, net of costs to sell, of those assets. If the carrying amount of the assets classified as held for sale exceeds the estimated net sales price, the Company records an impairment charge equal to the amount by which the carrying amount of the assets exceeds the Company's estimate of the net sales price of the assets. For additional information on impairment charges, see "Impairment Charges" section below. As of September 30, 2021 no properties were considered held for sale, and as of December 31, 2020 there were no properties classified as held for sale.

Real Estate Sales/Exchanges

During the nine months ended September 30, 2021, the Company sold eight properties, one of which was leased to Truist Bank, for an aggregate contract price of \$6.1 million, resulting in a gain of \$0.8 million, which is reflected in gain on sale of real estate investments on the consolidated statement of operations and comprehensive loss for the nine months ended September 30, 2021.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

During the nine months ended September 30, 2020, the Company sold six properties leased to Truist Bank for an aggregate contract price of \$13.3 million, exclusive of closing costs and related mortgage repayments. These sales resulted in aggregate gains of \$4.3 million, which are reflected in gain on sale of real estate investments on the consolidated statement of operations and comprehensive loss for the nine months ended September 30, 2020. In addition, the Company recorded a gain on sale of \$2.2 million related to a non-monetary exchange of two properties then owned by the Company pursuant to a tenant's exercise of its right to substitute properties under its lease, resulting in a total gain on sale/exchange of \$6.5 million, which is reflected in gain on sale/exchange of real estate investments on the consolidated statement of operations and comprehensive loss for the nine months ended September 30, 2020.

Real Estate Held for Use

When circumstances indicate the carrying value of a property may not be recoverable, the Company reviews the property for impairment. For the Company, the most common triggering events are (i) concerns regarding the tenant (i.e., credit or expirations) in the Company's single-tenant properties (ii) significant or sustained vacancy in the Company's multi-tenant properties and (iii) changes to the Company's expected holding period as a result of business decisions or non-recourse debt maturities. For all of its held for use properties, the Company had reconsidered the projected cash flows due to various performance indicators and where appropriate, and the Company evaluated the impact on its ability to recover the carrying value of such properties based on the expected cash flows over the intended holding period. See "Impairment Charges" below for discussion of specific charges taken.

If a triggering event for held for use single-tenant properties is identified, the Company uses either a market approach or an income approach to estimate the future cash flows expected to be generated.

The market approach involves evaluating comparable sales of properties in the same geographic region as the held for use properties in order to determine an estimated sale price. The Company makes certain assumptions including, among others, that the properties in the comparable sales used in the analysis share similar characteristics to the held for use properties, and that market and economic conditions at the time of any potential sales of these properties, such as discount rates; demand for space; competition for tenants; changes in market rental rates; and costs to operate the property, would be similar to those in the comparable sales analyzed.

Under the income approach, the Company evaluates the impact on its ability to recover the carrying value of such properties based on the expected cash flows over its intended holding period. The Company makes certain assumptions in this approach including, among others, the market and economic conditions, expected cash flow projections, intended holding periods and assessments of terminal values.

Where more than one possible scenario exists, the Company uses a probability weighted approach. As these factors are difficult to predict and are subject to future events that may alter management's assumptions, the future cash flows estimated by management in its impairment analysis may not be achieved, and actual losses or additional impairment may be realized in the future.

Impairment Charges

The Company recorded an impairment charge of \$4.6 million for the three and nine months ended September 30, 2021. Of this amount, \$0.1 million related to a vacant single-tenant held-for-use property in Brunswick, Georgia, which was recorded to adjust the property to its fair value as determined by a purchase and sale agreement which was terminated in the second quarter of 2021. An impairment charge of approximately \$4.6 million was recorded in the three months ended September 30, 2021 related to six vacant held-for-use properties located in various states. Five of these properties were impaired to adjust their fair value as determined by their respective signed purchase and sales agreements ("PSAs") or non-binding letters of intent ("LOIs"), and one property was impaired to adjust its fair value as determined by the income approach as described above.

The Company recorded no impairments for the three months ended September 30, 2020 and \$11.5 million of impairment charge for the nine months ended September 30, 2020 related to one of its multi-tenant held-for-use properties which was recorded to adjust the property to its fair value as determined by the income approach described above.

Tenant Improvements Write-Off

During the second quarter of 2020, a tenant in the health club business in one of our multi-tenant properties declared bankruptcy and vacated its space while in the process of improving the space. The Company had already reimbursed \$0.8 million to the tenant for these improvements. As a result of the tenant's bankruptcy, improvements being made by the tenant were not paid for by the tenant and the Company additionally accrued approximately \$2.3 million to pay liens on the property by the tenant's contractors. The Company determined that certain of the improvements no longer had any value in

AMERICAN FINANCE TRUST, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

connection with any foreseeable replacement tenant and wrote off approximately \$3.1 million which is recorded in depreciation and amortization expense in the consolidated statement of operations for the nine months ended September 30, 2020.

Note 4 — Mortgage Notes Payable, Net

The Company's mortgage notes payable, net as of September 30, 2021 and December 31, 2020 consisted of the following:

| Portfolio | Encumbered Properties | Outstanding Loan Amount as of | | Effective Interest Rate as of | Interest Rate | Maturity | Anticipated Repayment |
|--|-----------------------|-------------------------------|-------------------|-------------------------------|----------------------|-----------|-----------------------|
| | | September 30, 2021 | December 31, 2020 | September 30, 2021 | | | |
| | | <i>(In thousands)</i> | | | | | |
| 2019 Class A-1 Net Lease Mortgage Notes | 98 | \$ 118,380 | \$ 119,084 | 3.83 % | Fixed | May 2049 | May 2026 |
| 2019 Class A-2 Net Lease Mortgage Notes | 106 | 120,796 | 121,000 | 4.52 % | Fixed | May 2049 | May 2029 |
| 2021 Class A-1 Net-Lease Mortgage Notes | 35 | 54,707 | — | 2.24 % | Fixed | May 2051 | May 2028 |
| 2021 Class A-2 Net-Lease Mortgage Notes | 61 | 94,493 | — | 2.83 % | Fixed | May 2051 | May 2031 |
| 2021 Class A-3 Net-Lease Mortgage Notes | 22 | 35,000 | — | 3.07 % | Fixed | May 2051 | May 2028 |
| 2021 Class A-4 Net-Lease Mortgage Notes | 35 | 55,000 | — | 3.65 % | Fixed | May 2051 | May 2031 |
| Total Net Lease Mortgage Notes | 357 | 478,376 | 240,084 | | | | |
| SAAB Sensis I | — | — (6) | 6,217 | 6.01 % | Fixed | Apr. 2025 | Apr. 2025 |
| Truist Bank II | — | — (5) | 9,560 | 5.50 % | Fixed | Jul. 2031 | Jul. 2021 |
| Truist Bank III | — | — (5) | 60,952 | 5.50 % | Fixed | Jul. 2031 | Jul. 2021 |
| Truist Bank IV | — | — (5) | 3,792 | 5.50 % | Fixed | Jul. 2031 | Jul. 2021 |
| Sanofi US I | 1 | 125,000 (7) | 125,000 | 3.27 % | Fixed ⁽⁴⁾ | Sep. 2025 | Sep. 2025 |
| Stop & Shop | 4 | 45,000 | 45,000 | 3.50 % | Fixed | Jan. 2030 | Jan. 2030 |
| Column Financial Mortgage Notes | 368 | 715,000 | 715,000 | 3.79 % | Fixed | Aug. 2025 | Aug. 2025 |
| Shops at Shelby Crossing | — | — (6) | 21,677 | 4.97 % | Fixed | Mar. 2024 | Mar. 2024 |
| Patton Creek | — | — | 34,000 | 4.82 % | Variable | Dec. 2021 | Dec. 2021 |
| Bob Evans I | 22 | 22,842 | 23,950 | 4.71 % | Fixed | Sep. 2037 | Sep. 2027 |
| Mortgage Loan II | 12 | 210,000 | 210,000 | 4.25 % | Fixed | Jan. 2028 | Jan. 2028 |
| Mortgage Loan III | 22 | 33,400 | 33,400 | 4.12 % | Fixed | Jan. 2028 | Jan. 2028 |
| Gross mortgage notes payable | 786 | 1,629,618 | 1,528,632 | 3.75 % ⁽¹⁾ | | | |
| Deferred financing costs, net of accumulated amortization ⁽²⁾ | | (42,037) | (38,760) | | | | |
| Mortgage (discounts) and premiums, net ⁽³⁾ | | (119) | 926 | | | | |
| Mortgage notes payable, net | | \$ 1,587,462 | \$ 1,490,798 | | | | |

⁽¹⁾ Calculated on a weighted-average basis for all mortgages outstanding as of September 30, 2021.

⁽²⁾ Deferred financing costs represent commitment fees, legal fees and other costs associated with obtaining financing. These costs are amortized to interest expense over the terms of the respective financing agreements using the effective interest method. Unamortized deferred financing costs are generally expensed when the associated debt is refinanced or repaid before maturity. Costs incurred in seeking financial transactions that do not close are expensed in the period in which it is determined that it is probable the financing will not close.

⁽³⁾ Mortgage premiums or discounts are amortized as an increase or reduction to interest expense over the remaining terms of the respective mortgages.

⁽⁴⁾ Mortgage is fixed by an interest rate swap agreement which fixes the effective interest rate at 3.27%. In October 2021, in connection with the repayment of the mortgage, this interest rate swap agreement was terminated. See [Note 14 — Subsequent Events](#) for additional information.

⁽⁵⁾ Mortgage was fully repaid with proceeds from the 2021 Net Lease Mortgage Notes discussed below.

⁽⁶⁾ Mortgages were fully repaid with proceeds from borrowings under the Credit Facility during the third quarter of 2021.

⁽⁷⁾ In October 2021, this mortgage was fully repaid with proceeds from the issuance of the Senior Notes (as defined in [Note 14 — Subsequent Events](#)). See [Note 14 — Subsequent Events](#) for additional information.

In connection with refinancing certain properties, the Company may incur prepayment penalties relating to its prior debt obligations. During the three and nine months ended September 30, 2021, such amounts were \$3.3 million. During the three and nine months ended September 30, 2020, such amounts were \$0.5 million and \$0.8 million, respectively. These prepayment penalties are included in acquisition, transaction, and other costs in the consolidated statement of operations.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

As of September 30, 2021 and December 31, 2020, the Company had pledged \$2.7 billion in real estate investments, at cost as collateral for its mortgage notes payable. This real estate is not available to satisfy other debts and obligations unless first satisfying the mortgage notes payable on the properties. In addition, as of September 30, 2021 and December 31, 2020, \$1.3 billion in real estate investments, at cost were included in the unencumbered asset pool comprising the borrowing base under the Company's revolving unsecured corporate credit facility (see [Note 5](#) — *Credit Facility* for more details). The asset pool comprising the borrowing base under the credit facility is only available to serve as collateral or satisfy other debts and obligations if it is first removed from the borrowing base under the credit facility.

The following table summarizes the scheduled aggregate principal payments on mortgage notes payable based on anticipated maturity dates for the five years subsequent to September 30, 2021 and thereafter:

| <i>(In thousands)</i> | Future Principal Payments |
|-----------------------|----------------------------------|
| 2021 (remainder) | \$ 902 |
| 2022 | 3,712 |
| 2023 | 2,629 |
| 2024 | 1,646 |
| 2025 | 841,670 |
| 2026 | 116,929 |
| Thereafter | 662,130 |
| | <u>\$ 1,629,618</u> |

The Company's mortgage notes payable agreements require compliance with certain property-level financial covenants including debt service coverage ratios. As of September 30, 2021, the Company was in compliance with all operating and financial covenants under these agreements.

Net Lease Mortgage Notes

On June 3, 2021, certain subsidiaries of the Company (the "2021 Issuers") completed the issuance of \$318.0 million aggregate principal amount of Net Lease Mortgage Notes (the "2021 Net Lease Mortgage Notes") in a private placement exempt from registration under the Securities Act of 1933, as amended (the "Securities Act"). The 2021 Net Lease Mortgage Notes are cross-collateralized with the \$242.0 million in aggregate principal amount of Net Lease Mortgage Notes issued in 2019 (the "2019 Net Lease Mortgage Notes" and, together with the 2021 Net Lease Mortgage Notes, the "Notes") issued by certain other subsidiaries of the Company (the "2019 Issuers" and, together with the 2021 Issuers, the "Issuers"). The Notes were issued using a master trust structure, which enables additional series of notes to be issued upon the contribution of additional properties to the collateral pool without the need to structure a new securitization transaction. Any new notes that are so issued will be cross-collateralized with the Notes.

The 2021 Net Lease Mortgage Notes were issued in six classes, Class A-1 (AAA), Class A-2 (AAA), Class A-3 (A), Class A-4 (A), Class B-1 (BBB) and Class B-2 (BBB). The Class A-1 (AAA) Notes were initially rated AAA (sf) by Standard & Poors and are comprised of \$55.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2028 and an interest rate of 2.21%. The Class A-2 (AAA) Notes were initially rated AAA (sf) by Standard & Poors and are comprised of \$95.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2031 and an interest rate of 2.79%. The Class A-3 (A) Notes were initially rated A (sf) by Standard & Poors and are comprised of \$35.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2028 and an interest rate of 3.03%. The Class A-4 (A) Notes were initially rated A (sf) by Standard & Poors and are comprised of \$55.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2031 and an interest rate of 3.60%.

The Class B Notes are currently retained by the OP and are eliminated upon consolidation, and therefore not presented in the Company's consolidated financial statements/ The Class B Notes may be sold to unaffiliated third parties in the future. The Class B-1 (BBB) Notes were initially rated BBB (sf) by Standard & Poors and are comprised of \$30.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2028 and an interest rate of 4.02%. The Class B-2 (BBB) Notes were initially rated BBB (sf) by Standard & Poors and are comprised of \$48.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2031 and an interest rate of 4.58%. The 2021 Net Lease Mortgage Notes have a rated final payment date in May 2051.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

The 2019 Net Lease Mortgage Notes were issued in two classes, Class A-1 (AAA) and Class A-2 (A). The Class A-1 (AAA) Notes are rated AAA (sf) by Standard & Poors and are comprised of \$121.0 million initial principal amount of 2019 Net Lease Mortgage Notes with an anticipated repayment date in May 2026 and an interest rate of 3.78%. The Class A-2 (a) Notes are rated A (sf) by Standard & Poors and are comprised of \$121.0 million initial principal amount of 2019 Net Lease Mortgage Notes with an anticipated repayment date in May 2029 with an interest rate of 4.46%. The 2019 Net Lease Mortgage Notes have a rated final payment date in May 2049.

The Notes may be redeemed at any time prior to their anticipated repayment date subject to payment of a make-whole premium. The 2021 Net Lease Mortgage Notes (excluding the Class B Notes) are collectively amortizing at a rate of approximately 0.86% per annum. The 2019 Net Lease Mortgage Notes are collectively amortizing at a rate of approximately 0.5% per annum. If any class of Notes is not paid in full at its respective anticipated repayment date, additional interest will begin to accrue on those Notes.

The collateral pool for the Notes is comprised of 357 of the Company's double- and triple-net leased single tenant properties, together with the related leases and certain other rights and interests. 17 of such properties were owned by the 2021 Issuers prior to the issuance of the 2021 Net Lease Mortgage Notes, 136 of such properties were transferred to the 2021 Issuers in connection with the issuance of the 2021 Net Lease Mortgage Notes, and 204 of such properties were already owned by the 2019 Issuers and securing the 2019 Net Lease Mortgage Notes. The net proceeds from the sale of the 2021 Net Lease Mortgage Notes were used to repay \$74.6 million in indebtedness secured by mortgages on 101 individual properties and \$80.1 million that was outstanding under the Credit Facility. Approximately \$75.0 million of the remaining net proceeds were available to the Company for general corporate purposes. A total of 153 properties were added as part of the collateral pool securing the Notes, which are comprised of 108 properties which were removed from the borrowing base under the Credit Facility (reducing availability under the Credit Facility), 41 properties previously secured by mortgages and four previously unencumbered properties, two of which were recently acquired. The 357 properties that serve as part of the collateral pool for the Notes are diversified by industry as follows: gas and convenience at 28%, commercial banking at 15%, limited-service restaurants at 15%, car washes at 9%, full-service restaurants at 9%, kidney dialysis care at 9%, used car dealers at 6%, all other general merchandise stores at 3%, wholesale trade at 3%, warehouse clubs and supercenters at 2%, child day care services at 1%, pharmacies and drug stores at less than 1% and automotive parts and supply stores at less than 1%, weighted by allocated loan amount.

The Issuers may release or exchange properties from the collateral pool securing the Notes subject to various terms and conditions, including paying any applicable make-whole premium and limiting the total value of properties released or exchanged to not more than 35% of the aggregate collateral value. These conditions, including the make-whole premium, do not apply under certain circumstances, including a prepayment in an aggregate amount of up to 35% of the initial principal balance if the prepayment is funded with proceeds from qualifying deleveraging events, such as a firm commitment underwritten registered public equity offering by the Company that generates at least \$75.0 million in net proceeds.

Note 5 — Credit Facility

On April 26, 2018, the Company repaid its prior revolving unsecured corporate credit facility in full and entered into the Credit Facility with BMO Harris Bank, N.A. ("BMO Bank") as administrative agent, Citizens Bank, N.A. and SunTrust Robinson Humphrey, Inc., as joint lead arrangers, and the other lenders from time to time party thereto (the "Credit Facility"). On October 1, 2021, Company entered into an amendment and restatement of the Credit Facility with BMO Harris Bank N.A., as administrative agent, and the other lender parties thereto. Also, upon the closing of the Senior Notes (as defined in [Note 14 — Subsequent Events](#)) on October 7, 2021, the Company used a portion of the proceeds to repay all outstanding borrowings under the Credit Facility at the time. Such amounts are available to be reborrowed subject to the Company's availability. For additional details on the amendment and restatement of the Credit Facility and the issuance of the Senior Notes, see [Note 14 — Subsequent Events](#).

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

The aggregate total commitments prior to the amendment and restatement of the Credit Facility were \$540.0 million as of September 30, 2021, and through an uncommitted “accordion feature” would have allowed for increased commitments under the Credit Facility of up to \$375.0 million. The amount available for future borrowings under the Credit Facility was based on the lesser of (i) 60% of the value of the pool of eligible unencumbered real estate assets comprising the borrowing base, and (ii) a maximum amount of total unsecured indebtedness that could be incurred while maintaining a minimum unsecured interest coverage ratio with respect to the borrowing base, in each case, as of the determination date. As of September 30, 2021, and after giving effect to the amendment and restatement of the Credit Facility, the Company had a total borrowing capacity under the Credit Facility of \$494.1 million based on the value of the borrowing base under the Credit Facility, and of this amount, \$186.2 million was outstanding under the Credit Facility as of September 30, 2021 and \$307.9 million remained available for future borrowings.

The Credit Facility requires payments of interest only. Prior to the amendment and restatement, borrowings under the Credit Facility bore interest at either (i) the Base Rate (as defined in the Credit Facility) plus an applicable spread ranging from 0.60% to 1.20%, depending on the Company’s consolidated leverage ratio, or (ii) LIBOR plus an applicable spread ranging from 1.60% to 2.20%, depending on the Company’s consolidated leverage ratio. Pursuant to the amendment to the Credit Facility in July 2020, from July 24, 2020 until delivery of the compliance certificate for the fiscal quarter ended June 30, 2021, the margin was 1.5% with respect to the Base Rate and 2.5% with respect to LIBOR regardless of the Company’s consolidated leverage ratio. The “floor” on LIBOR was 0.25%. As of September 30, 2021 and December 31, 2020, the weighted-average interest rate under the Credit Facility was 2.17% and 2.79%, respectively.

In July 2017, the Financial Conduct Authority (the authority that regulates LIBOR) announced it intends to stop compelling banks to submit rates for the calculation of LIBOR after 2021. As a result, the Federal Reserve Board and the Federal Reserve Bank of New York organized the Alternative Reference Rates Committee, which identified the Secured Overnight Financing Rate (“SOFR”) as its preferred alternative to LIBOR in derivatives and other financial contracts. On March 5, 2021, the Financial Conduct Authority confirmed a partial extension of this deadline, announcing that it will cease the publication of the one-week and two-month USD LIBOR settings immediately following December 31, 2021. The remaining USD LIBOR settings will continue to be published through June 30, 2023. The Company is not able to predict when there will be sufficient liquidity in the SOFR market. The Company is monitoring and evaluating the risks related to changes in LIBOR availability, which include potential changes in interest paid on debt and amounts received and paid on interest rate swaps. In addition, the value of debt or derivative instruments tied to LIBOR will also be impacted as LIBOR is limited and discontinued and contracts must be transitioned to a new alternative rate. While the Company expects LIBOR to be available in substantially its current form until at least June 30, 2023, it is possible that LIBOR will become unavailable prior to that time. This could occur, for example, if a sufficient number of banks decline to make submissions to the LIBOR administrator. The Credit Facility contains language governing the establishment of a replacement benchmark index to serve as an alternative to LIBOR, when necessary.

The Credit Facility contained various customary operating covenants, including the restricted payments covenant described in more detail below, as well as covenants restricting, among other things, the incurrence of liens, investments, fundamental changes, agreements with affiliates and changes in nature of business. The Credit Facility also contained financial maintenance covenants with respect to maximum consolidated leverage, maximum consolidated secured leverage, minimum fixed charge coverage, maximum other recourse debt to total asset value, and minimum net worth.

Under Credit Facility, subject to certain exceptions, the Company is not permitted to pay distributions, including cash dividends on equity securities (including the Company’s 7.50% Series A Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share (“Series A Preferred Stock”) and 7.375% Series C Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share (“Series C Preferred Stock”) in an aggregate amount exceeding 95% of MFFO (as defined in the Credit Facility) for any look-back period of four consecutive fiscal quarters without seeking consent from the lenders under the Credit Facility. However, the Credit Facility also permits the Company to pay distributions in an aggregate amount not exceeding 105% of MFFO for any applicable period if, as of the last day of the period, the Company was able to satisfy a maximum leverage ratio after giving effect to the payments and also had a combination of cash, cash equivalents and amounts available for future borrowings under the Credit Facility of not less than \$60.0 million. Moreover, if applicable, during the continuance of an event of default under the Credit Facility, the Company could not pay dividends or other distributions in excess of the amount necessary for the Company to maintain its status as a REIT.

As of September 30, 2021, the Company was in compliance with the operating and financial covenants under the Credit Facility.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

Note 6 — Fair Value Measurements*Fair Value Hierarchy*

GAAP establishes a hierarchy of valuation techniques based on the observability of inputs used in measuring assets and liabilities at fair value. GAAP establishes market-based or observable inputs as the preferred sources of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy are described below:

Level 1 — Quoted prices in active markets for identical assets and liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 — Inputs other than quoted prices included within Level 1 that are observable for the asset and liability or can be corroborated with observable market data for substantially the entire contractual term of the asset or liability.

Level 3 — Unobservable inputs that reflect the entity's own assumptions about the assumptions that market participants would use in the pricing of the asset or liability and are consequently not based on market activity, but rather through particular valuation techniques.

The determination of where an asset or liability falls in the hierarchy requires significant judgment and considers factors specific to the asset or liability. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company evaluates its hierarchy disclosures each quarter and depending on various factors, it is possible that an asset or liability may be classified differently from quarter to quarter. However, the Company expects that changes in classifications between levels will be rare.

A review of the fair value hierarchy classification is conducted on a quarterly basis. Changes in the type of inputs may result in a reclassification for certain assets and liabilities. The Company's policy with respect to transfers between levels of the fair value hierarchy is to recognize transfers into and out of each level as of the end of the reporting period. There were no transfers between levels of the fair value hierarchy during the three months ended September 30, 2021 and 2020.

Financial Instruments Measured at Fair Value on a Recurring Basis*Derivative Instruments*

The Company's derivative instruments are measured at fair value on a recurring basis. Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with this derivative utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparty. However, as of September 30, 2021, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of the Company's derivatives. As a result, the Company has determined that its derivatives valuation in its entirety is classified in Level 2 of the fair value hierarchy.

The valuation of derivative instruments is determined using a discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, as well as observable market-based inputs, including interest rate curves and implied volatilities. In addition, credit valuation adjustments are incorporated into the fair values to account for the Company's potential nonperformance risk and the performance risk of the counterparties.

Real Estate Investments Measured at Fair Value on a Non-Recurring Basis*Real Estate Investments - Held for Sale*

The Company has had impaired real estate investments classified as held for sale. There were no impaired real estate investments held for sale as of September 30, 2021 and December 31, 2020. Carrying value of impaired real estate investments held for sale on the consolidated balance sheet represents their estimated fair value less cost to sell. Impaired real estate investments held for sale are generally classified in Level 3 of the fair value hierarchy.

Real Estate Investments - Held for Use

The Company has had impaired real estate investments classified as held for use at the time of impairment. The carrying value of these held for use impaired real estate investments held for use on the consolidated balance sheet represents their

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

estimated fair value at the time of impairment. The Company primarily uses a market approach to estimate the future cash flows expected to be generated. Impaired real estate investments which are held for use are generally classified in Level 3 of the fair value hierarchy.

Financial Instruments that are not Reported at Fair Value

The carrying value of short-term financial instruments such as cash and cash equivalents, restricted cash, prepaid expenses and other assets, accounts payable and accrued expenses and dividends payable approximates their fair value due to their short-term nature.

As of September 30, 2021 and December 31, 2020, the carrying value of advances to the Company under the Credit Facility were \$186.2 million and \$280.9 million. The fair value of the advances to the Company under the Credit Facility was \$186.4 million and \$278.8 million as of September 30, 2021 and December 31, 2020, respectively, due to the widening of the credit spreads during the current period.

The carrying value of the Company's mortgage notes payable as of September 30, 2021 and December 31, 2020 were \$1.6 billion and \$1.5 billion, respectively, and the fair value was \$1.6 billion and \$1.6 billion, respectively. The fair value of gross mortgage notes payable is based on estimates of market interest rates. This approach relies on unobservable inputs and therefore is classified as Level 3 in the fair value hierarchy.

Note 7 — Derivatives and Hedging Activities**Risk Management Objective of Using Derivatives**

The Company may use derivative financial instruments, including interest rate swaps, caps, options, floors and other interest rate derivative contracts, to hedge all or a portion of the interest rate risk associated with its borrowings. The principal objective of such arrangements is to minimize the risks and costs associated with the Company's operating and financial structure as well as to hedge specific anticipated transactions. The Company does not intend to utilize derivatives for speculative or other purposes other than interest rate risk management. The use of derivative financial instruments carries certain risks, including the risk that the counterparties to these contractual arrangements are not able to perform under the agreements. To mitigate this risk, the Company only enters into derivative financial instruments with counterparties with high credit ratings and with major financial institutions with which the Company and its related parties may also have other financial relationships. The Company does not anticipate that any of the counterparties will fail to meet their obligations.

The Company entered into an interest rate swap on September 1, 2020 in a notional amount of \$125.0 million. The interest rate swap became effective on October 13, 2020, and fixed the interest rate on a mortgage loan that was refinanced on September 4, 2020 at an effective interest rate of 3.26% and was to expire in July 2026. Subsequent to September 30, 2021, this interest rate swap was terminated when the mortgage loan was repaid and the Company received \$2.1 million as a result of the termination. See [Note 14—Subsequent Events](#) for additional information. Additionally, in conjunction with the refinancing of a mortgage loan in December 2020, the Company entered into an interest rate cap agreement in a notional amount of \$34.0 million. The fair value of this interest rate cap is insignificant and therefore is not shown on the consolidated balance sheet as of September 30, 2021 or December 31, 2020.

The table below presents the fair value of the Company's derivative financial instrument as well as its classification on the consolidated balance sheet as of September 30, 2021 and December 31, 2020.

| <i>(In thousands)</i> | Balance Sheet Location | September 30, 2021 | December 31, 2020 |
|---------------------------------|---------------------------------------|--------------------|-------------------|
| Interest Rate "Pay-fixed" Swaps | Derivative assets, at fair value | \$ 2,028 | \$ — |
| Interest Rate "Pay-fixed" Swaps | Derivative liabilities, at fair value | \$ — | \$ 123 |

Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

AMERICAN FINANCE TRUST, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

The changes in the fair value of derivatives designated and that qualify as cash flow hedges are recorded in accumulated other comprehensive loss (“AOCI”) and are subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company’s variable-rate debt. During the next twelve months, the Company estimates that \$2.0 million will be reclassified from other comprehensive income as a decrease to interest expense as the interest rate “pay-fixed” swap agreement was terminated and the Company received \$2.1 million after settlement. See [Note 14—Subsequent Events](#) for additional information.

As of September 30, 2021 and December 31, 2020 the Company had the following derivatives that were designated as cash flow hedges of interest rate risk:

| Interest Rate Derivative | September 30, 2021 | | December 31, 2020 | |
|---------------------------------|-----------------------|-----------------|-----------------------|-----------------|
| | Number of Instruments | Notional Amount | Number of Instruments | Notional Amount |
| Interest Rate “Pay-fixed” Swaps | 1 | \$ 125,000 | 1 | \$ 125,000 |

The table below details the location in the financial statements of the gain or loss recognized on interest rate derivatives designated as cash flow hedges for the three and nine months ended September 30, 2021 and 2020:

| (In thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-----------|---------------------------------|-----------|
| | 2021 | 2020 | 2021 | 2020 |
| Amount of gain (loss) recognized in AOCI on interest rate derivatives | \$ 24 | \$ (546) | \$ 1,943 | \$ (546) |
| Amount of (loss) reclassified from AOCI into income as interest expense | \$ (74) | \$ — | \$ (208) | \$ — |
| Total amount of interest expense presented in the consolidated income statements | \$ 19,232 | \$ 20,871 | \$ 58,927 | \$ 58,778 |

Non-Designated Hedges

These derivatives are used to manage the Company’s exposure to interest rate movements, but do not meet the strict hedge accounting requirements to be classified as hedging instruments or derivatives that the Company has not elected to treat as hedges for purposes of administrative ease. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings. The Company recorded an immaterial loss on non-designated hedging relationships during the three and nine months ended September 30, 2021. The Company did not record any gains or losses during the three and nine months ended September 30, 2020 since the Company did not have any derivatives that were not designated as hedges of in qualifying hedging relationships during those years. As of September 30, 2021, the Company had the following outstanding derivatives that were not designated as hedges under qualifying hedging relationships.

| Interest Rate Derivative | September 30, 2021 | | December 31, 2020 | |
|--------------------------|-----------------------|-----------------|-----------------------|-----------------|
| | Number of Instruments | Notional Amount | Number of Instruments | Notional Amount |
| Interest Rate Cap | 1 | \$ 34,000 | 1 | \$ 34,000 |

Offsetting Derivatives

The table below presents a gross presentation, the effects of offsetting, and a net presentation of the Company’s derivatives as of September 30, 2021 and December 31, 2020. The net amounts of derivative assets or liabilities can be reconciled to the tabular disclosure of fair value. The tabular disclosure of fair value provides the location that derivative assets and liabilities are presented on the Balance Sheet.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

| <i>(In thousands)</i> | Gross Amounts of Recognized Assets | Gross Amounts of Recognized (Liabilities) | Gross Amounts Offset on the Balance Sheet | Net Amounts of Assets (Liabilities) Presented on the Balance Sheet | Gross Amounts Not Offset on the Balance Sheet | | Net Amount |
|-----------------------|---|--|--|---|--|--|-------------------|
| | | | | | Financial Instruments | Cash Collateral Received (Posted) | |
| September 30, 2021 | \$ 2,028 | \$ — | \$ — | \$ 2,028 | \$ — | \$ — | 2,028 |
| December 31, 2020 | \$ — | \$ (123) | \$ — | \$ (123) | \$ — | \$ — | (123) |

Credit-risk-related Contingent Features

The Company has agreements with each of its derivative counterparties that contain a provision where if the Company either defaults or is capable of being declared in default on any of its indebtedness, then the Company could also be declared in default on its derivative obligations.

As of September 30, 2021, the fair value of derivatives in a net asset position including accrued interest but excluding any adjustment for nonperformance risk related to these agreements was \$2.0 million. As of September 30, 2021, the Company has not posted any collateral related to these agreements and was not in breach of any agreement provisions.

Note 8 — Stockholders' Equity**Common Stock**

As of September 30, 2021 and December 31, 2020, the Company had 123.5 million and 108.8 million shares, respectively, of Class A common stock outstanding including restricted shares of Class A common stock ("restricted shares") and excluding LTIP Units. LTIP Units may ultimately be convertible into shares of Class A common stock in the future if certain conditions are met.

In January, February and March of 2020, the Company paid dividends on its Class A common stock at an annualized rate equal to \$1.10 per share, or \$0.0916667 per share on a monthly basis. In March 2020, the Company's board of directors approved a reduction in the Company's annualized common stock dividend to \$0.85 per share, or \$0.0708333 per share on a monthly basis. The new common stock dividend rate became effective beginning with the Company's April 1, 2020 dividend declaration.

Historically, and through September 30, 2020, the Company declared dividends on its common stock based on monthly record dates and generally paid dividends, once declared, on or around the 15th day of each month (or, if not a business day, the next succeeding business day) to Class A common stockholders of record on the applicable record date. On August 27, 2020, the Company's board of directors approved a change in the Company's Class A common stock dividend policy. The Company anticipates paying future dividends authorized by its board of directors on shares of Class A common stock on a quarterly basis in arrears on the 15th day of the first month following the end of each fiscal quarter (unless otherwise specified) to Class A common stockholders of record on the record date for such payment. This change affected the frequency of dividend payments only, and did not impact the annualized dividend rate on Class A common stock of \$0.85.

Distribution Reinvestment Plan

Effective on the Listing Date, an amendment and restatement of the then effective distribution reinvestment plan approved by the Company's board of directors became effective (the "DRIP"). The DRIP allows stockholders who have elected to participate in the DRIP to have dividends payable with respect to all or a portion of their shares of Class A common stock reinvested in additional shares of Class A common stock. Shares issued pursuant to the DRIP represent shares that are, at the election of the Company, either (i) acquired directly from the Company, which would issue new shares, at a price based on the average of the high and low sales prices of Class A common stock on Nasdaq on the date of reinvestment, or (ii) acquired through open market purchases by the plan administrator at a price based on the weighted-average of the actual prices paid for all of the shares of Class A common stock purchased by the plan administrator with all participants' reinvested dividends for the related quarter, less a per share processing fee.

Shares issued pursuant to the DRIP are recorded within stockholders' equity in the accompanying consolidated balance sheets in the period dividends are declared. During the three and nine months ended September 30, 2021 and 2020 all shares acquired by participants pursuant to the DRIP were acquired through open market purchases by the plan administrator and not acquired directly from the Company.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

ATM Program — Class A Common Stock

In May 2019, the Company established an “at the market” equity offering program for Class A common stock (the “Class A Common Stock ATM Program”), pursuant to which the Company may from time to time, offer, issue and sell to the public up to \$200.0 million in shares of Class A common stock, through sales agents.

The Company sold 5,822,614 shares of Class A common stock through its Class A Common Stock ATM program during the three months ended September 30, 2021, which generated \$49.9 million of gross proceeds, and net proceeds of \$49.1 million after commissions and fees of \$0.8 million. The Company sold 14,456,837 shares of Class A common stock through its Class A Common Stock ATM program during the nine months ended September 30, 2021, which generated \$128.2 million of gross proceeds, and net proceeds of \$126.1 million after commissions and fees of \$2.1 million. The Company did not sell any shares under the Class A Common Stock ATM Program during the three and nine months ended September 30, 2020.

Preferred Stock

The Company is authorized to issue up to 50,000,000 shares of preferred stock, of which it has classified and designated 12,796,000 as authorized shares of its Series A Preferred Stock, 120,000 as authorized shares of its Series B Preferred Stock, \$0.01 par value per share (“Series B Preferred Stock”) and 11,536,000 as authorized shares of its Series C Preferred Stock as of September 30, 2021. The Company had 7,933,711 and 7,842,008 shares of Series A Preferred Stock issued and outstanding as of September 30, 2021 and December 31, 2020, respectively. No shares of Series B Preferred Stock were issued or outstanding as of September 30, 2021 or December 31, 2020. The Company had 4,594,498 and 3,535,700 shares of its Series C Preferred Stock issued and outstanding as of September 30, 2021 and December 31, 2020, respectively.

ATM Program — Series A Preferred Stock

In May 2019, the Company established an “at the market” equity offering program for its Series A Preferred Stock (the “Series A Preferred Stock ATM Program”) pursuant to which the Company may, from time to time, offer, issue and sell to the public, through sales agents, shares of the Series A Preferred Stock having an aggregate offering price of up to \$50.0 million which was subsequently increased to \$100.0 million in October 2019 and was then increased again to \$200.0 million in January 2021.

The Company did not sell any shares of Series A Preferred Stock during the three months ended September 30, 2021. During the nine months ended September 30, 2021, the Company sold 91,703 shares under the Series A Preferred Stock ATM Program for gross proceeds of \$2.3 million and net proceeds of \$2.3 million, after commissions paid of approximately \$35,000. The Company did not sell any shares of Series A Preferred Stock during the three months ended September 30, 2020. During the nine months ended September 30, 2020, the Company sold 802,459 shares of Series A Preferred Stock through the Series A Preferred Stock ATM Program for gross proceeds of \$20.3 million and net proceeds of \$20.0 million, before commissions paid of approximately \$0.3 million.

ATM Program — Series C Preferred Stock

In January 2021, the Company established an “at the market” equity offering program for its Series C Preferred Stock (the “Series C Preferred Stock ATM Program”) pursuant to which the Company may, from time to time, offer, issue and sell to the public, through sales agents, shares of the Series C Preferred Stock having an aggregate offering price of up to \$200.0 million.

The Company did not sell any shares of Series C Preferred Stock during the three months ended September 30, 2021. During the nine months ended September 30, 2021, the Company sold 1,058,798 shares under the Series C Preferred Stock ATM Program for gross proceeds of \$26.5 million and net proceeds of \$25.6 million, after commissions and fees paid of approximately \$0.9 million.

Stockholder Rights Plan

In April 2020 the Company announced that its board of directors approved a stockholder rights plan (the “Plan”) to protect the long-term interests of the Company. The Company adopted the Plan due to the substantial volatility in the trading of the Company’s Class A common stock that has resulted from the ongoing COVID-19 pandemic. The adoption of the Plan is intended to allow the Company to realize the long-term value of the Company’s assets by protecting the Company from the actions of third parties that the Company’s board of directors determines are not in the best interest of the Company. By adopting the Plan, the Company believes that it has best positioned itself to navigate through this period of volatility brought on by COVID-19. The Company’s Plan is designed to reduce the likelihood that any person or group (including a group of persons that are acting in concert with each other) would gain control of the Company through open market accumulation of stock by imposing significant penalties upon any person or group that acquires 4.9% or more of the outstanding shares of Class A

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

common stock without the approval of the Company's board of directors. In connection with the adoption of the Plan, the Company's board of directors authorized a dividend of one preferred share purchase right for each outstanding share of Class A common stock to stockholders of record on April 23, 2020 to purchase from the Company one one-thousandth of a share of Series B Preferred Stock for an exercise price of \$35.00 per one-thousandth of a share, once the rights become exercisable, subject to adjustment as provided in the related rights agreement. By the terms of the Plan, the rights will initially trade with Class A common stock and will generally only become exercisable on the 10th business day after the Company's board of directors become aware that a person or entity has become the owner of 4.9% or more of the shares of Class A common stock or the commencement of a tender or exchange offer which would result in the offeror becoming an owner of 4.9% or more of the Class A common stock. The Plan was set to expire on April 12, 2021, however, in February 2021, the Company amended the rights agreement to extend the expiration date of the rights under the plan from April 2021 to April 2024 unless earlier exercised, exchanged, amended, redeemed or terminated.

Non-Controlling Interest

Non-controlling interests resulted from the issuance of OP Units in conjunction with the merger with American Realty Capital-Retail Centers of America, Inc. ("RCA") in February 2017 (the "Merger") and were recognized at fair value as of the effective time of the Merger on February 16, 2017. In addition, under the 2021 OPP, the OP issued LTIP Units, which are also reflected as part of non-controlling interest as of September 30, 2021 and December 31, 2020. See [Note 12](#) — *Equity Based Compensation - Multi-Year Outperformance Agreement* for more information regarding the LTIP Units and related accounting.

On May 4, 2021, the Company's independent directors, acting as a group, authorized the issuance of a new award of LTIP Units pursuant to the 2021 OPP to the Advisor after the performance period under the 2018 OPP expired on July 19, 2021. Accordingly, these new LTIPs are reflected in non-controlling interest on the Company's balance sheet or statement of equity as of September 30, 2021. For additional information, see [Note 12](#) — *Equity-Based Compensation* relating to the accounting impacts of (i) the end of the performance period under the 2018 OPP and the forfeiture of all LTIP Units awarded thereunder, and (ii) the beginning of the performance period under the 2021 OPP and the grant of an award of LTIP Units thereunder.

As of September 30, 2021 and December 31, 2020, non-controlling interest is comprised of the following components:

| <i>(In thousands)</i> | September 30, 2021 | December 31, 2020 |
|--|-----------------------|-------------------|
| Non-controlling interest attributable to LTIP Units | \$ 5,191 | \$ 28,317 |
| Non-controlling interest attributable to Class A Units | 2,148 | 2,205 |
| Total non-controlling interest | <u>\$ 7,339</u> | <u>\$ 30,522</u> |

Following the end of the performance period under the 2018 OPP on July 19, 2021, the compensation committee of the board of directors of the Company determined that none of the 4,496,796 of the LTIP Units subject to the 2018 OPP had been earned, and these LTIP Units were thus automatically forfeited. On that date, the Company reclassified \$34.8 million of amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its consolidated balance sheet and consolidated statement of changes in equity.

Note 9 — Commitments and Contingencies**Lessee Arrangements - Ground Leases**

The Company is a lessee in ground lease agreements for seven of its properties. The ground leases have lease durations, including assumed renewals, ranging from 16.3 years to 33.9 years as of September 30, 2021. As of September 30, 2021, the Company's balance sheet includes operating lease right-of-use assets and operating lease liabilities of \$18.3 million and \$19.2 million, respectively. In determining operating ROU assets and lease liabilities for the Company's existing operating leases upon the initial adoption of the new lease guidance in 2019, as well as for new operating leases entered into after adoption, the Company estimated an appropriate incremental borrowing rate on a fully-collateralized basis for the terms of the leases. Because the terms of the Company's ground leases are significantly longer than the terms of borrowings available to the Company on a fully-collateralized basis, the Company's estimate of this rate required significant judgment. The Company did not enter into any additional ground leases during the three months ended September 30, 2021.

The Company's operating ground leases have a weighted-average remaining lease term, including assumed renewals, of 27.2 years and a weighted-average discount rate of 7.5% as of September 30, 2021. For the three and nine months ended September 30, 2021, the Company paid cash of \$0.5 million and \$1.2 million, respectively, for amounts included in the

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

measurement of lease liabilities and recorded expense of \$0.5 million and \$1.4 million, respectively. For the three and nine months ended September 30, 2020, the Company paid cash of \$0.5 million and \$1.2 million recorded expense of \$0.5 million and \$1.4 million, respectively. The lease expense is recorded on a straight-line basis in property operating expenses in the consolidated statements of operations and comprehensive loss.

The following table reflects the base cash rental payments due from the Company as of September 30, 2021:

| <i>(In thousands)</i> | Future Base Rent Payments |
|--|----------------------------------|
| 2021 (remainder) | \$ 347 |
| 2022 | 1,532 |
| 2023 | 1,549 |
| 2024 | 1,560 |
| 2025 | 1,598 |
| Thereafter | 44,358 |
| Total lease payments | 50,944 |
| Less: Effects of discounting | (31,735) |
| Total present value of lease payments | \$ 19,209 |

Litigation and Regulatory Matters

On February 8, 2018, Carolyn St. Clair-Hibbard, a purported stockholder of the Company, filed a putative class action complaint in the United States District Court for the Southern District of New York against the Company, AR Global, the Advisor, and both individuals who previously served as the Company's chief executive officer and chair of the board of directors (the "Former Chairmen"). On February 23, 2018, the complaint was amended to, among other things, assert some claims on the plaintiff's own behalf and other claims on behalf of herself and other similarly situated shareholders of the Company as a class. On April 26, 2018, defendants moved to dismiss the amended complaint. On May 25, 2018, plaintiff filed a second amended complaint. The second amended complaint alleges that the proxy materials used to solicit stockholder approval of the Merger at the Company's 2017 annual meeting were materially incomplete and misleading. The complaint asserts violations of Section 14(a) of the Exchange Act against the Company, as well as control person liability against the Advisor, AR Global, and the Former Chairmen under 20(a). It also asserts state law claims for breach of fiduciary duty against the Advisor, and claims for aiding and abetting such breaches, of fiduciary duty against the Advisor, AR Global and the Former Chairmen. The complaint seeks unspecified damages, rescission of the Company's advisory agreement with the Advisor (the "Advisory Agreement") (or severable portions thereof) which became effective when the Merger became effective, and a declaratory judgment that certain provisions of the Advisory Agreement are void. The Company believes the second amended complaint is without merit and intends to defend vigorously. On June 22, 2018, defendants moved to dismiss the second amended complaint. On August 1, 2018, plaintiff filed an opposition to defendants' motions to dismiss. Defendants filed reply papers on August 22, 2018, and oral argument was held on September 26, 2018. On September 23, 2019, the Court granted defendants' motions and dismissed the complaint with prejudice, and the plaintiff appealed. On May 5, 2020, the United States Court of Appeals for the Second Circuit affirmed the lower court's dismissal of the complaint.

On October 26, 2018, Terry Hibbard, a purported stockholder of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. All of the directors immediately prior to the Merger, except for David Gong, currently serve as directors of the Company. The complaint alleged that the registration statement pursuant to which RCA shareholders acquired shares of the Company during the Merger contained materially incomplete and misleading information. The complaint asserted violations of Section 11 of the Securities Act of 1933, as amended (the "Securities Act") against the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger, violations of Section 12(a)(2) of the Securities Act against the Company and the Company's current chief executive officer, president and chair of the board of directors, and control person liability against the Advisor, AR Global and the Former Chairmen — under Section 15 of the Securities Act. The complaint sought unspecified damages and rescission of the Company's sale of stock pursuant to the registration statement.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

On March 6, 2019, Susan Bracken, Michael P. Miller and Jamie Beckett, purported stockholders of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, on behalf of themselves and others who purchased shares of common stock through the Company's then effective distribution reinvestment plan, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. The complaint alleged that the April and December 2016 registration statements pursuant to which class members purchased shares contained materially incomplete and misleading information. The complaint asserted violations of Section 11 of the Securities Act against the Company, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger, violations of Section 12(a)(2) of the Securities Act against the Company and the Company's current chief executive officer, president and chair of the board of directors, and control person liability against the Advisor, AR Global and the Former Chairmen under Section 15 of the Securities Act. The complaint sought unspecified damages and either rescission of the Company's sale of stock or rescissory damages.

On April 30, 2019, Lynda Callaway, a purported stockholder of the Company, filed a putative class action complaint in New York State Supreme Court, New York County, against the Company, AR Global, the Advisor, the Former Chairmen, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger. The complaint alleged that the registration statement pursuant to which plaintiff and other class members acquired shares of the Company during the Merger contained materially incomplete and misleading information. The complaint asserted violations of Section 11 of the Securities Act against the Company, the Company's chief financial officer at the time of the Merger and each of the Company's directors immediately prior to the Merger, violations of Section 12(a)(2) of the Securities Act against the Company and the Company's current chief executive officer, president and chair of the board of directors, and control person liability under Section 15 of the Securities Act against the Advisor, AR Global, and the Former Chairmen. The complaint sought unspecified damages and rescission of the Company's sale of stock pursuant to the registration statement.

On July 11, 2019, the New York State Supreme Court issued an order consolidating the three above-mentioned cases: Terry Hibbard, Bracken, and Callaway (the "Consolidated Cases"). The Court also stayed the Consolidated Cases pending a decision on the motions to dismiss in the St. Clair-Hibbard litigation pending in the United States District Court for the Southern District of New York. Following the federal court's decision on the St. Clair-Hibbard motions to dismiss, on October 31, 2019 plaintiffs filed an amended consolidated class action complaint in the Consolidated Cases seeking substantially similar remedies from the same defendants. The Company moved to dismiss the amended consolidated complaint on December 16, 2019. After the parties completed briefing on this motion, the United States Court of Appeals for the Second Circuit issued its decision affirming dismissal of the St. Clair-Hibbard action. Plaintiffs moved to amend their complaint, purportedly to limit it to claims still viable in spite of the results of the federal action. The proposed second amended complaint no longer contains direct claims against the Company. Instead, plaintiffs seek to pursue state law claims derivatively against the Advisor, AR Global, the Company's initial chief executive officer and chair of the board of directors, the Company's current directors and David Gong, a former director, with the Company as a nominal defendant. Plaintiffs' motion to amend has been fully briefed, and oral argument was held in November 2020. The parties are now awaiting a decision from the Court. The Company believes that the proposed second amended complaint is without merit and intends to defend against it vigorously. Due to the early stage of the litigation, no estimate of a probable loss or any reasonably possible losses are determinable at this time.

There are no other material legal or regulatory proceedings pending or known to be contemplated against the Company.

The Company did not incur any legal costs related to the above litigation in the three months ended September 30, 2021, and in the three months ended September 30, 2020, the Company incurred legal costs of approximately \$0.2 million. For the nine months ended September 30, 2021 and 2020, the Company incurred legal costs related to the above litigation of approximately \$30,000 and \$0.7 million, respectively. A portion of these litigation costs are subject to a claim for reimbursement under the insurance policies maintained by the Company (the "Policies"), and during the three months ended March 31, 2020, reimbursements of \$9,000 were received and recorded in other income in the consolidated statements of operations and comprehensive loss. There were no such reimbursements recorded thereafter. The Company may receive additional reimbursements in the future. However, the Policies are subject to other claims that have priority over the Company's claim for reimbursement, and the Company therefore does not believe it is likely to recover any additional reimbursements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

Environmental Matters

In connection with the ownership and operation of real estate, the Company may potentially be liable for costs and damages related to environmental matters. The Company maintains environmental insurance for its properties that provides coverage for potential environmental liabilities, subject to the policy's coverage conditions and limitations. The Company has not been notified by any governmental authority of any non-compliance, liability or other claim, and is not aware of any other environmental condition that it believes will have a material adverse effect on its financial position or results of operations.

Note 10 — Related Party Transactions and Arrangements***Fees and Participations Incurred in Connection with the Operations of the Company******Summary of Advisory Agreement***

The initial term of the Advisory Agreement expires on April 29, 2035. This term is automatically renewed for successive 20-year terms upon expiration unless the Advisory Agreement is terminated (1) in accordance with an Internalization, (2) by the Company or the Advisor with cause, without penalty, with 60 days' notice, (3) by the Advisor for (a) a failure to obtain a satisfactory agreement for any successor to the Company to assume and agree to perform obligations under the Advisory Agreement or (b) any material breach of the Advisory Agreement of any nature whatsoever by the Company, or (4) by the Advisor in connection with a change of control of the Company. Upon the termination of the Advisory Agreement, the Advisor will be entitled to receive from the Company all amounts due to the Advisor, as well as the then-present fair market value of the Advisor's interest in the Company.

The Advisory Agreement grants the Company the right to internalize the services provided under the Advisory Agreement ("Internalization") and to terminate the Advisory Agreement pursuant to a notice received by the Advisor as long as (i) more than 67% of the Company's independent directors have approved the Internalization; and (ii) the Company pays the Advisor an Internalization fee equal to (1) \$15.0 million plus (2) either (x) if the Internalization occurs on or before December 31, 2028, the Subject Fees (defined below) multiplied by 4.5 or (y) if the Internalization occurs on or after January 1, 2029, the Subject Fees multiplied by 3.5 plus (3) 1.0% multiplied by (x) the purchase price of properties or other investments acquired after the end of the fiscal quarter in which the notice of Internalization is received by the Advisor and prior to the Internalization and (y) without duplication, the cumulative net proceeds of any equity raised by the Company during the period following the end of the fiscal quarter in which notice is received and the Internalization. The "Subject Fees" are equal to (i) the product of four multiplied by the sum of (A) the actual base management fee (including both the fixed and variable portion thereof) plus (B) the actual variable management fee, in each of clauses (A) and (B), payable for the fiscal quarter in which the notice of Internalization is received by the Advisor, plus, (ii) without duplication, the annual increase in the base management fee resulting from the cumulative net proceeds of any equity raised in respect of the fiscal quarter in which the notice of Internalization is received by the Advisor. Up to 10% of the Internalization fee may be payable in shares of Class A common stock subject to certain conditions.

2019 Advisory Agreement Amendment

On March 18, 2019, the Company entered into Amendment No.2 to the Advisory Agreement, by and among the OP and the Advisor. Amendment No.2 revised the section of the Advisory Agreement specifically related to reimbursable administrative service expenses, including reasonable salaries and wages, benefits and overhead of all employees of the Advisor or its affiliates, including those of certain executive officers of the Company. See the "Professional Fees and Other Reimbursements" section below for details.

2020 Advisory Agreement Amendment

On March 30, 2020, the Company entered into Amendment No.3 to the Advisory Agreement, by and among the OP and the Advisor. Amendment No.3 revised the section of the Advisory Agreement to temporarily lower the quarterly thresholds of Core Earnings Per Adjusted Share (as defined in the Advisory Agreement) the Company must reach on a quarterly basis for the Advisor to receive the Variable Management Fee (as defined in the Advisory Agreement). For additional information, see the "Asset Management Fees and Variable Management/Incentive Fees" section below.

2021 Advisory Agreement Amendment

On January 13, 2021, the Company entered into Amendment No. 4 to the Advisory Agreement with the Advisor to extend the expiration of the modified quarterly thresholds established by Amendment No. 3 to the Advisory Agreement. The Company must reach these thresholds on a quarterly basis for the Advisor to receive the variable management fee from the end of the

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

fiscal quarter ended December 31, 2020 to the end of the fiscal quarter ending December 31, 2021. For additional information, see the “*Asset Management Fees and Variable Management/Incentive Fees*” section below.

In-Sourced Expenses

The Advisor has been and may continue to be reimbursed for costs it incurs in providing investment-related services, or “in-sourced expenses.” These in-sourced expenses may not exceed 0.5% of the contract purchase price of each acquired property or 0.5% of the amount advanced for a loan or other investment. Additionally, the Company has paid and may continue to pay third party acquisition expenses. The aggregate amount of acquisition expenses, including in-sourced expenses, may not exceed 4.5% of the contract purchase price of the Company’s portfolio or 4.5% of the amount advanced for all loans or other investments and this threshold has not been exceeded through December 31, 2020.

The Company incurred \$23,000 and \$42,000 of acquisition expenses and related cost reimbursements for the three and nine months ended September 30, 2021, respectively, and \$48,000 and \$0.1 million for the three and nine months ended September 30, 2020, respectively.

Asset Management Fees and Incentive Variable Management Fees

The Company pays the Advisor a base management fee, which includes a fixed and variable portion, and, if certain performance thresholds are met, an incentive variable management fee. Under the Advisory Agreement, the fixed portion of the base management fee is \$24.0 million annually. If the Company acquires (whether by merger, consolidation or otherwise) any other REIT, that is advised by an entity that is wholly-owned, directly or indirectly, by AR Global, other than any joint venture, (a “Specified Transaction”), the fixed portion of the base management fee will be increased by an amount equal to the consideration paid for the acquired company’s equity multiplied by 0.0031 for the first year following the Specified Transaction, 0.0047 for the second year and 0.0062 thereafter. The variable portion of the base management fee is a monthly fee equal to one-twelfth of 1.25% of the cumulative net proceeds of any equity raised by the Company and its subsidiaries from and after the initial effective date of the Advisory Agreement on February 16, 2017. Base management fees, including the variable portion, are included in asset management fees to related party on the consolidated statement of operations and comprehensive loss. The Company incurred \$9.9 million and \$25.1 million during the three and nine months ended September 30, 2021, respectively, and \$6.9 million \$20.7 million for the three and nine months ended September 30, 2020, respectively, in base management fees (including both the fixed and variable portion) and incentive management fees.

In addition, under the Advisory Agreement, the Company is required to pay the Advisor an incentive variable management fee. For the quarter ended March 31, 2020, the amount that was required to be paid was equal to the product of (1) the fully diluted shares of common stock outstanding multiplied by (2) (x) 15.0% of the applicable quarter’s Core Earnings per share in excess of \$0.275 per share plus (y) 10.0% of the applicable quarter’s Core Earnings per share in excess of \$0.3125 per share, in each case as adjusted for changes in the number of shares of common stock outstanding. The definition of Adjusted Outstanding Shares (as defined in the Advisory Agreement), which is used to calculate Core Earnings per share, is based on the Company’s reported diluted weighted-average shares outstanding. In accordance with Amendment No. 3 to the Advisory Agreement, for the quarters ending June 30, 2020, September 30, 2020 and December 31, 2020, the low and high thresholds were reduced from \$0.275 and \$0.3125, respectively, to \$0.23 and \$0.27, respectively. On January 13, 2021, the Company entered into Amendment No. 4 to the Advisory Agreement to extend the expiration of these thresholds from the end of the fiscal quarter ended December 31, 2020 to the end of the fiscal quarter ending December 31, 2021 in light of the continued economic impact of the COVID-19 pandemic.

Core Earnings is defined as, for the applicable period, net income or loss computed in accordance with GAAP excluding non-cash equity compensation expense, the variable management fee, acquisition and transaction related fees and expenses, financing related fees and expenses, depreciation and amortization, realized gains and losses on the sale of assets, any unrealized gains or losses or other non-cash items recorded in net income or loss for the applicable period, regardless of whether such items are included in other comprehensive loss, or in net income, one-time events pursuant to changes in GAAP and certain non-cash charges, impairment losses on real estate related investments and other than temporary impairments of securities, amortization of deferred financing costs, amortization of tenant inducements, amortization of straight-line rent, amortization of market lease intangibles, provision for loss loans, and other non-recurring revenue and expenses (in each case after discussions between the Advisor and the independent directors and the approval of a majority of the independent directors). The variable management fee is payable to the Advisor or its assignees in cash or shares, or a combination of both, the form of payment to be determined in the sole discretion of the Advisor and the value of any share to be determined by the Advisor acting in good faith on the basis of such quotations and other information as it considers, in its reasonable judgment, appropriate. The Company incurred incentive variable management fees of \$2.3 million and \$3.0 million during the three and

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

nine months ended September 30, 2021, respectively. No incentive variable management fees were incurred during the three and nine months ended September 30, 2020.

Property Management Fees

The Company has a property management agreement (the “Multi-Tenant Property Management Agreement”), a leasing agreement (the “Multi-Tenant Leasing Agreement”) and a net lease property management and leasing agreement (the “Net Lease Property Management Agreement”) with the Property Manager. The Multi-Tenant Property Management Agreement, the Multi-Tenant Leasing Agreement and the Net Lease Property Management Agreement each became effective on February 16, 2017. In connection with the Net Lease Mortgage Notes, the Issuers have entered into the Property Management and Servicing Agreement (as amended from time to time, the “ABS Property Management Agreement”), with the Property Manager, KeyBank National Association (“KeyBank”), as back-up property manager, and Citibank, N.A. as indenture trustee. See [Note 4— Mortgage Notes Payable, Net](#) for additional information regarding the Notes.

The Multi-Tenant Property Management Agreement provides that, unless a property is subject to a separate property management agreement with the Property Manager, the Property Manager is the sole and exclusive property manager for the Company’s multi-tenant properties, which are generally anchored, retail properties, such as power centers and lifestyle centers. In December 2017, in connection with a \$210.0 million mortgage loan secured by 12 of the Company’s retail properties, the Company entered into 12 identical property management agreements with the Property Manager, the substantive terms of which are substantially identical to the terms of the Multi-Tenant Property Management Agreement, except they do not provide for the transition fees described below.

The Multi-Tenant Property Management Agreement entitles the Property Manager to a management fee equal to 4.0% of the gross rental receipts from the multi-tenant properties, including common area maintenance reimbursements, tax and insurance reimbursements, percentage rental payments, utility reimbursements, late fees, vending machine collections, service charges, rental interruption insurance, and a 15.0% administrative charge for common area expenses.

In addition, the Property Manager is entitled to a one-time transition fee of up to \$2,500 for each multi-tenant property managed, a construction fee equal to 6.0% of construction costs incurred, if any, and reimbursement of all expenses specifically related to the operation of a multi-tenant property, including compensation and benefits of property management, accounting, lease administration, executive and supervisory personnel of the Property Manager, and excluding expenses of the Property Manager’s corporate and general management office and excluding compensation and other expenses applicable to time spent on matters other than the multi-tenant properties.

Pursuant to the Multi-Tenant Leasing Agreement, the Company may, under certain circumstances and subject to certain conditions, pay the Property Manager a leasing fee for services in leasing multi-tenant properties to third parties.

The Company’s double- and triple-net leased single- tenant properties are managed by the Property Manager pursuant to the Net Lease Property Management Agreement, unless they are subject to a separate agreement with the Property Manager. The Net Lease Property Management Agreement permits the Property Manager to subcontract its duties to third parties and provides that the Company is responsible for all costs and expenses of managing the properties, except for general overhead and administrative expenses of the Property Manager. In December 2019, in connection with a loan secured by four properties leased to Stop & Shop, the Company entered into a property management and leasing agreement with the Property Manager with respect to the four properties, the substantive terms of which are substantially identical to the terms of the Net Lease Property Management Agreement, except that it limits the fees payable to the Property Manager and any subcontractor to 3.0% of operating income in the event that the Property Manager subcontracts its duties under the agreement.

In July 2020, in connection with the loan agreement with Column Financial, Inc., all but one of the Company’s borrower subsidiaries entered into a new property management and leasing agreement with the Property Manager with respect to all but one of the mortgaged properties, all of which are double- and triple-net leased single-tenant properties. The Company’s other double- and triple-net leased single-tenant properties, including the one mortgaged property excluded from the new property management and leasing agreement, are managed by the Property Manager pursuant to the Net Lease Property Management Agreement. The new property management and leasing agreement is identical to the Net Lease Property Management Agreement, except that the new property management and leasing agreement does not permit the Property Manager to subcontract its duties to third parties.

The current term of the Net Lease Property Management Agreement ends on October 1, 2021, and is automatically renewed for successive one-year terms unless terminated 60 days prior to the end of a term or terminated for cause. On November 4, 2020, in light of the investment to be made by the Property Manager and its affiliates in property management

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

infrastructure for the benefit of the Company and its subsidiaries, the Company amended each of the Multi-Tenant Property Management Agreement and the Multi-Tenant Leasing Agreement to reflect that each agreement will expire on the later of (i) November 4, 2025 and (ii) the termination date of the Advisory Agreement. These agreements with the Property Manager may only be terminated for cause prior to the end of the term. Prior to the amendments, the term of these agreements would have ended on October 1, 2021, with automatic renewals for successive one-year terms unless terminated 60 days prior to the end of a term or terminated for cause.

Property Management and Services Agreement - Net Lease Mortgage Notes

Under the ABS Property Management Agreement, the Property Manager is responsible for servicing and administering the properties and leases securing the Net Lease Mortgage Notes under ordinary and special circumstances, and KeyBank, as the back-up property manager, is responsible for, among other things, maintaining current servicing records and systems for the assets securing the Net Lease Mortgage Notes in order to enable it to assume the responsibilities of the Property Manager in the event the Property Manager is no longer the property manager and special servicer. Pursuant to the ABS Property Management Agreement, the Property Manager may also be required to advance principal and interest payments on the Net Lease Mortgage Notes to preserve and protect the value of the applicable assets. The Issuers are required to reimburse any of these payments or advances.

Pursuant to the ABS Property Management Agreement, as amended and restated in connection with the issuance of the 2021 Net Lease Mortgage Notes in June 2021, for all properties that are not specially serviced, the Issuers are required to pay the Property Manager a monthly fee equal to the product of (i) one-twelfth of 0.25% and (ii) the lower of (a) the aggregate allocated loan amounts and (b) the aggregate collateral value of the properties that are a part of the collateral pool. Prior to the amendment and restatement of the ABS Property Management Agreement, for all properties that were not specially serviced, the Issuers were required to pay the Property Manager a monthly fee equal to the product of (i) one-twelfth of 0.25%, and (ii) the aggregate allocated loan amounts of all the properties that serve as part of the collateral for the Net Lease Mortgage Notes. With respect to the specially serviced properties, the Property Manager is entitled to receive a workout fee or liquidation fee under certain circumstances based on 0.50% of applicable amounts recovered, as well as a monthly fee equal to one-twelfth of 0.75% and (ii) the lower of (a) the aggregate allocated loan amounts and (b) the aggregate collateral value of all the specially serviced properties that are part of the collateral pool. Prior to the amendment and restatement of the ABS Property Management Agreement, the monthly fee for specially serviced properties was equal to the product of (i) one-twelfth of 0.75%, and (ii) the aggregate allocated loan amounts of all the specially serviced properties that serve as part of the collateral pool for the Net Lease Mortgage Notes. The Property Manager has retained KeyBank as a sub-manager pursuant to a separate sub-management agreement pursuant to which KeyBank provides certain services that the Property Manager is required to provide as property manager under the ABS Property Management Agreement. Under the ABS Property Management Agreement, the Property Manager has agreed to waive (i) the portion of the monthly fee related to the properties that are not specially serviced that is in excess of the amount to be paid to KeyBank as sub-manager pursuant to the sub-management agreement, (ii) the workout fee, (iii) the liquidation fee and (iv) the monthly fee related to the properties that are specially serviced, although the Property Manager retains the right to revoke these waivers at any time. The Property Manager is also entitled to receive additional servicing compensation related to certain fees and penalties under the leases it is responsible for under the ABS Property Management Agreement.

The services provided by the Property Manager with respect to the double- and triple-net leased single-tenant properties in the collateral pool and related property management fees are separate and independent from the property management services the Property Manager has provided and will continue to provide with respect to those properties pursuant to the Net Lease Property Management Agreement.

Professional Fees and Other Reimbursements

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

The Company reimburses the Advisor's costs of providing administrative services, including among other things, reasonable allocation of salaries and wages, benefits and overhead of employees of the Advisor or its affiliates, except for costs to the extent that the employees perform services for which the Advisor receives a separate fee. The reimbursement includes reasonable overhead expenses, including the reimbursement of an allocated portion of rent expense at certain properties that are both occupied by employees of the Advisor or its affiliates and owned by affiliates of the Advisor. These reimbursements are exclusive of fees and other expense reimbursements incurred from and due to the Advisor that were passed through and ultimately paid to Lincoln Retail REIT Services, LLC ("Lincoln") as a result of the Advisor's prior arrangements with Lincoln to provide services to the Advisor in connection with the Company's multi-tenant retail properties that are not net leased. The Advisor's agreement with Lincoln expired in February 2021 and was not renewed. The expiration of the agreement with Lincoln did not affect the responsibilities and obligations of the Advisor or the Property Manager to the Company under the Company's agreements with them.

These reimbursements are included in Professional fees and other reimbursements in the table below and in general and administrative expense on the consolidated statement of operations and comprehensive loss. During the three and nine months ended September 30, 2021, the Company incurred \$2.0 million and \$6.2 million, respectively, of reimbursement expenses from to the Advisor providing administrative services and \$1.9 million and \$6.5 million of these expenses during the three and nine months ended September 30, 2020, respectively.

Prior to Amendment No. 2, the Company had not reimbursed the Advisor or its affiliates, including the Property Manager, for salaries, wages, or benefits paid to the Company's executive officers. Starting in 2019, under Amendment No. 2, the Company began to reimburse the Advisor for a portion of the salary, wages, and benefits paid to the Company's chief financial officer as part of the aggregate reimbursement for salaries, wages and benefits of employees of the Advisor or its affiliates, excluding any executive officer who is also a partner, member or equity owner of AR Global and subject to a limit on certain limitations.

Beginning in 2019, under Amendment No. 2 to the Advisory Agreement, the aggregate amount that may be reimbursed in each fiscal year for salaries, wages and benefits (excluding overhead) of employees of the Advisor or its affiliates (the "Capped Reimbursement Amount") for each fiscal year is subject to a limit that is equal to the greater of: (a) the "Fixed Component"; and a (b) variable component (the "Variable Component").

Both the Fixed Component and the Variable Component increase by an annual cost of living adjustment equal to the greater of (x) 3.0% and (y) the CPI, as defined in the amendment for the prior year ended December 31. Initially, for the year ended December 31, 2019: (a) the Fixed Component was equal to \$7.0 million; and (b) the Variable Component was equal to: (i) the sum of the total real estate investments, at cost as recorded on the balance sheet dated as of the last day of each fiscal quarter (the "Real Estate Cost") in the year divided by four, which amount is then (ii) multiplied by 0.20%.

If the Company sells real estate investments aggregating an amount equal to or more than 25% of Real Estate Cost in one or a series of related dispositions in which the proceeds of the disposition(s) are not reinvested in Investments (as defined in the Advisory Agreement), then within 12 months following the disposition(s), the Advisory Agreement requires the Advisor and the Company to negotiate in good faith to reset the Fixed Component; provided that if the proceeds of the disposition(s) are paid to shareholders of the Company as a special distribution or used to repay loans with no intent of subsequently refinancing and reinvesting the proceeds thereof in Investments, the Advisory Agreement requires these negotiations within 90 days thereof, in each case taking into account reasonable projections of reimbursable costs in light of the reduced assets of the Company.

As part of this reimbursement, the Company paid approximately \$2.7 million in 2019 to the Advisor or its affiliates as reimbursement for bonuses of employees of the Advisor or its affiliates who provided administrative services during such calendar year, prorated for the time spent working on matters relating to the Company. The Company does not reimburse the Advisor or its affiliates for any bonus amounts relating to time dedicated to the Company by Edward M. Weil, Jr., the Company's Chief Executive Officer. The Advisor formally awarded 2019 bonuses to employees of the Advisor or its affiliates in September 2020 (the "2019 Bonus Awards"), which were comprised of cash and restricted shares (for additional information on the restricted shares issued to these employees, see [Note 12 — Equity-Based Compensation](#)). The original \$2.7 million estimate for bonuses recorded and paid to the Advisor in 2019 exceeded the cash portion of the 2019 Bonus Awards to be paid to employees of the Advisor or its affiliates by \$1.4 million and to be reimbursed by the Company. As a result, during the three months ended September 30, 2020, the Company recorded a receivable from the Advisor of \$1.4 million in prepaid expenses and other assets on the consolidated balance sheet and a corresponding reduction in general and administrative expenses. Pursuant to authorization by the independent members of the Company's board of directors, the \$1.4 million receivable is

AMERICAN FINANCE TRUST, INC.

 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 September 30, 2021
 (Unaudited)

payable to the Company over a 10-month period from January 2021 through October 2021. During the three and nine months ended September 30, 2021, approximately \$0.4 million and \$1.3 million, respectively, of this amount was received.

During the second quarter of 2021, the Advisor finalized the amounts and form of the 2020 bonuses previously estimated to be paid to the employees of the Advisor or its affiliates who provided administrative services during such calendar year, prorated for the time spent working on matters relating to the Company (the "2020 Bonus Awards"). The 2020 Bonus Awards are paid by the Advisor over an eleven-month period from June 2021 to April 2022. The final amounts awarded exceeded the amounts previously paid by the Company to the Advisor for estimated 2020 bonuses by approximately \$1.4 million for the following reasons (i) forfeitures of bonuses related to employees of the Advisor or its affiliates who were terminated or resigned prior to payment (including the Company's former chief financial officer), (ii) payment of a portion of bonuses in the form of restricted shares (which is recorded as equity-based compensation expense) and (iii) a general reduction in final bonuses for remaining personnel of the Advisor or its affiliates due to on-going negative impacts of the COVID-19 pandemic. As a result, during the second quarter of 2021, the Company recorded a receivable from the Advisor of \$1.4 million, which is recorded in prepaid expenses and other assets on the consolidated balance sheet and a corresponding reduction in general and administrative expenses. The Advisor paid the \$1.4 million receivable to the Company in August 2021.

Reimbursements for the cash portion of 2020 bonuses to employees of the Advisor or its affiliates were expensed and reimbursed on a monthly basis during 2020, and 2021 bonuses continue to be expensed and reimbursed on a monthly basis during 2021 in accordance with the cash bonus estimates provided by the Advisor. Generally, prior to the 2019 Bonus Awards, employee bonuses have been formally awarded to employees of the Advisor or its affiliates in March as an all-cash award and paid out by the Advisor in the year subsequent to the year in which services were rendered to the Company.

Summary of Fees, Expenses and Related Payables

The following table details amounts incurred and payable to related parties in connection with the operations-related services described above as of and for the periods presented. Amounts below are inclusive of fees and other expense reimbursements incurred from and due to the Advisor that are passed through and ultimately paid to Lincoln as a result of the Advisor's former arrangements with Lincoln:

| (In thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | | Payable (Receivable) as of | |
|---|-------------------------------------|------------------|------------------------------------|------------------|----------------------------|------------------------|
| | 2021 | 2020 | 2021 | 2020 | September 30, 2021 | December 31, 2020 |
| Non-recurring fees and reimbursements: | | | | | | |
| Acquisition cost reimbursements ⁽¹⁾ | \$ 23 | \$ 48 | \$ 42 | \$ 135 | \$ 23 | \$ 96 |
| Ongoing fees: | | | | | | |
| Asset management fees to related party | 9,880 | 6,918 | 25,123 | 20,740 | 2,346 | 177 |
| Property management and leasing fees ⁽²⁾ | 2,172 | 2,056 | 7,023 | 4,756 | 853 | — |
| Professional fees and other reimbursements ⁽³⁾ | 2,471 | 2,385 | 7,638 | 7,739 | 182 | (77) |
| Professional fee credit due from Advisor | — | (1,396) | (1,444) | (1,396) | (140) ⁽⁴⁾ | (1,862) ⁽⁴⁾ |
| Total related party operating fees and reimbursements | <u>\$ 14,546</u> | <u>\$ 10,011</u> | <u>\$ 38,382</u> | <u>\$ 31,974</u> | <u>\$ 3,264</u> | <u>\$ (1,666)</u> |

⁽¹⁾ Amounts for the three and nine months ended September 30, 2021 and 2020 included in acquisition and transaction related expenses in the consolidated statements of operations and comprehensive loss.

⁽²⁾ Amounts for the three and nine months ended September 30, 2021 and 2020 are included in property operating expenses in the consolidated statements of operations and comprehensive loss with the exception of approximately \$2.8 million of leasing fees incurred in the nine months ended September 30, 2021 which were capitalized, and are included in deferred costs, net in the consolidated balance sheet. A portion of leasing fees are ultimately paid to a third party.

⁽³⁾ Amounts for the three and nine months ended September 30, 2021 and 2020 are included in general and administrative expense in the consolidated statements of operations and comprehensive loss. Includes amounts for directors' and officers' insurance.

⁽⁴⁾ Included in this receivable from the Advisor as of December 31, 2020 is \$1.4 million that relates to overpayment of the 2019 Bonus Awards. During the three and nine months ended September 30, 2021, approximately \$0.4 million and \$1.3 million, respectively, was received from the Advisor relating to the overpayment of the 2019 Bonus Awards and the \$0.5 million receivable relating to the overpayment of invoices for a shared service was received. As a result, a receivable of approximately \$0.1 million related to the 2019 Bonus Awards remained as of September 30, 2021. This amount was fully received in October 2021. In addition, the Company was reimbursed for the \$1.4 million related to the 2020 Bonus Awards in August 2021.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

Note 11 — Economic Dependency

Under various agreements, the Company has engaged or will engage the Advisor, its affiliates and entities under common control with the Advisor to provide certain services that are essential to the Company, including asset management services, supervision of the management and leasing of properties owned by the Company, asset acquisition and disposition decisions, as well as other administrative responsibilities for the Company including accounting and legal services, human resources and information technology.

As a result of these relationships, the Company is dependent upon the Advisor and its affiliates. In the event that these companies are unable to provide the Company with the respective services, the Company will be required to find alternative providers of these services.

Note 12 — Equity-Based Compensation***Equity Plans******2018 Equity Plan***

Effective at the Listing, the Company's board of directors adopted an equity plan for the Advisor (the "Advisor Plan") and an equity plan for individuals (the "Individual Plan" and together with the Advisor Plan, the "2018 Equity Plan"). The Advisor Plan is substantially similar to the Individual Plan, except with respect to the eligible participants. Under the Individual Plan, the Company may only make awards to its directors, officers and employees (if the Company ever has employees), employees of the Advisor and its affiliates, employees of entities that provide services to the Company, directors of the Advisor or of entities that provide services to the Company, certain consultants to the Company and the Advisor and its affiliates or to entities that provide services to the Company. By contrast, under the Advisor Plan the Company may only make awards to the Advisor.

The 2018 Equity Plan succeeded and replaced the existing employee and director restricted share plan (the "RSP"). Following the effectiveness of the 2018 Equity Plan at the Listing, no further awards will be issued under the RSP; provided, however, that any outstanding awards under the RSP, such as unvested restricted shares held by the Company's independent directors, remained outstanding in accordance with their terms and the terms of the RSP until all those awards are vested, forfeited, canceled, expired or otherwise terminated in accordance with their terms. The Company accounts for forfeitures when they occur. The 2018 Equity Plan permits awards of restricted shares, restricted stock units ("RSUs"), options, stock appreciation rights, stock awards, LTIP Units and other equity awards. The 2018 Equity Plan has a term of 10 years, expiring on July 19, 2028. Identical to the RSP, the number of shares of the Company's capital stock available for awards under the 2018 Equity Plan, in the aggregate, is equal to 10.0% of the Company's outstanding shares of common stock on a fully diluted basis at any time. Shares subject to awards under the Individual Plan reduce the number of shares available for awards under the Advisor Plan on a one-for-one basis and vice versa. If any awards granted under the 2018 Equity Plan are forfeited for any reason, the number of forfeited shares is again available for purposes of granting awards under the 2018 Equity Plan.

Restricted Shares

Restricted shares are shares of common stock awarded under terms that provide for vesting over a specified period of time. Holders of restricted shares may receive non-forfeitable cash dividends prior to the time that the restrictions on the restricted shares have lapsed. Any dividends to holders of restricted shares payable in shares of common stock are subject to the same restrictions as the underlying restricted shares. Restricted shares may not, in general, be sold or otherwise transferred until restrictions are removed and the shares have vested.

Prior to June 30, 2020, the Company only granted restricted shares to the Company's directors. However, during the third quarter of 2020, and the first and second quarters of 2021, the Company granted 309,475, 52,778 and 225,500 restricted shares, respectively, to employees of the Advisor or its affiliates who are involved in providing services to the Company, including the Company's chief financial officer. No awards may be made to anyone who is also a partner, member or equity owner of the parent of the Advisor.

The restricted shares granted to the Company's directors vest on a straight-line basis over periods of 1 year to 5 years from the date of grant and provide for accelerated vesting of the portion of the unvested restricted shares scheduled to vest in the year of the recipient's termination of his or her position as a director of the Company due to a voluntary resignation or failure to be re-elected to the Company's board of directors following nomination therefor. All unvested restricted shares held by the Company's directors also vest in the event of a Change of Control (as defined in the RSP or the Individual Plan) or a termination of a directorship without cause or as a result of death or disability.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

The restricted shares granted to employees of the Advisor or its affiliates vest in 25% increments on each of the first four anniversaries of the grant date. Except in connection with a change in control (as defined in the award agreement) of the Company, any unvested restricted shares will be forfeited if the holder's employment with the Advisor terminates for any reason. Upon a change in control of the Company, 50% of the unvested restricted shares will immediately vest and the remaining unvested restricted shares will be forfeited.

The following table reflects the activity of restricted shares for the three months ended September 30, 2021:

| | Number of Shares of Common Stock | Weighted-Average Grant Price |
|------------------------------|-------------------------------------|---------------------------------|
| Unvested, December 31, 2020 | 400,872 | \$ 7.62 |
| Granted ⁽¹⁾ | 313,474 | 9.40 |
| Vested | (266,427) | 9.27 |
| Forfeited | (24,025) | 6.86 |
| Unvested, September 30, 2021 | 423,894 | 7.94 |

⁽¹⁾ Includes restricted shares granted to the Company's former chief financial officer in February 2021 (see below for additional information).

As of September 30, 2021, the Company had \$3.3 million of unrecognized compensation cost related to unvested restricted share awards granted, which is expected to be recognized over a weighted-average period of 3.1 years.

The fair value of the restricted shares is being expensed in accordance with the service period required. Compensation expense related to restricted shares is included in equity-based compensation on the accompanying consolidated statements of operations and comprehensive loss. Compensation expense related to restricted shares was approximately \$0.3 million and \$2.1 million for the three and nine months ended September 30, 2021 and \$0.3 million and \$0.8 million for the three and nine months ended September 30, 2020. The higher expense recorded in the first nine months of 2021 was due to the accelerated vesting of restricted shares previously awarded to the Company's former chief financial officer, as well as expense from an additional grant of restricted shares awarded to the Company's former chief financial officer in February 2021 (see additional discussion below).

On February 26, 2021, the Company's board of directors approved an amendment to the award agreement for 69,875 restricted shares previously awarded to the Company's former chief financial officer. These restricted shares had been scheduled to vest in 25% increments on each of the first four anniversaries of the grant date (September 15, 2020), however, in accordance with the amendment, these shares fully vested upon the effectiveness of the resignation of the Company's former chief financial officer on April 9, 2021. This was treated as a modification of the award of these restricted shares and, in addition to accelerating the original expense, the Company was also required to calculate excess of the new value of those awards on the date of modification over the fair value of the awards immediately prior to the amendment and record such excess as expense through April 9, 2021. In addition, also on February 26, 2021, the Company's board of directors granted the Company's former chief financial officer an additional award of 52,778 restricted shares that also fully vested on upon the effectiveness of her resignation on April 9, 2021. The acceleration of vesting of the prior grant and the new grant resulted in approximately \$1.1 million of increased equity-based compensation expense recorded during the nine months ended September 30, 2021.

Restricted Stock Units

RSUs represent a contingent right to receive shares of common stock at a future settlement date, subject to satisfaction of applicable vesting conditions and other restrictions, as set forth in the RSP and an award agreement evidencing the grant of RSUs. RSUs may not, in general, be sold or otherwise transferred until restrictions are removed and the rights to the shares of common stock have vested. Holders of RSUs do not have or receive any voting rights with respect to the RSUs or any shares underlying any award of RSUs, but such holders are generally credited with dividend or other distribution equivalents which are subject to the same vesting conditions and other restrictions as the underlying RSUs and only paid at the time such RSUs are settled in shares of common stock. The Company has not granted any RSUs, and no unvested RSUs were outstanding for the three months ended September 30, 2021 or 2020.

Multi-Year Outperformance Agreements

2021 OPP

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

On May 4, 2021, the Company's independent directors, acting as a group, authorized an award of LTIP Units under the 2021 OPP after the performance period under the 2018 OPP expired on July 19, 2021, and, on July 21, 2021, the Company, the OP and the Advisor entered into the 2021 OPP (see below for additional information on the 2018 OPP, including information on the LTIP Units granted and earned thereunder).

On July 21, 2021, the Company and the Advisor entered into the 2021 OPP. Based on a maximum award value of \$72.0 million and the Initial Share Price of \$8.4419, which was determined on July 20, 2021, the Advisor was granted a total of 8,528,885 LTIP Units pursuant to the 2021 OPP. These LTIP Units may be earned and become vested based on the Company's total shareholder return ("TSR"), including both share price appreciation and reinvestment of Class A common stock dividends, compared to the Initial Share Price over a performance period commencing on July 20, 2021 and ending on the earliest of (i) July 20, 2024, (ii) the effective date of any Change of Control (as defined in the Advisor Plan) and (iii) the effective date of any termination of the Advisor's services as the Company's advisor.

The amortization of the fair value of the LTIP Units that were granted will be recorded evenly over the requisite service period which is approximately 38.5 months from May 4, 2021, the date that the Company's independent board of directors approved the award of LTIP Units under the 2021 OPP, through July 20, 2024, the end of the performance period.

As of June 30, 2021, the number of LTIP Units to be granted under the 2021 OPP was not yet determined. Accordingly, as of June 30, 2021 the award of LTIP Units under the 2021 OPP was classified as a liability award and a liability of approximately \$1.9 million was reflected in equity-based compensation expense and accounts payable as of that date representing the pro rata share of the June 30, 2021 estimated value accrued over the service period from May 4, 2021 (date of grant) to July 20, 2024 (end of the performance period). As of July 20, 2021, the Initial Share Price and the number of LTIP Units to be granted under the 2021 OPP became known and the fair value of the award as of July 20, 2021 was determined to be \$40.8 million. As a result, the award of LTIP Units under the 2021 OPP was reclassified as an equity award on July 20, 2021, with any change in value and cumulative effect thereof, reflected income and equity statements on that date.

2018 OPP

On the Listing Date, the Company granted a performance-based equity award to the Advisor in the form of a Master LTIP Unit pursuant to the 2018 OPP. The Master LTIP Unit was automatically converted on August 30, 2018 (the "Effective Date"), the 30th trading day following the Listing Date, into 4,496,796 LTIP Units equal to the quotient of \$72.0 million divided by \$16.0114, the ten-day trailing average closing price of the Company's Class A common stock on Nasdaq over the ten consecutive trading days immediately prior to the Effective Date. The Effective Date was the grant date for accounting purposes. In accordance with accounting rules, the total fair value of the LTIP Units of \$32.0 million was calculated and fixed as of the grant date, and was recorded over the requisite service period of three years. In March 2019, the Company entered into an amendment to the 2018 OPP to reflect a change in the peer group resulting from the merger of one member of the peer group, Select Income REIT, with Government Properties Income Trust, with the entity surviving the merger renamed as Office Properties Income Trust. Under the accounting rules, the Company was required to calculate any excess of the new value of LTIP Units in accordance with the provisions of the amendment (\$10.9 million) over the fair value immediately prior to the amendment (\$8.1 million). This excess of approximately \$2.8 million was expensed over the period from March 4, 2019, the date the Company's compensation committee approved the amendment, through July 19, 2021.

The LTIP Units issued pursuant to the 2018 OPP could potentially have been earned by the Advisor based on the Company's achievement of threshold, target and maximum performance goals based on the Company's absolute and relative TSR over a three-year performance period that ended on July 19, 2021. Prior to the issuance of LTIP Units pursuant to the 2021 OPP, the compensation committee of the board of directors of the Company determined that none of the 4,496,796 of the LTIP Units subject to the 2018 OPP had been earned under either the absolute or relative thresholds. These LTIP Units were thus automatically forfeited effective as of July 19, 2021, without the payment of any consideration by the Company or the OP. On that date, the Company reclassified amounts reflected in non-controlling interest for these LTIP Units to additional paid in capital on its consolidated balance sheet and consolidated statement of equity.

Compensation Expense - 2021 OPP and 2018 OPP

During the three and nine months ended September 30, 2021, the Company recorded equity-based compensation expense related to the LTIP Units of \$3.8 million and \$11.7 million, respectively, which includes \$3.2 million and \$5.2 million of additional expense, respectively, relating to the 2021 OPP. During the three and nine months ended September 30, 2020, the Company recorded equity-based compensation expense related to the LTIP Units of \$3.0 million and \$8.9 million, respectively. These expenses are recorded in equity-based compensation in the unaudited consolidated statements of operations and

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

comprehensive loss. As of September 30, 2021, the Company had no unrecognized compensation expense related to the LTIP Units awarded under the 2018 OPP and \$35.6 million of unrecognized compensation expense related to the LTIP Units awarded under the 2021 OPP which is expected to be recognized over a period of 2.8 years.

LTIP Units Distributions/Redemptions

The rights of the Advisor as the holder of the LTIP Units are governed by the terms of the LTIP Units set forth in the agreement of limited partnership of the OP. Holders of LTIP Units are entitled to distributions on the LTIP Units equal to 10% of the distributions made per Class A Unit (other than distributions of sale proceeds) until the LTIP Units are earned. Distributions paid on a Class A Unit are equal to dividends paid on a share of Class A common stock. Distributions paid on LTIP Units are not subject to forfeiture, even if the LTIP Units are ultimately forfeited. The Master LTIP Unit was entitled, on the Effective Date, to receive a distribution equal to the product of 10% of the distributions made per Class A Unit during the period from the Listing Date to the Effective Date multiplied by the number of LTIP Units. The Advisor is entitled to a priority catch-up distribution on each earned LTIP Unit equal to 90% of the aggregate distributions paid on Class A Units during the applicable performance period. Any LTIP Units that are earned become entitled to receive the same distributions paid on Class A Units. If and when the Advisor's capital account with respect to an earned LTIP Unit is equal to the capital account balance of a Class A Unit, the Advisor, as the holder of the earned LTIP Unit, in its sole discretion, is entitled to convert the LTIP Unit into a Class A Unit, which may in turn be redeemed on a one-for-one basis for, at the Company's election, a share of Class A common stock or the cash equivalent thereof.

The Company paid distributions on LTIP Units of \$20,000 for the three months ended September 30, 2021, and the Company paid distributions on the LTIP Units of \$0.3 million for the nine months ended September 30, 2021. For the three and nine months ended September 30, 2020, the Company paid distributions on the LTIP Units of \$0.1 million and \$0.3 million, respectively. These amounts are recorded in the Company's consolidated statements of changes in equity.

Performance Measures

As indicated above, on July 19, 2021, at the end of the performance period, the compensation committee of the Company's board of directors determined that none of the 4,496,796 LTIP Units under the 2018 OPP had been earned. These LTIP Units were thus automatically forfeited effective as of July 19, 2021, without the payment of any consideration by the Company or the OP.

With respect to one-half of the LTIP Units granted under the 2021 OPP, the number of LTIP Units that become earned (if any) will be determined as of the last day of the performance period based on the Company's achievement of absolute TSR levels as shown in the table below.

| Performance Level | Absolute TSR | | Percentage of LTIP Units Earned | Number of LTIP Units Earned |
|--------------------------|---------------------|----------------|--|------------------------------------|
| Below Threshold | Less than | 18 % | 0 % | 0 |
| Threshold | | 18 % | 25 % | 1,066,110.625 |
| Target | | 24 % | 50 % | 2,132,221.250 |
| Maximum | | 36 % or higher | 100 % | 4,264,442.500 |

If the Company's absolute TSR is more than 18% but less than 24%, or more than 24% but less than 36%, the number of LTIP Units that become earned is determined using linear interpolation as between those tiers, respectively.

With respect to the remaining one-half of the LTIP Units granted under the 2021 OPP, the number of LTIP Units that become earned (if any) will be determined as of the last day of the performance period based on the difference (expressed in terms of basis points, whether positive or negative, as shown in the table below) between the Company's absolute TSR on the last day of the performance period relative to the average TSR of a peer group (consisting of Broadstone Net Lease, Inc., Office Properties Income Trust, RPT Realty and Spirit Realty Capital, Inc. as of the last day of the performance period as follows:

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

| Performance Level | Relative TSR Excess | | Percentage of LTIP Units Earned | Number of LTIP Units Earned |
|--------------------------|----------------------------|-------------------|--|------------------------------------|
| Below Threshold | Less than | -600 Basis points | 0 % | 0 |
| Threshold | | -600 Basis points | 25 % | 1,066,110.625 |
| Target | | 0 Basis points | 50 % | 2,132,221.250 |
| Maximum | | +600 Basis points | 100 % | 4,264,442.500 |

If the relative TSR excess is more than -600 basis points but less than zero basis points, or more than zero basis points but less than +600 basis points, the number of LTIP Units that become earned is determined using linear interpolation as between those tiers, respectively.

Other Terms

In the case of a Change of Control or a termination of the Advisor without Cause (as defined in the Advisory Agreement), the number of LTIP Units that become earned will be calculated based on actual performance through the last trading day prior to the effective date of the Change of Control or termination (as applicable), with the hurdles for calculating absolute TSR prorated to reflect a performance period of less than three years but without prorating the number of LTIP Units that may become earned to reflect the shortened performance period.

In the case of a termination of the Advisor for Cause, the number of LTIP Units that become earned will be calculated based on actual performance through the last trading day prior to the effective date of the termination, with the hurdles for calculating absolute TSR and the number of LTIP Units that may become earned each prorated to reflect a performance period of less than three years.

Pursuant to the terms of the Advisor Plan, the LTIP Units will be administered by the Company's board or a committee thereof, defined as the "Committee" in the Advisor Plan. Promptly following the performance period, the Committee will, except in certain circumstances, determine the number of LTIP Units earned (if any) based on calculations prepared by an independent consultant engaged by the Committee and as approved by the Committee in its reasonable and good faith discretion. The Committee also must approve the transfer of any LTIP Units or any Class A Units into which LTIP Units may be converted in accordance with the terms of the agreement of limited partnership of the OP. Any LTIP Units that are not earned will automatically be forfeited effective as of the end of the performance period and neither the Company nor the OP will be required to pay any future consideration in respect thereof.

Director Compensation

Under the current director compensation program, on a regular basis, each independent director receives an annual cash retainer of \$60,000 and, in connection with each of the Company's annual meetings of stockholders, a grant of \$85,000 in restricted shares, vesting on the one-year anniversary of the annual meeting.

The lead independent director receives an additional annual cash retainer of \$100,000, the chair of the audit committee of the Company's board of directors receives an additional annual cash retainer of \$30,000, each other member of the audit committee receives an additional annual cash retainer of \$15,000, the chair of each of the compensation committee and the nominating and corporate governance committee of the Company's board of directors receives an additional annual cash retainer of \$15,000, and each other member of each of the compensation committee and the nominating and corporate governance committee will receive an additional annual cash retainer of \$10,000.

Other Equity-Based Compensation

The Company may issue common stock in lieu of cash to pay fees earned by the Company's directors at each director's election. If the Company did so, there would be no restrictions on the shares issued since these payments in lieu of cash relate to fees earned for services performed. There were no shares of common stock issued to directors in lieu of cash compensation during the nine months ended September 30, 2021 and 2020.

Note 13 — Net Loss Per Share

The following table sets forth the basic and diluted net loss per share computations:

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

| <i>(In thousands, except share and per share amounts)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2021 | 2020 | 2021 | 2020 |
| Net loss attributable to common stockholders | \$ (6,406) | \$ (7,091) | \$ (23,222) | \$ (38,047) |
| Adjustments to net income (loss) for common share equivalents | (165) | (155) | (582) | (517) |
| Adjusted net loss attributable to common stockholders | \$ (6,571) | \$ (7,246) | \$ (23,804) | \$ (38,564) |
| Weighted-average shares outstanding — Basic and Diluted | 118,862,852 | 108,429,315 | 112,770,685 | 108,393,269 |
| Net loss per share attributable to common stockholders — Basic and Diluted | \$ (0.06) | \$ (0.07) | \$ (0.21) | \$ (0.36) |

Under current authoritative guidance for determining earnings per share, all unvested share-based payment awards that contain non-forfeitable rights to distributions are considered to be participating securities and therefore are included in the computation of earnings per share under the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each class of common shares and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. The Company's unvested restricted shares, Class A Units and unearned LTIP Units contain rights to receive distributions considered to be non-forfeitable, except in certain limited circumstances, and therefore the Company applies the two-class method of computing earnings per share. The calculation of earnings per share above excludes the distributions to the unvested restricted shares, Class A Units and the unearned LTIP Units that were issued under the 2021 OPP from the numerator.

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2021
(Unaudited)

Diluted net income per share assumes the conversion of all Common Stock share equivalents into an equivalent number of shares of Common Stock, unless the effect is anti-dilutive. The Company considers unvested restricted shares, Class A Units and unvested LTIP Units to be common share equivalents. The following table shows common share equivalents on a weighted average basis that were excluded from the calculation of diluted earnings per share as their effect would have been antidilutive for the periods presented:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|------------------|--|------------------|
| | 2021 | 2020 | 2021 | 2020 |
| Unvested restricted shares ⁽¹⁾ | 475,341 | 152,229 | 424,199 | 131,653 |
| Class A Units ⁽²⁾ | 172,921 | 172,921 | 172,921 | 172,921 |
| 2018 LTIP Units ⁽³⁾ | 928,686 | 4,496,796 | 3,294,356 | 4,496,796 |
| 2021 LTIP Units ⁽³⁾ | 6,767,485 | — | 2,280,618 | — |
| Total | 8,344,433 | 4,821,946 | 6,172,094 | 4,801,370 |

⁽¹⁾ Weighted-average number of shares of unvested restricted shares outstanding for the periods presented. There were 423,895 and 400,869 unvested restricted shares outstanding as of September 30, 2021 and 2020, respectively.

⁽²⁾ Weighted-average number of Class A Units outstanding for the periods presented. There were 172,921 Class A Units outstanding as of September 30, 2021 and 2020.

⁽³⁾ Weighted-average number of 2018 and 2021 LTIP Units outstanding for the periods presented. There were 8,528,885 2021 LTIP Units outstanding as of September 30, 2021 and 4,496,796 2018 LTIP Units outstanding as of September 30, 2020. For more information see [Note 12](#)— *Multi-Year Outperformance Agreements*.

If dilutive, conditionally issuable shares relating to the 2021 OPP award and 2018 OPP award (see [Note 12](#) — *Equity-Based Compensation* for additional information) would be included, as applicable, in the computation of fully diluted EPS on a weighted-average basis for the three and nine months ended September 30, 2021 and 2020 based on shares that would be issued if the applicable balance sheet date was the end of the measurement period. No LTIP Unit share equivalents were included in the computation for the three and nine months ended September 30, 2021 and 2020 because no LTIP Units would have been earned based on the trading price of Class A common stock including any cumulative dividends paid (since inception of the OPP) at September 30, 2021 and 2020.

Note 14 — Subsequent Events

The Company has evaluated subsequent events through the filing of this Quarterly Report on Form 10-Q, and determined that there were not any material events that have occurred that would require adjustments to, or disclosures in, the consolidated financial statements except those stated below:

Acquisitions Subsequent to September 30, 2021

Subsequent to September 30, 2021, the Company acquired one property at a contract purchase price of \$6.1 million. This acquisition was funded with cash on hand.

Amended and Restated Credit Facility

On October 1, 2021, the Company, entered into an amendment and restatement of the Credit Facility with BMO Harris Bank N.A., as administrative agent, and the other lender party thereto. The aggregate total commitments under the Credit Facility were increased from \$540.0 million to \$815.0 million, including a \$50.0 million sublimit for letters of credit and a \$55.0 million sublimit for swingline loans. The Credit Facility includes an uncommitted “accordion feature” permitting the Company, subject to certain exceptions, to increase the commitments under the Credit Facility by up to an additional \$435.0 million, subject to obtaining commitments from new lenders or additional commitments from participating lenders and certain customary conditions. As of the closing of the issuance of the Senior Notes on October 7, 2021, after considering the borrowing availability terms of the amended and restated Credit Facility, the Company’s borrowing availability under the Credit Facility was \$132.5 million.

The Credit Facility is supported by a pool of eligible unencumbered properties that are owned by the subsidiaries of the OP that serve as Guarantors. The Company may add or remove properties to or from this pool so long as at any time there are at least 15 eligible unencumbered properties with a value of at least \$300.0 million, among other things. The amount available for future borrowings under the Credit Facility depends on the amount outstanding thereunder relative to the aggregate

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

commitments; however, the amount the Company may borrow is limited by the financial maintenance covenants described below. At the execution of the amendment and restatement of the Credit Facility, \$186.2 million was outstanding under the Credit Facility. This amount was subsequently repaid with a portion of the net proceeds of the Senior Notes.

The Credit Facility requires the Company to pay interest only prior to maturity. Following the amendment and restatement of the Credit Facility, borrowings will bear interest at either (i) the Base Rate (as defined in the Credit Facility) plus an applicable spread ranging from 0.45% to 1.05%, or (ii) LIBOR plus an applicable spread ranging from 1.45% to 2.05%, in each case depending on the Company's consolidated leverage ratio. These spreads reflect a reduction from the previously applicable spreads. In addition, pursuant to the Credit Facility, (i) if the Company or the OP achieves an investment grade credit rating, the OP can elect for the spread to be based on the credit rating of the Company or the OP, and (ii) the "floor" on LIBOR was removed.

The Credit Facility matures on April 1, 2026, subject to the Company's right, subject to customary conditions, to extend the maturity date by up to two additional six-month terms. Borrowings under the Credit Facility may be prepaid at any time, in whole or in part, without premium or penalty, subject to customary LIBOR breakage costs.

Any subsidiary owning property that is included in the borrowing base is required to guarantee the OP's obligations under the Credit Facility. This includes any wholly owned domestic subsidiary of the OP that directly or indirectly owns or leases a real estate asset added to the pool of eligible unencumbered properties. For any Guarantor subsidiary of the OP, this guarantee will be released if the Company or the OP achieves an investment grade credit rating, but will again be required (i) if either the Company or the OP loses its investment grade credit rating, or (ii) with respect to any Guarantor subsidiary of the OP, for so long as the subsidiary is the primary obligor under or provides a guaranty to any holder of unsecured indebtedness.

The Credit Facility contains various customary operating covenants, including covenants restricting, among other things, restricted payments (including dividends and share repurchases), the incurrence of liens, the types of investments the Company may make, fundamental changes, agreements with affiliates and changes in nature of business. The amended and restated Credit Facility also (i) continues to have financial maintenance covenants with respect to maximum consolidated leverage, maximum consolidated secured leverage, minimum fixed charge coverage, and minimum net worth, (ii) amended the maximum recourse debt to total asset value covenant to refer instead to secured recourse debt, and (iii) added new financial maintenance covenants with respect to maximum consolidated unsecured leverage and adjusted net operating income for the pool of eligible unencumbered properties required to be maintained under the Credit Facility to debt service paid on unsecured indebtedness.

Issuance of Senior Notes

On October 7, 2021, the Company and the OP, (together the "Issuers"), issued \$500.0 million aggregate principal amount of 4.500% Senior Notes due 2028 (the "Senior Notes"). The Issuers and the subsidiaries of the Issuers that guarantee the Senior Notes (the "Guarantors") entered into an Indenture (the "Indenture") with U.S. Bank National Association, as trustee (the "Trustee"). At closing, the Issuers used a portion of the net proceeds from the issuance of the Senior Notes, after deducting the initial purchasers' discounts and offering fees and expenses, to repay amounts outstanding at the time under the Credit Facility of approximately \$186.2 million and to repay a \$125.0 million mortgage note. The Issuers may use the remaining proceeds to fund future property acquisitions and for other general corporate purposes.

The Senior Notes, which were issued at par, will mature on September 30, 2028 and accrue interest at a rate of 4.500% per year. Interest on the Senior Notes, which began to accrue on October 7, 2021, is payable semi-annually in arrears on March 30 and September 30 of each year, beginning on March 30, 2022.

The Senior Notes are fully and unconditionally guaranteed (the "Senior Note Guarantees") on a joint and several basis by the subsidiaries of each Issuer that are guarantors under the Credit Facility. Subject to certain exceptions, each future subsidiary of each Issuer that subsequently guarantees indebtedness under the Credit Facility, any other syndicated loan facility or any capital markets indebtedness, in each case, of the Issuers or a Guarantor will be required to execute a Senior Note Guarantee. Under certain circumstances, the Guarantors may be automatically released from their Senior Note Guarantees without the consent of the holders of Senior Notes.

The Senior Notes and the Senior Note Guarantees are senior unsecured obligations of the Issuers and each Guarantor and are equal in right of payment with all of the other existing and future senior unsecured indebtedness of the Issuers and each Guarantor, including their obligations under the Credit Facility, senior in right of payment to any indebtedness that by its terms is expressly subordinated to the Senior Notes and the Senior Note Guarantees, effectively subordinated to all of the existing and future secured indebtedness of the Issuers and each Guarantor to the extent of the value of the collateral securing such debt and

AMERICAN FINANCE TRUST, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

structurally subordinated to all existing and future indebtedness and other liabilities, including trade payables, of any subsidiary of the Issuers that do not guarantee the Senior Notes.

The Senior Notes are redeemable at the option of the Issuers, in whole at any time or in part from time to time, in each case prior to June 30, 2028, for cash, at a redemption price equal to the greater of (i) 101% of the principal amount of the Senior Notes to be redeemed or (ii) an amount equal to the sum of the present values of the remaining scheduled payments of principal and interest on the Senior Notes to be redeemed that would be due if the Senior Notes matured on June 30, 2028 (exclusive of unpaid interest accrued to, but not including, the date of redemption) discounted to the date of redemption on a semi-annual basis at the treasury rate plus 50 basis points, plus, in each case, unpaid interest, if any, accrued to, but not including, the date of redemption. In addition, at any time on or after June 30, 2028, the Senior Notes will be redeemable, at the option of the Issuers, in whole at any time or in part from time to time, for cash, at a redemption price equal to 100% of the principal amount of the Senior Notes to be redeemed plus unpaid interest, if any, accrued to, but not including, the date of redemption.

If a Change of Control Triggering Event (as defined in the Indenture) occurs, the Issuers will be required to make an offer to purchase the Senior Notes at a price equal to 101% of the principal amount thereof, plus accrued and unpaid interest, if any, up to, but excluding, the purchase date.

If the Issuers or any of their restricted subsidiaries sell assets, under certain circumstances the Issuers will be required to make an offer to purchase the Senior Notes at a price equal to 100% of the principal amount, plus accrued interest and unpaid interest, if any, up to, but excluding, the purchase date.

The Indenture contains covenants that, among other things, limit the ability of the Issuers and their restricted subsidiaries to (1) incur additional indebtedness, (2) pay dividends and make distributions on the capital stock of the Company and each Issuer's restricted subsidiaries, (3) make investments or other restricted payments, (4) create liens on their assets, (5) enter into transactions with affiliates, (6) merge or consolidate or sell all or substantially all of their assets, (7) sell assets and (8) create restrictions on the ability of their restricted subsidiaries to pay dividends or other amounts to them. These covenants are subject to important exceptions and qualifications. In addition, if the Senior Notes are rated investment grade by any two of Moody's Investors Service, Inc., Fitch Ratings Inc. and Standard & Poor's Ratings Services, and at such time no default or event of default under the Indenture has occurred and is continuing, many of the covenants in the Indenture will be suspended or become more lenient and may not go back into effect.

The Indenture contains customary events of default which could, subject to certain conditions, cause the Senior Notes to become immediately due and payable.

Interest Rate Swap Termination

On October 7, 2021, upon the repayment of the \$125.0 million mortgage note described above, the Company terminated its pay-fixed interest rate swap agreement with a notional amount of \$125.0 million. The fair value of the pay-fixed interest rate swap agreement was \$2.0 million as of September 30, 2021 and is presented as an asset in the Company's consolidated balance sheet. The Company received \$2.1 million on October 19, 2021 after settlement.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements of American Finance Trust, Inc. and the notes thereto. As used herein, the terms “Company,” “we,” “our” and “us” refer to American Finance Trust, Inc., a Maryland corporation, including, as required by context, American Finance Operating Partnership, L.P., a Delaware limited partnership, which we refer to as the “OP,” and its subsidiaries. We are externally managed by American Finance Advisors, LLC (our “Advisor”), a Delaware limited liability company.

Forward-Looking Statements

Certain statements included in this Quarterly Report on Form 10-Q are forward-looking statements, including statements regarding the intent, belief or current expectations of us, our Advisor and members of our management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as “may,” “will,” “seeks,” “anticipates,” “believes,” “estimates,” “expects,” “plans,” “intends,” “should” or similar expressions. Actual results may differ materially from those contemplated by such forward-looking statements. Further, forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, unless required by law.

These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of our control, which could cause actual results to differ materially from the results contemplated by the forward-looking statements. Some of the risks and uncertainties, although not all risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward-looking statements are set forth under “Risk Factors” and “Quantitative and Qualitative Disclosures About Market Risk” in our Annual Report on Form 10-K for the year ended December 31, 2020.

Overview

We are an externally managed real estate investment trust for U.S. federal income tax purposes (“REIT”) focusing on acquiring and managing a diversified portfolio of primarily service-oriented and traditional retail and distribution-related commercial real estate properties located primarily in the United States. Our assets consist primarily of freestanding single-tenant properties that are net leased to “investment grade” and other creditworthy tenants and a portfolio of multi-tenant retail properties consisting primarily of power centers and lifestyle centers. We intend to focus our future acquisitions primarily on net leased, single-tenant service retail properties, defined as properties leased to tenants in the retail banking, restaurant, grocery, pharmacy, gas, convenience, fitness, and auto services sectors. As of September 30, 2021, we owned 968 properties, comprised of 20.1 million rentable square feet, which were 93.2% leased, including 935 single-tenant net leased commercial properties (893 of which are retail properties) and 33 multi-tenant retail properties. Based on annualized rental income on a straight-line basis as of September 30, 2021, the total single-tenant properties comprised 70% of our total portfolio and were 61% leased to service retail tenants, and the total multi-tenant properties comprised 30% of our portfolio, and were 50% leased to experiential retail tenants, defined as tenants in the restaurant, discount retail, entertainment, salon/beauty and grocery store sectors, among others. Substantially all of our business is conducted through the OP and its wholly owned subsidiaries. The Advisor manages our day-to-day business with the assistance of our property manager, American Finance Properties, LLC (the “Property Manager”). The Advisor and the Property Manager are under common control with AR Global Investments, LLC (“AR Global”) and these related parties receive compensation and fees for providing services to us. We also reimburse these entities for certain expenses they incur in providing these services to us.

For our purposes, “investment grade” includes both tenants (or lease guarantors) with actual investment grade ratings or tenants with “implied” investment grade ratings. Implied investment grade may include the actual rating of a tenant’s parent or the guarantor of the parent (regardless of whether the parent has guaranteed the tenant’s obligation under the lease) or tenants that are identified as investment grade by using a proprietary Moody’s analytical tool which generates an implied rating by measuring an entity’s probability of default. Based on annualized rental income on a straight-line basis as of September 30, 2021, approximately 58.2% of the tenants in our single-tenant portfolio were considered “investment grade” consisting of 46.4% with actual investment grade ratings and 11.8% with implied investment grade ratings, and approximately 31.0% of the anchor tenants in our multi-tenant portfolio were considered “investment grade” consisting of 21.6% with actual investment grade ratings and 9.4% with implied investment grade ratings.

Management Update on the Impacts of the COVID-19 Pandemic

The COVID-19 global pandemic has created several risks and uncertainties that may impact our business, including our future results of operations and our liquidity. The ultimate impact on our results of operations, our liquidity and the ability of our tenants to continue to pay us rent will depend on numerous factors including the overall length and severity of the COVID-19 pandemic. For a further discussion of the risks and uncertainties associated with the impact of the COVID-19 on us, see Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2020.

We have taken several steps to mitigate the impact of the pandemic on our business. We have been in direct contact with our tenants since the crisis began, cultivating open dialogue and deepening the fundamental relationships that we have carefully developed through prior transactions and historic operations. Based on this approach and the overall financial strength and creditworthiness of our tenants, we believe that we have had positive results in our cash rent collections during this pandemic. We have collected 99% of the original cash rent due for the third quarter 2021 across our entire portfolio, including nearly 100% from our top 20 tenants (based on the total of third quarter original cash rent). This was consistent with the first and second quarters of 2021 and an improvement from the fourth quarter of 2020 and reflects the expiration of rent deferral agreements where tenants have resumed paying full rent as well as collections of deferred rent paid during the period.

“Original cash rent” refers to contractual rents on a cash basis due from tenants as stipulated in their originally executed lease agreement at inception or as amended, prior to any rent deferral agreement. We calculate “original cash rent collections” by comparing the total amount of rent collected during the period to the original cash rent due. Total rent collected during the period includes both original cash rent due and payments made by tenants pursuant to rent deferral agreements. Eliminating the impact of deferred rent paid, we collected 97% of original cash rent collections for the third quarter of 2021.

A deferral agreement is an executed or approved amendment to an existing lease to defer a certain portion of cash rent due to a future period. During the year ended December 31, 2020, we granted rent deferrals for an aggregate of \$7.0 million or approximately 3% of original cash rent due for the year. During the three and nine months ended September 30, 2021 we deferred an additional \$0.2 million of rents. All amounts deferred are or were scheduled for repayment during various times through the end of 2021 or in 2022. During the third quarter of 2021, we collected approximately 20% of the total \$7.2 million rents we previously deferred that were due during the third quarter of 2021. We collected 50% of the total \$7.2 million during the nine months ended September 30, 2021. During the third quarter of 2021, we granted rent deferrals for less than 1% of original cash rent due during the period, and we granted rent abatements for less than 1% of original cash rent due during the period. The most common arrangements granted provide deferral of some or all of the rent due for the period in which the arrangement was granted with such amounts to be paid in 2021 or early 2022. The terms of these lease amendments providing for rent deferrals and abatements differ by tenant in terms of length and amount of the deferral or abatement, although the deferrals and abatements are generally coupled with an extension of the lease.

The cash rent collections for the third quarter of 2021 uses cash receipts as of October 31, 2021. Cash receipts received in October are not, however, included in cash and cash equivalents on our September 30, 2021 consolidated balance sheet. The below cash rent status may not be indicative of any future period and remains subject to changes based ongoing collection efforts and negotiation of additional agreements. Moreover, there is no assurance that we will be able to collect the cash rent that is due in future months including amounts previously deferred. The impact of the COVID-19 pandemic on our tenants and thus our ability to collect rents in future periods cannot be determined at present.

The table below shows the percentage of original cash rent for our single-tenant portfolio, our multi-tenant portfolio, and our total portfolio we collected in each fiscal quarter of 2020 and 2021.

| Period | Single-Tenant ⁽¹⁾ | Multi-Tenant ⁽²⁾ | Total Portfolio ⁽³⁾ |
|---------------------|-------------------------------------|------------------------------------|---------------------------------------|
| First Quarter 2020 | 98 % | 100 % | 99 % |
| Second Quarter 2020 | 96 % | 72 % | 88 % |
| Third Quarter 2020 | 98 % | 85 % | 94 % |
| Fourth Quarter 2020 | 100 % | 91 % | 97 % |
| First Quarter 2021 | 100 % | 99 % | 100 % |
| Second Quarter 2021 | 100 % | 100 % | 100 % |
| Third Quarter 2021 | 98 % | 100 % | 99 % |

⁽¹⁾ Eliminating the impact of deferred rent paid, single-tenant collections were 99%, 99% and 98% of original cash rent due for the first, second and third quarters of 2021, respectively. Deferred rent received was either not present or less than 1% of rent collected before the first quarter of 2021.

⁽²⁾ Eliminating the impact of deferred rent paid, multi-tenant collections were 95%, 97% and 96% of original cash rent due for the first, second and third quarters of 2021, respectively. Deferred rent received was either not present or less than 1% of rent collected before the first quarter of 2021.

⁽³⁾ Eliminating the impact of deferred rent paid, total portfolio collections were 98%, 99% and 97% of original cash rent due for the first, second and third quarters of 2021, respectively. Deferred rent received was either not present or less than 1% of rent collected before the first quarter of 2021.

The total amounts of abated rent, for abatement agreements entered into through September 30, 2021, was \$0.1 million and \$0.4 million for the three and nine months ended September 30, 2021, respectively.

Significant Accounting Estimates and Critical Accounting Policies

For a discussion about our significant accounting estimates and critical accounting policies, see the “Significant Accounting Estimates and Critical Accounting Policies” section of our 2020 Annual Report on Form 10-K. Except for those required by new accounting pronouncements discussed below, there have been no material changes from these significant accounting estimates and critical accounting policies.

Recently Issued Accounting Pronouncements

Please see [Note 2](#) — *Summary of Significant Accounting Policies - Recently Issued Accounting Pronouncements* to our consolidated financial statements in this Quarterly Report on Form 10-Q for further discussion.

Properties

The following table represents certain additional information about the properties we own at September 30, 2021:

| Portfolio | Acquisition Date | Number of Properties | Rentable Square Feet (In thousands) | Remaining Lease Term ⁽¹⁾ | Percentage Leased |
|------------------------------|--|----------------------|--|-------------------------------------|-------------------|
| Dollar General I | Apr 2013; May 2013 | 2 | 18 | 6.6 | 100.0% |
| Walgreens I | Jul 2013 | 1 | 10 | 16.0 | 100.0% |
| Dollar General II | Jul 2013 | 2 | 18 | 6.7 | 100.0% |
| AutoZone I | Jul 2013 | 1 | 8 | 5.8 | 100.0% |
| Dollar General III | Jul 2013 | 5 | 46 | 6.6 | 100.0% |
| BSFS I | Jul 2013 | 1 | 9 | 2.3 | 100.0% |
| Dollar General IV | Jul 2013 | 2 | 18 | 4.4 | 100.0% |
| Tractor Supply I | Aug 2013 | 1 | 19 | 6.2 | 100.0% |
| Dollar General V | Aug 2013 | 1 | 12 | 6.3 | 100.0% |
| Mattress Firm I | Aug 2013; Nov 2013; Feb 2014; Mar 2014; Apr 2014 | 5 | 24 | 5.2 | 100.0% |
| Family Dollar I | Aug 2013 | 1 | 8 | — | 100.0% |
| Lowe's I | Aug 2013 | 5 | 671 | 7.7 | 100.0% |
| O'Reilly Auto Parts I | Aug 2013 | 1 | 11 | 8.8 | 100.0% |
| Food Lion I | Aug 2013 | 1 | 45 | 8.1 | 100.0% |
| Family Dollar II | Aug 2013 | 1 | 8 | 1.7 | 100.0% |
| Walgreens II | Aug 2013 | 1 | 14 | 11.5 | 100.0% |
| Dollar General VI | Aug 2013 | 1 | 9 | 4.4 | 100.0% |
| Dollar General VII | Aug 2013 | 1 | 9 | 6.5 | 100.0% |
| Family Dollar III | Aug 2013 | 1 | 8 | 1.0 | 100.0% |
| Chili's I | Aug 2013 | 2 | 13 | 4.2 | 100.0% |
| CVS I | Aug 2013 | 1 | 10 | 4.3 | 100.0% |
| Joe's Crab Shack I | Aug 2013 | 1 | 8 | 5.5 | 100.0% |
| Dollar General VIII | Sep 2013 | 1 | 9 | 6.8 | 100.0% |
| Tire Kingdom I | Sep 2013 | 1 | 7 | 3.5 | 100.0% |
| AutoZone II | Sep 2013 | 1 | 7 | 1.7 | 100.0% |
| Family Dollar IV | Sep 2013 | 1 | 8 | 1.7 | 100.0% |
| Fresenius I | Sep 2013 | 1 | 6 | 3.8 | 100.0% |
| Dollar General IX | Sep 2013 | 1 | 9 | 3.6 | 100.0% |
| Advance Auto I | Sep 2013 | 1 | 11 | 9.8 | 100.0% |
| Walgreens III | Sep 2013 | 1 | 15 | 4.5 | 100.0% |
| Walgreens IV | Sep 2013 | 1 | 14 | 3.0 | 100.0% |
| CVS II | Sep 2013 | 1 | 16 | 15.3 | 100.0% |
| Arby's I | Sep 2013 | 1 | 3 | 6.8 | 100.0% |
| Dollar General X | Sep 2013 | 1 | 9 | 6.5 | 100.0% |
| AmeriCold I | Sep 2013 | 9 | 1,407 | 6.0 | 100.0% |
| Home Depot I | Sep 2013 | 2 | 1,315 | 5.3 | 100.0% |
| New Breed Logistics I | Sep 2013 | 1 | 390 | 4.6 | 100.0% |
| Truist Bank I ⁽²⁾ | Sep 2013 | 19 | 96 | 6.7 | 89.9% |
| National Tire & Battery I | Sep 2013 | 1 | 11 | 2.2 | 100.0% |
| Circle K I | Sep 2013 | 19 | 55 | 7.1 | 100.0% |
| Walgreens V | Sep 2013 | 1 | 14 | 5.9 | 100.0% |
| Walgreens VI | Sep 2013 | 1 | 15 | 7.6 | 100.0% |
| FedEx Ground I | Sep 2013 | 1 | 22 | 1.7 | 100.0% |
| Walgreens VII | Sep 2013 | 8 | 113 | 7.8 | 100.0% |
| O'Charley's I | Sep 2013 | 20 | 135 | 10.1 | 100.0% |
| Krystal I | Sep 2013 | 5 | 11 | 8.0 | 100.0% |
| 1st Constitution Bancorp I | Sep 2013 | 1 | 3 | 2.3 | 100.0% |
| American Tire Distributors I | Sep 2013 | 1 | 125 | 2.3 | 100.0% |

| Portfolio | Acquisition Date | Number of Properties | Rentable Square Feet (In thousands) | Remaining Lease Term ⁽¹⁾ | Percentage Leased |
|------------------------------------|--------------------|----------------------|--|-------------------------------------|-------------------|
| Tractor Supply II | Oct 2013 | 1 | 23 | 2.0 | 100.0% |
| United Healthcare I ⁽⁴⁾ | Oct 2013 | 1 | 400 | — | —% |
| National Tire & Battery II | Oct 2013 | 1 | 7 | 10.7 | 100.0% |
| Tractor Supply III | Oct 2013 | 1 | 19 | 6.6 | 100.0% |
| Verizon Wireless | Oct 2013 | 1 | 4 | 8.0 | 100.0% |
| Dollar General XI | Oct 2013 | 1 | 9 | 5.6 | 100.0% |
| Talecris Plasma Resources I | Oct 2013 | 1 | 22 | 1.5 | 100.0% |
| Amazon I | Oct 2013 | 1 | 79 | 1.8 | 100.0% |
| Fresenius II | Oct 2013 | 2 | 16 | 5.9 | 100.0% |
| Dollar General XII | Nov 2013; Jan 2014 | 2 | 18 | 7.2 | 100.0% |
| Dollar General XIII | Nov 2013 | 1 | 9 | 4.5 | 100.0% |
| Advance Auto II | Nov 2013 | 2 | 14 | 9.8 | 100.0% |
| FedEx Ground II | Nov 2013 | 1 | 49 | 1.8 | 100.0% |
| Burger King I | Nov 2013 | 41 | 169 | 16.0 | 100.0% |
| Dollar General XIV | Nov 2013 | 3 | 27 | 6.7 | 100.0% |
| Dollar General XV | Nov 2013 | 1 | 9 | 7.1 | 100.0% |
| FedEx Ground III | Nov 2013 | 1 | 24 | 1.9 | 100.0% |
| Dollar General XVI | Nov 2013 | 1 | 9 | 4.2 | 100.0% |
| Family Dollar V | Nov 2013 | 1 | 8 | 1.5 | 100.0% |
| CVS III | Dec 2013 | 1 | 11 | 2.3 | 100.0% |
| Mattress Firm III | Dec 2013 | 1 | 5 | 6.8 | 100.0% |
| Arby's II | Dec 2013 | 1 | 4 | 6.6 | 100.0% |
| Family Dollar VI | Dec 2013 | 2 | 17 | 2.3 | 100.0% |
| SAAB Sensis I | Dec 2013 | 1 | 91 | 3.5 | 100.0% |
| Citizens Bank I | Dec 2013 | 9 | 31 | 2.3 | 100.0% |
| Truist Bank II ⁽²⁾ | Jan 2014 | 15 | 79 | 7.3 | 80.1% |
| Mattress Firm IV | Jan 2014 | 1 | 5 | 2.9 | 100.0% |
| FedEx Ground IV | Jan 2014 | 1 | 59 | 1.7 | 100.0% |
| Mattress Firm V | Jan 2014 | 1 | 6 | 2.1 | 100.0% |
| Family Dollar VII | Feb 2014 | 1 | 8 | 2.8 | 100.0% |
| Aaron's I | Feb 2014 | 1 | 8 | 1.9 | 100.0% |
| AutoZone III | Feb 2014 | 1 | 7 | 1.5 | 100.0% |
| C&S Wholesale Grocer I | Feb 2014 | 1 | 360 | 0.7 | 100.0% |
| Advance Auto III | Feb 2014 | 1 | 6 | 10.3 | 100.0% |
| Family Dollar VIII | Mar 2014 | 3 | 25 | 1.8 | 100.0% |
| Dollar General XVII | Mar 2014; May 2014 | 3 | 27 | 6.5 | 100.0% |
| Truist Bank III ⁽²⁾ | Mar 2014 | 69 | 343 | 8.3 | 94.0% |
| Truist Bank IV | Mar 2014 | 6 | 33 | 8.3 | 100.0% |
| First Horizon Bank | Mar 2014 | 8 | 40 | 7.5 | 100.0% |
| Draper Aden Associates | Mar 2014 | 1 | 78 | 9.2 | 100.0% |
| Church of Jesus Christ | Mar 2014 | 1 | 3 | 2.0 | 100.0% |
| Dollar General XVIII | Mar 2014 | 1 | 9 | 6.5 | 100.0% |
| Sanofi US I | Mar 2014 | 1 | 737 | 11.3 | 100.0% |
| Family Dollar IX | Apr 2014 | 1 | 8 | 2.5 | 100.0% |
| Stop & Shop I | May 2014 | 7 | 492 | 5.3 | 100.0% |
| Bi-Lo I | May 2014 | 1 | 56 | 4.3 | 100.0% |
| Dollar General XIX | May 2014 | 1 | 12 | 6.9 | 100.0% |
| Dollar General XX | May 2014 | 5 | 49 | 5.6 | 100.0% |
| Dollar General XXI | May 2014 | 1 | 9 | 6.9 | 100.0% |
| Dollar General XXII | May 2014 | 1 | 11 | 5.6 | 100.0% |
| FedEx Ground V | Feb 2016 | 1 | 46 | 3.8 | 100.0% |
| FedEx Ground VI | Feb 2016 | 1 | 121 | 3.9 | 100.0% |

| Portfolio | Acquisition Date | Number of Properties | Rentable Square Feet (In thousands) | Remaining Lease Term ⁽¹⁾ | Percentage Leased |
|---|------------------------------|----------------------|--|-------------------------------------|-------------------|
| FedEx Ground VII | Feb 2016 | 1 | 42 | 4.0 | 100.0% |
| FedEx Ground VIII | Feb 2016 | 1 | 79 | 4.1 | 100.0% |
| Liberty Crossing ⁽³⁾ | Feb 2017 | 1 | 106 | 3.5 | 83.5% |
| San Pedro Crossing ⁽³⁾ | Feb 2017 | 1 | 207 | 3.6 | 94.3% |
| Tiffany Springs MarketCenter ⁽³⁾ | Feb 2017 | 1 | 265 | 4.2 | 85.9% |
| The Streets of West Chester ⁽³⁾ | Feb 2017 | 1 | 237 | 9.1 | 85.3% |
| Prairie Towne Center ⁽³⁾ | Feb 2017 | 1 | 264 | 8.8 | 79.8% |
| Southway Shopping Center ⁽³⁾ | Feb 2017 | 1 | 182 | 5.2 | 98.8% |
| Stirling Slidell Centre ⁽³⁾ | Feb 2017 | 1 | 140 | 1.7 | 45.8% |
| Northwoods Marketplace ⁽³⁾ | Feb 2017 | 1 | 236 | 3.8 | 98.3% |
| Centennial Plaza ⁽³⁾ | Feb 2017 | 1 | 234 | 2.1 | 99.5% |
| Northlake Commons ⁽³⁾ | Feb 2017 | 1 | 109 | 3.7 | 87.6% |
| Shops at Shelby Crossing ⁽³⁾ | Feb 2017 | 1 | 236 | 3.4 | 90.9% |
| Shoppes of West Melbourne ⁽³⁾ | Feb 2017 | 1 | 144 | 2.7 | 82.1% |
| The Centrum ⁽³⁾ | Feb 2017 | 1 | 274 | 9.8 | 78.3% |
| Shoppes at Wyomissing ⁽³⁾ | Feb 2017 | 1 | 103 | 3.0 | 58.7% |
| Southroads Shopping Center ⁽³⁾ | Feb 2017 | 1 | 409 | 4.0 | 86.1% |
| Parkside Shopping Center ⁽³⁾ | Feb 2017 | 1 | 183 | 3.5 | 80.5% |
| Colonial Landing ⁽³⁾ | Feb 2017 | 1 | 264 | 5.7 | 93.6% |
| The Shops at West End ⁽³⁾ | Feb 2017 | 1 | 382 | 6.5 | 71.3% |
| Township Marketplace ⁽³⁾ | Feb 2017 | 1 | 299 | 2.9 | 92.9% |
| Cross Pointe Centre ⁽³⁾ | Feb 2017 | 1 | 226 | 9.6 | 98.6% |
| Towne Centre Plaza ⁽³⁾ | Feb 2017 | 1 | 94 | 1.6 | 100.0% |
| Village at Quail Springs ⁽³⁾ | Feb 2017 | 1 | 100 | 5.7 | 100.0% |
| Pine Ridge Plaza ⁽³⁾ | Feb 2017 | 1 | 239 | 2.7 | 95.8% |
| Bison Hollow ⁽³⁾ | Feb 2017 | 1 | 135 | 3.2 | 100.0% |
| Jefferson Commons ⁽³⁾ | Feb 2017 | 1 | 206 | 5.5 | 97.9% |
| Northpark Center ⁽³⁾ | Feb 2017 | 1 | 318 | 4.6 | 95.0% |
| Anderson Station ⁽³⁾ | Feb 2017 | 1 | 244 | 5.1 | 100.0% |
| Patton Creek ⁽³⁾ | Feb 2017 | 1 | 491 | 3.4 | 73.0% |
| North Lakeland Plaza ⁽³⁾ | Feb 2017 | 1 | 171 | 3.8 | 98.0% |
| Riverbend Marketplace ⁽³⁾ | Feb 2017 | 1 | 143 | 3.1 | 88.0% |
| Montecito Crossing ⁽³⁾ | Feb 2017 | 1 | 180 | 4.2 | 92.2% |
| Best on the Boulevard ⁽³⁾ | Feb 2017 | 1 | 205 | 4.1 | 90.8% |
| Shops at RiverGate South ⁽³⁾ | Feb 2017 | 1 | 141 | 4.8 | 96.1% |
| Dollar General XXIII | Mar 2017; May 2017; Jun 2017 | 8 | 71 | 7.9 | 100.0% |
| Jo-Ann Fabrics I | Apr 2017 | 1 | 18 | 3.3 | 100.0% |
| Bob Evans I | Apr 2017 | 22 | 111 | 15.6 | 100.0% |
| FedEx Ground IX | May 2017 | 1 | 54 | 4.7 | 100.0% |
| Chili's II | May 2017 | 1 | 6 | 6.1 | 100.0% |
| Sonic Drive In I | Jun 2017 | 2 | 3 | 10.8 | 100.0% |
| Bridgestone HOSEPower I | Jun 2017 | 2 | 41 | 7.9 | 100.0% |
| Bridgestone HOSEPower II | Jul 2017 | 1 | 25 | 8.1 | 100.0% |
| FedEx Ground X | Jul 2017 | 1 | 142 | 5.8 | 100.0% |
| Chili's III | Aug 2017 | 1 | 6 | 6.1 | 100.0% |
| FedEx Ground XI | Sep 2017 | 1 | 29 | 5.8 | 100.0% |
| Hardee's I | Sep 2017 | 2 | 7 | — | —% |
| Tractor Supply IV | Oct 2017 | 2 | 51 | 5.1 | 100.0% |
| Circle K II | Nov 2017 | 6 | 20 | 15.8 | 100.0% |
| Sonic Drive In II | Nov 2017 | 20 | 31 | 16.2 | 100.0% |
| Bridgestone HOSEPower III | Dec 2017 | 1 | 21 | 8.8 | 100.0% |

| Portfolio | Acquisition Date | Number of Properties | Rentable Square Feet (In thousands) | Remaining Lease Term ⁽¹⁾ | Percentage Leased |
|-----------------------|------------------------------|----------------------|--|-------------------------------------|-------------------|
| Sonny's BBQ I | Jan 2018 | 3 | 19 | 12.3 | 100.0% |
| Mountain Express I | Jan 2018 | 9 | 30 | 16.3 | 100.0% |
| Kum & Go I | Feb 2018 | 1 | 5 | 6.7 | 100.0% |
| DaVita I | Feb 2018 | 2 | 13 | 4.4 | 100.0% |
| Imperial I | Mar 2018 | 9 | 22 | 19.1 | 100.0% |
| Mountain Express II | Jun 2018 | 15 | 59 | 16.6 | 100.0% |
| Dialysis I | Jul 2018 | 7 | 65 | 6.6 | 100.0% |
| Children of America I | Aug 2018 | 2 | 33 | 11.9 | 79.7% |
| Burger King II | Aug 2018 | 1 | 3 | 11.9 | 100.0% |
| Imperial II | Aug 2018 | 9 | 18 | 19.1 | 100.0% |
| Bob Evans II | Aug 2018 | 22 | 112 | 15.6 | 100.0% |
| Mountain Express III | Sep 2018 | 14 | 47 | 16.8 | 100.0% |
| Taco John's | Sep 2018 | 7 | 15 | 12.1 | 100.0% |
| HIFZA Trading | Oct 2018 | 1 | 4 | 19.3 | 100.0% |
| DaVita II | Oct 2018 | 1 | 10 | 6.0 | 100.0% |
| Pizza Hut I | Oct 2018 | 9 | 23 | 12.1 | 100.0% |
| Little Caesars I | Dec 2018 | 11 | 19 | 17.3 | 100.0% |
| Caliber Collision I | Dec 2018 | 3 | 48 | 10.5 | 100.0% |
| Tractor Supply V | Dec 2018; Mar 2019 | 5 | 97 | 9.9 | 100.0% |
| Fresenius III | Jan 2019 | 6 | 44 | 5.7 | 100.0% |
| Pizza Hut II | Jan 2019 | 30 | 86 | 17.3 | 100.0% |
| Mountain Express IV | Feb 2019 | 8 | 28 | 17.3 | 100.0% |
| Mountain Express V | Feb 2019; Mar 2019; Apr 2019 | 18 | 96 | 17.4 | 100.0% |
| Fresenius IV | Mar 2019 | 1 | 9 | 10.2 | 100.0% |
| Mountain Express VI | Jun 2019 | 1 | 3 | 17.3 | 100.0% |
| IMTAA | May 2019; Jan 2020 | 12 | 40 | 17.8 | 100.0% |
| Pizza Hut III | May 2019; Jun 2019 | 13 | 47 | 17.7 | 100.0% |
| Fresenius V | Jun 2019 | 2 | 19 | 10.6 | 100.0% |
| Fresenius VI | Jun 2019 | 1 | 10 | 5.3 | 100.0% |
| Fresenius VII | Jun 2019 | 3 | 59 | 9.0 | 50.1% |
| Caliber Collision II | Aug 2019 | 1 | 19 | 7.5 | 100.0% |
| Dollar General XXV | Sep 2019 | 5 | 44 | 9.2 | 100.0% |
| Dollar General XXIV | Sep 2019; Oct 2019 | 9 | 82 | 12.9 | 100.0% |
| Mister Carwash I | Sep 2019 | 3 | 13 | 18.0 | 100.0% |
| Checkers I | Sep 2019 | 1 | 1 | 17.9 | 100.0% |
| DaVita III | Sep 2019; Mar 2020 | 2 | 20 | 7.9 | 100.0% |
| Dialysis II | Sep 2019 | 50 | 426 | 7.2 | 100.0% |
| Mister Carwash II | Nov 2019 | 2 | 8 | 18.2 | 100.0% |
| Advance Auto IV | Dec 2019; Jan 2020 | 14 | 96 | 7.8 | 100.0% |
| Advance Auto V | Dec 2019 | 11 | 73 | 8.7 | 100.0% |
| Dollar General XXVI | Dec 2019 | 12 | 114 | 10.6 | 100.0% |
| Pizza Hut IV | Dec 2019; Mar 2020 | 16 | 50 | 18.3 | 100.0% |
| American Car Center I | Mar 2020 | 16 | 178 | 18.5 | 100.0% |
| BJ's Wholesale Club | Mar 2020 | 1 | 110 | 9.1 | 100.0% |
| Mammoth Car Wash | Mar 2020 | 9 | 56 | 18.5 | 100.0% |
| Mammoth Car Wash | Apr 2020 | 1 | 18 | 18.5 | 100.0% |
| Mammoth Car Wash | Apr 2020 | 1 | 4 | 18.6 | 100.0% |
| DaVita IV | Apr 2020 | 1 | 10 | 9.8 | 100.0% |
| GPM | Jul 2020 | 30 | 112 | 14.7 | 100.0% |
| IMTAA II | Aug 2020; Dec 2020 | 10 | 54 | 13.9 | 100.0% |
| Fresenius IX | Nov 2020 | 6 | 46 | 9.4 | 100.0% |

| Portfolio | Acquisition Date | Number of Properties | Rentable Square Feet (In thousands) | Remaining Lease Term ⁽¹⁾ | Percentage Leased |
|-----------------------------------|---------------------|----------------------|--|-------------------------------------|-------------------|
| Kalma Kaur | Dec 2020 | 10 | 37 | 19.3 | 100.0% |
| Dialysis III | Dec 2020 | 15 | 128 | 3.9 | 100.0% |
| National Convenience Distributors | Mar 2021 | 5 | 385 | 19.5 | 100.0% |
| Advance Auto VI | Mar 2021 | 2 | 14 | 5.7 | 100.0% |
| Dollar General XXVII | May 2021; Sept 2021 | 17 | 162 | 6.3 | 100.0% |
| Pick N'Save | Jun 2021 | 1 | 61 | 7.3 | 100.0% |
| Tidal Wave I | Jul 2021 | 13 | 50 | 19.8 | 100.0% |
| Imperial Reliance | Jul 2021 | 2 | 4 | 19.8 | 100.0% |
| Aaron's II | Aug 2021 | 16 | 139 | 5.7 | 100.0% |
| | | 968 | 20,051 | 8.7 | 93.2% |

⁽¹⁾ Remaining lease term in years as of September 30, 2021. If the portfolio has multiple properties with varying lease expirations, remaining lease term is calculated on a weighted-average basis.

⁽²⁾ Includes 12 properties leased to Truist Bank which were unoccupied as of September 30, 2021 and are being marketed for sale. Please see [Note 3](#) — *Real Estate Investments* to our consolidated financial statements in this Quarterly Report on Form 10-Q for further details.

⁽³⁾ Multi-tenant properties. All other properties are single-tenant.

⁽⁴⁾ The tenant's lease at this property expired effective July 1, 2021.

Results of Operations

In addition to the comparative quarter-over-quarter discussion below, please see the “*Overview — Management Update on the Impacts of the COVID-19 Pandemic*” section above for additional information on the risks and uncertainties associated with the COVID-19 pandemic and management's actions taken to mitigate those risks and uncertainties.

Comparison of the Three Months Ended September 30, 2021 and 2020

We owned 841 properties for the entirety of both the three months ended September 30, 2021 and 2020 (our “Three Month Same Store”) that were 92.8% leased as of September 30, 2021. From July 1, 2020 through September 30, 2021, we acquired 127 properties (our “Acquisitions Since July 1, 2020”) that were 100.0% leased as of September 30, 2021. From July 1, 2020 through September 30, 2021, we sold eight properties (our “Disposals Since July 1, 2020”).

The following table summarizes our leasing activity during the three months ended September 30, 2021:

| | Three Months Ended September 30, 2021 | | | | | |
|--|---------------------------------------|----------------------|--|---|------------------------|--|
| | Number of Leases | Rentable Square Feet | Annualized SLR ⁽¹⁾ prior to Lease Execution/Renewal/Termination | Annualized SLR ⁽¹⁾ after Lease Execution/Renewal | Costs to execute lease | Costs to execute lease per square foot |
| New leases ⁽²⁾ | 7 | 13,775 | \$ — | \$ 291 | \$ 121 | \$ 8.78 |
| Lease renewals/amendments ⁽²⁾ | 33 | 337,000 | \$ 4,489 | \$ 4,454 | \$ 529 | \$ 1.57 |
| Lease terminations ⁽³⁾ | 15 | 52,768 | \$ 1,808 | \$ — | \$ — | \$ — |

⁽¹⁾ Annualized rental income on a straight-line basis as of September 30, 2021. Represents the GAAP basis annualized straight-line rent that is recognized over the term on the respective leases, which includes free rent, periodic rent increases, and excludes recoveries.

⁽²⁾ New leases reflect leases in which a new tenant took possession of the space during the three months ended September 30, 2021, excluding new property acquisitions. Lease renewals/amendments reflect leases in which an existing tenant executed terms to extend the term or change the rental terms of the lease during the three months ended September 30, 2021. This excludes lease modifications for deferrals/abatements in response to COVID-19 negotiations which qualify for FASB relief. For more information — see *Management update on Impacts of the COVID-19 Pandemic - Management's Actions*.

⁽³⁾ Represents leases that were terminated prior to their contractual lease expiration dates.

Net Loss Attributable to Common Stockholders

Net loss attributable to common stockholders was \$6.4 million for the three months ended September 30, 2021, as compared to \$7.1 million for the three months ended September 30, 2020. The change in net loss attributable to common

stockholders is discussed in detail for each line item of the consolidated statements of operations and comprehensive loss in the sections that follow.

Property Results of Operations

| | Same Store | | | Acquisitions | | | Disposals | | | Total | | |
|--------------------------|----------------------------------|-----------|---------------------|----------------------------------|--------|---------------------|----------------------------------|---------|---------------------|----------------------------------|-----------|---------------------|
| | Three Months Ended September 30, | | Increase (Decrease) | Three Months Ended September 30, | | Increase (Decrease) | Three Months Ended September 30, | | Increase (Decrease) | Three Months Ended September 30, | | Increase (Decrease) |
| | 2021 | 2020 | \$ | 2021 | 2020 | \$ | 2021 | 2020 | \$ | 2021 | 2020 | \$ |
| Revenue from tenants | \$ 86,121 | \$ 77,814 | \$ 8,307 | \$ 5,367 | \$ 654 | \$ 4,713 | \$ 427 | \$ 21 | \$ 406 | \$ 91,915 | \$ 78,489 | \$ 13,426 |
| Less: Property operating | 13,184 | 14,172 | (988) | 196 | 5 | 191 | 4 | 49 | (45) | 13,384 | 14,226 | (842) |
| NOI | \$ 72,937 | \$ 63,642 | \$ 9,295 | \$ 5,171 | \$ 649 | \$ 4,522 | \$ 423 | \$ (28) | \$ 451 | \$ 78,531 | \$ 64,263 | \$ 14,268 |

Net operating income (“NOI”) is a non-GAAP financial measure used by us to evaluate the operating performance of our real estate portfolio. NOI is equal to revenue from tenants less property operating expense. NOI excludes all other financial statement amounts included in net loss attributable to common stockholders. We believe NOI provides useful and relevant information because it reflects only those income and expense items that are incurred at the property level and presents such items on an unlevered basis. See “Non-GAAP Financial Measures” included elsewhere in this Quarterly Report on Form 10-Q for additional disclosure and a reconciliation to our net loss attributable to common stockholders.

Revenue from Tenants

Revenue from tenants increased \$13.4 million to \$91.9 million for the three months ended September 30, 2021, compared to \$78.5 million for the three months ended September 30, 2020. This increase in revenue from tenants was due to incremental revenue from our Acquisitions Since July 1, 2020 of approximately \$4.7 million, and by an increase in our Three Month Same Store revenue of approximately \$8.3 million.

The increase in Three Month Same Store revenue was impacted by the recording of a termination fee, as a result of us entering into a termination agreement with a tenant at 12 of our properties. The termination agreement required the tenant to pay us a termination fee of approximately \$10.4 million, which we received in October 2021. As a result, after considering previously recorded straight-line rent on these leases and the write-off of below market lease intangibles, we recorded net termination fee income of \$10.5 million in revenue from tenants during the three months ended September 30, 2021. Additionally, revenue in our Three Month Same Store properties increased as a result of \$0.6 million less bad debt expense incurred in the three months ended September 30, 2021 as compared to the three months ended September 30, 2020.

These revenue increases were partially offset by \$1.3 million in lower revenue due to the expiration of our United Healthcare lease, which was not renewed on July 1, 2021 and had annual rents of \$5.4 million prior to its expiration, and by \$0.7 million in below market lease intangible write-offs which occurred in the three months ended September 30, 2020.

Property Operating Expenses

Property operating expenses primarily consist of the costs associated with maintaining our properties including real estate taxes, utilities, and repairs and maintenance. Property operating expenses decreased \$0.8 million to \$13.4 million for the three months ended September 30, 2021 compared to \$14.2 million for the three months ended September 30, 2020. This decrease was driven by a decrease of approximately \$1.0 million in our Three Month Same Store Properties, partially offset by an increase of \$0.2 million from our Acquisitions Since July 1, 2020.

Other Results of Operations

Asset Management Fees to Related Party

We pay asset management fees to the Advisor for managing our day-to-day operations. These fees include a base management fee, which has a fixed and variable portion and an incentive variable management fee. Asset management fees paid to the Advisor increased \$3.0 million to \$9.9 million for the three months ended September 30, 2021, compared to \$6.9 million for the three months ended September 30, 2020, primarily due to an increase of \$0.7 million in the variable portion of the base management fee due to our equity issuances during the period from September 30, 2020 to September 30, 2021 and the \$2.3 million incentive variable management fee incurred in the current period, which was not incurred in the prior year period.

The variable portion of the base management fee is calculated on a monthly basis and is equal to one-twelfth of 1.25% of the cumulative net proceeds of any equity raised by us (including, among other things, common stock, preferred stock and certain convertible debt but excluding among other things, equity-based compensation) from and after February 16, 2017. The variable portion of the base management fee will increase in connection with future issuances of equity securities.

In light of the unprecedented market disruption resulting from the COVID-19 pandemic, in March 2020, we agreed with the Advisor to amend the advisory agreement to temporarily lower the quarterly thresholds we must reach on a quarterly basis for the Advisor to receive the variable incentive management fee through the end of 2020, and in January 2021, we agreed with

the Advisor to further amend the advisory agreement to extend the expiration of these thresholds through the end of 2021. We incurred an incentive variable management fee of \$2.3 million during the three months ended September 30, 2021. No incentive variable management fee was incurred during the three months ended September 30, 2020. Please see [Note 10 — Related Party Transactions and Arrangements](#) to our consolidated financial statements included in this Quarterly Report on Form 10-Q for additional information regarding fees incurred from the Advisor.

Impairment Charges

We recorded \$4.6 million of impairment charges for the three months ended September 30, 2021 related to six vacant held-for-use properties located in various states (including certain of the properties for which we terminated leases in the period). Five of these properties were impaired to adjust their carrying values to their fair values as determined by the sales price in their respective signed purchase and sales agreements (“PSAs”) or non-binding letters of intent (“LOIs”), and one property was impaired to adjust its carrying value to fair value as determined by the income approach.

We did not record any impairment charges during the three months ended September 30, 2020.

Acquisition, Transaction and Other Costs

Acquisition, transaction and other costs increased \$1.9 million to \$3.4 million for the three months ended September 30, 2021, compared to \$1.5 million for the three months ended September 30, 2020. The increase was primarily due to prepayment penalties on two mortgage notes which were fully repaid in the three months ended September 30, 2021, totaling \$3.3 million. The prepayment penalties related to mortgages during the three months ended September 30, 2020 were approximately \$0.6 million. This increase was partially offset by \$0.2 million in litigation costs which were incurred in the three months ended September 30, 2020 which did not occur in 2021, and less acquisition activity during the three months ended September 30, 2021, as compared to the prior year quarter.

Equity-Based Compensation

Equity-based compensation increased by \$0.9 million to \$4.1 million during the three months ended September 30, 2021 compared to \$3.2 million during the three months ended September 30, 2020. This increase was primarily due to additional non-cash equity-based compensation expense from a new multi-year outperformance agreement with the Advisor (the “2021 OPP”) and additional non-cash equity based compensation expense from a new grant of restricted shares in the second quarter of 2021.

Our independent directors, acting as a group, authorized the issuance of a new award of units of limited partnership in the OP designated as “LTIP Units” (“LTIP Units”) on May 4, 2021 which were subsequently issued to the Advisor under the 2021 OPP after the performance period under our then effective multi-year outperformance agreement with the Advisor (the “2018 OPP”) expired on July 19, 2021. The three months ended September 30, 2021 includes expenses for both the 2018 OPP and the 2021 OPP (see [Note 12— Equity-Based Compensation](#)). The performance period for the 2018 OPP ended on July 19, 2021 and therefore no further expense will be recorded for the 2018 OPP after the third quarter of 2021.

General and Administrative Expense

General and administrative expense increased \$2.3 million to \$5.6 million for the three months ended September 30, 2021, compared to \$3.3 million for the three months ended September 30, 2020. The increase was due to the non-recurrence of a \$1.4 million reduction in expense recorded in the third quarter of 2020 related to 2019 bonus awards made by the Advisor to employees of the Advisor or its affiliates, and \$0.7 million of increased professional services and miscellaneous general and administrative expenses incurred during the three months ended September 30, 2021 as compared to the same period last year.

Depreciation and Amortization Expense

Depreciation and amortization expense decreased \$2.2 million to \$32.8 million for the three months ended September 30, 2021, compared to \$35.0 million for the three months ended September 30, 2020. Depreciation and amortization expense was impacted by a decrease of \$4.3 million from our Three Month Same Store properties partially offset by an increase of \$2.0 million related to our Acquisitions Since July 1, 2020.

The decrease in our Three Month Same Store depreciation was primarily due to activity during the third quarter of 2020, which included leasing intangible write-offs related to a tenant’s lease termination at 19 of our properties totaling \$3.0 million, partially offset by the non-recurrence of depreciation and amortization of assets written off of \$1.3 million in the prior period.

Gain on Sale/Exchange of Real Estate Investments

During the three months ended September 30, 2021 we sold three properties. These properties sold for an aggregate contract price of \$3.0 million, resulting in aggregate gains on sale of \$0.5 million. During the three months ended September 30, 2020 we did not sell any properties, however, we recorded a \$2.2 million gain related to a non-monetary exchange of two properties then owned by us for two different properties not then owned by us pursuant to a tenant's exercise of its right to substitute properties under its lease.

Interest Expense

Interest expense decreased \$1.6 million to \$19.2 million for the three months ended September 30, 2021, compared to \$20.9 million for the three months ended September 30, 2020. The decrease was mainly attributable to lower average interest rates on our mortgages and a lower average balance on our Credit Facility. This decrease was partially offset by higher combined average balances on our mortgages during the three months ended September 30, 2021 as compared to September 30, 2020.

During the three months ended September 30, 2021 and 2020, the average outstanding balances on our mortgage notes payable were \$1.6 billion and \$1.5 billion, respectively, and our average outstanding balance under our revolving, unsecured corporate credit facility (the "Credit Facility") was \$158.1 million and \$349.1 million, respectively. For the three months ended September 30, 2021 and 2020, the weighted-average interest rates on our mortgage notes payable were 3.77% and 4.15% and the weighted-average interest rates on our Credit Facility were 2.49% and 2.54%, respectively.

Other Income

Other income was \$18,000 and \$0.9 million for the three months ended September 30, 2021 and 2020. Other income for the three months ended September 30, 2020 includes the receipt of approximately \$0.8 million of funds disbursed to us for permitting the early release of a pre-acquisition tenant improvement escrow account, which had not been previously funded by us, in connection with the release of a mortgage loan encumbering a property as part of refinancing the mortgage loan on September 4, 2020.

Loss on Non-Designated Derivative

The loss on non-designated derivative instruments was immaterial for the three months ended September 30, 2021 and relates to an interest rate cap on a mortgage note payable entered into in the fourth quarter of 2020 that is designed to protect us from adverse interest rate changes. For additional information, see [Note 7 — Derivatives and Hedging Activities](#) to our consolidated financial statements included in this Quarterly Report on Form 10-Q.

Comparison of the Nine Months Ended September 30, 2021 and 2020

We owned 807 properties for the entirety of both the nine months ended September 30, 2021 and 2020 (our "Nine Month Same Store"), that were 92.7% leased as of September 30, 2021. From January 1, 2020 to September 30, 2021, we acquired 161 properties (our "Acquisitions Since January 1, 2020"), that were 100.0% leased as of September 30, 2021. From January 1, 2020 through September 30, 2021, we sold 14 properties (our "Disposals Since January 1, 2020").

The following table summarizes our leasing activity during the nine months ended September 30, 2021:

| | Nine Months Ended September 30, 2021 | | | | | |
|--|--------------------------------------|----------------------|---|----------|----------|------------------------|
| | Number of Leases | Rentable Square Feet | (In thousands) | | | Costs to execute lease |
| Annualized SLR ⁽¹⁾ prior to Lease Execution/Renewal/Termination | | | Annualized SLR ⁽¹⁾ after Lease Execution/Renewal | | | |
| New leases ⁽²⁾ | 27 | 297,793 | \$ — | \$ 2,274 | \$ 1,646 | \$ 5.53 |
| Lease renewals/amendments ⁽²⁾ | 113 | 964,738 | 13,474 | 12,943 | 792 | 0.82 |
| Lease terminations ⁽³⁾ | 24 | 118,565 | 2,975 | — | — | — |

⁽¹⁾ Annualized rental income on a straight-line basis as of September 30, 2021. Represents the GAAP basis annualized straight-line rent that is recognized over the term on the respective leases, which includes free rent, periodic rent increases, and excludes recoveries.

⁽²⁾ New leases reflect leases in which a new tenant took possession of the space during the nine months ended September 30, 2021, excluding new property acquisitions. Lease renewals/amendments reflect leases in which an existing tenant executed terms to extend the term or change the rental terms of the lease during the nine months ended September 30, 2021. This excludes lease modifications for deferrals/abatements in response to COVID-19 negotiations which qualify for FASB relief. For more information— see *Management update on Impacts of the COVID-19 Pandemic - Management's Actions*.

⁽³⁾ Represents leases that were terminated prior to their contractual lease expiration dates.

Net Loss Attributable to Common Stockholders

Net loss attributable to stockholders was \$23.2 million for the nine months ended September 30, 2021, as compared to net loss attributable to common stockholders of \$38.0 million for the nine months ended September 30, 2020. The change in net loss attributable to common stockholders is discussed in detail for each line item of the consolidated statements of operations and comprehensive loss in the sections that follow.

Property Results of Operations

| | Same Store | | | Acquisitions | | | Disposals | | | Total | | |
|--------------------------|---------------------------------|------------|---------------------------|---------------------------------|----------|---------------------------|---------------------------------|-------|---------------------------|---------------------------------|------------|---------------------------|
| | Nine Months Ended September 30, | | Increase (Decrease) \$ | Nine Months Ended September 30, | | Increase (Decrease) \$ | Nine Months Ended September 30, | | Increase (Decrease) \$ | Nine Months Ended September 30, | | Increase (Decrease) \$ |
| | 2021 | 2020 | | 2021 | 2020 | | 2021 | 2020 | | 2021 | 2020 | |
| Revenue from tenants | \$ 233,740 | \$ 222,580 | \$ 11,160 | \$ 18,227 | \$ 5,335 | \$ 12,892 | \$ 712 | \$ 72 | \$ 640 | \$ 252,679 | \$ 227,987 | \$ 24,692 |
| Less: Property operating | 39,659 | 38,951 | 708 | 457 | 30 | 427 | 36 | 68 | (32) | 40,152 | 39,049 | 1,103 |
| NOI | \$ 194,081 | \$ 183,629 | \$ 10,452 | \$ 17,770 | \$ 5,305 | \$ 12,465 | \$ 676 | \$ 4 | \$ 672 | \$ 212,527 | \$ 188,938 | \$ 23,589 |

NOI is a non-GAAP financial measure used by us to evaluate the operating performance of our real estate portfolio. NOI is equal to revenue from tenants less property operating expense. NOI excludes all other financial statement amounts included in net income (loss) attributable to common stockholders. We believe NOI provides useful and relevant information because it reflects only those income and expense items that are incurred at the property level and presents such items on an unlevered basis. See “Non-GAAP Financial Measures” included elsewhere in this Quarterly Report on Form 10-Q for additional disclosure and a reconciliation to our net income (loss) attributable to common stockholders.

Revenue from Tenants

Revenue from tenants increased \$24.7 million to \$252.7 million for the nine months ended September 30, 2021, compared to \$228.0 million for the nine months ended September 30, 2020. The increase was primarily due to incremental income from our Acquisitions Since January 1, 2020 of approximately \$12.9 million, and by an increase in our Nine Month Same Store revenue of approximately \$11.2 million, as well as an increase in revenue from our Disposals Since January 1, 2020 of \$0.6 million, when compared to the same quarter last year.

The increase in Nine Month Same Store revenue was impacted by the recording of two termination fees, one of which was a result of us entering into a termination agreement with a tenant at 12 of our properties, and another as a result of a tenant in one of our multi-tenant properties who terminated their lease. The first termination agreement required the tenant to pay us a termination fee of approximately \$10.4 million, which we received in October 2021. As a result, after considering the previously recorded straight-line rent on these leases and the write-off of below market lease intangibles, we recorded net termination fee income of \$10.5 million in revenue from tenants during the nine months ended September 30, 2021 related to this agreement. The second termination agreement resulted in \$0.8 million in lease termination fees from the tenant, which brought total, net termination fees to \$11.3 million for the nine months ended September 30, 2021. Additionally, revenue in our Nine Month Same Store properties increased as a result of \$3.1 million less bad debt expense incurred when comparing the nine months ended September 30, 2021 to the nine months ended September 30, 2020.

These increases were partially offset by \$1.3 million in lower revenue due to the expiration of our United Healthcare lease, which was not renewed on July 1, 2021 and had annual rents of \$5.4 million prior to its expiration, and by \$1.9 million of below market lease intangible liability write-offs which occurred in the nine months ended September 30, 2020, which was recorded as an addition to revenue from tenants.

Property Operating Expenses

Property operating expense increased \$1.1 million to \$40.2 million for the nine months ended September 30, 2021, compared to \$39.0 million for the nine months ended September 30, 2020. This increase was primarily driven by an increase of \$0.4 million from our Acquisitions Since January 1, 2020, and by an increase from our Nine Month Same Store properties of \$0.7 million.

The increase in the Nine Month Same Store property operating expenses is primarily attributable to real estate tax reassessments which were paid in 2019 and credited in 2020, which lowered expenses during the nine months ended September 30, 2020. Such credits did not recur in the nine months ended September 30, 2021.

Other Results of Operations

Asset Management Fees to Related Party

Asset management fees paid to the Advisor increased \$4.4 million to \$25.1 million for the nine months ended September 30, 2021, compared to \$20.7 million for the nine months ended September 30, 2020 primarily due to an increase of

\$1.4 million in the variable portion of the base management fee due to our equity issuances during the period from September 30, 2020 to September 30, 2021 and the \$3.0 million incentive variable management fee incurred in the current period, which was not earned in the prior year period.

The variable portion of the base management fee is calculated on a monthly basis and is equal to one-twelfth of 1.25% of the cumulative net proceeds of any equity raised by us (including, among other things, common stock, preferred stock and certain convertible debt but excluding among other things, equity-based compensation) from and after February 16, 2017. The variable portion of the base management fee will increase in connection with future issuances of equity securities.

In light of the unprecedented market disruption resulting from the COVID-19 pandemic, in March 2020, we agreed with the Advisor to amend the advisory agreement to temporarily lower the quarterly thresholds we must reach on a quarterly basis for the Advisor to receive the variable incentive management fee through the end of 2020, and in January 2021, we agreed with the Advisor to further amend the advisory agreement to extend the expiration of these thresholds through the end of 2021. We incurred an incentive variable management fee of \$3.0 million during the nine months ended September 30, 2021. No incentive variable management fee was incurred during the nine months ended September 30, 2020. Please see [Note 10 — Related Party Transactions and Arrangements](#) to our consolidated financial statements included in this Quarterly Report on Form 10-Q for more information on fees incurred from the Advisor.

Impairment Charges

We recorded \$4.6 million of impairment charges for the nine months ended September 30, 2021 related to seven vacant single-tenant held-for-use properties (including certain of the properties for which we terminated leases in the period). Five of these properties were impaired to adjust their carrying values to their fair values as determined by the sales price in their respective signed purchase and sales agreements (“PSAs”) or non-binding letters of intent (“LOIs”), and two properties were impaired to adjust their carrying value to fair value as determined by the income approach.

We recorded impairment charges of \$11.5 million during the nine months ended September 30, 2020 related to one of our multi-tenant held-for-use properties. Please see [Note 3 — Real Estate Investments](#) to our consolidated financial statements included in this Quarterly Report on Form 10-Q for additional information regarding impairment charges.

Acquisition, Transaction and Other Costs

Acquisition, transaction and other costs increased \$0.9 million to \$3.6 million for the nine months ended September 30, 2021, compared to \$2.7 million for the nine months ended September 30, 2020. The increase was primarily due to prepayment penalties on two mortgage notes which were fully repaid in the nine months ended September 30, 2021 totaling \$3.3 million. The prepayment penalties related to mortgages were \$0.8 million during the nine month period ended September 30, 2020. This increase was partially offset by transaction costs associated with our Credit Facility Amendment and dead deals which totaled \$0.7 million in the nine months ended September 30, 2020 which did not occur in the nine months ended September 30, 2021, as well as decreased litigation costs of \$0.7 million.

Equity-Based Compensation

Equity-based compensation increased by approximately \$4.1 million to \$13.8 million for the nine months ended September 30, 2021 compared to \$9.7 million for the nine months ended September 30, 2020. This increase was primarily due to additional non-cash equity-based compensation expense from the 2021 OPP and additional non-cash equity based compensation expense from a new grant of restricted shares in the second quarter of 2021 as well as an amendment to the original award agreement on February 26, 2021 for restricted shares previously issued to our former chief financial officer (see additional details below).

Our independent directors, acting as a group, authorized the issuance of a new award of LTIP Units on May 4, 2021 which was subsequently issued to the Advisor under the 2021 OPP after the performance period under the 2018 OPP expired on July 19, 2021. The nine months ended September 30, 2021 includes expenses for both the 2018 OPP and the 2021 OPP (see [Note 12 — Equity-Based Compensation](#)). The performance period for the 2018 OPP ended on July 19, 2021 and therefore no further expense will be recorded for the 2018 OPP after the third quarter of 2021.

In addition, there were higher equity-based compensation expenses for restricted shares recorded in the first nine months of 2021 which was due to new grants as well as an amendment to the original award agreement on February 26, 2021 for restricted shares previously issued to our former chief financial officer which accelerated the vesting of those restricted shares on April 9, 2021 upon the effectiveness of her resignation. These restricted shares were scheduled to vest in 25% increments on each of the first four anniversaries of the grant date (September 15, 2020). Also, we recorded additional expense for the excess of the new value of those awards on the date of modification over the fair value of the awards immediately prior to the amendment. In addition, we granted our former chief financial officer an additional award of restricted shares that also fully vested upon the effectiveness of her resignation April 9, 2021, contributing to the increase to equity-based compensation expense recorded during the nine months ended September 30, 2021. The acceleration of vesting of the prior grant and the new grant resulted in

approximately \$1.1 million of increased equity-based compensation expense recorded during the nine months ended September 30, 2021.

General and Administrative Expense

General and administrative expense decreased \$0.1 million to \$15.6 million for the nine months ended September 30, 2021, compared to \$15.5 million for the nine months ended September 30, 2020. This decrease was due to \$0.3 million of decreased legal fees and \$0.5 million of decreased taxes and insurance incurred during the nine months ended September 30, 2021 as compared to the nine months ended September 30, 2020. These decreases were partially offset by increased professional service and miscellaneous general and administrative fees of \$0.8 million. The decrease in legal fees primarily relates to increased costs incurred during the nine months ended September 30, 2020 relating to discussions with tenants during the onset of the COVID-19 pandemic. Such costs have declined significantly in 2021.

Depreciation and Amortization Expense

Depreciation and amortization expense decreased \$7.2 million to \$97.5 million for the nine months ended September 30, 2021, compared to \$104.7 million for the nine months ended September 30, 2020. Depreciation and amortization expense was impacted by a decrease \$11.8 million from our Nine Month Same Store properties and a decrease of \$0.7 million from our Disposals Since January 1, 2020, partially offset by an increase of \$5.3 million related to our Acquisitions Since January 1, 2020.

The decrease in our Nine Month Same Store depreciation was primarily due to the write-off of tenant improvements at one of our properties which occurred in the prior year period. During the second quarter of 2020, a tenant in the health club business in one of our properties declared bankruptcy and vacated its space. We were in the process of funding improvements that were being made to the space for the tenant. In addition, improvements being made by the tenant were not paid for and we accrued approximately \$2.3 million to pay liens on the property by the tenant's contractors. We determined that certain of the improvements no longer had any value in connection with any foreseeable replacement tenant and wrote off approximately \$3.1 million which is recorded in depreciation and amortization expense in the consolidated statement of operations. Additionally, in the nine months ended September 30, 2020, we incurred \$3.3 million of accelerated amortization expense related to \$2.1 million of lease terminations in the single-tenant portfolio and \$1.2 million in the multi-tenant portfolio. The remaining difference related to certain improvements becoming wholly depreciated in the current and prior periods.

Gain on Sale/Exchange of Real Estate Investments

During the nine months ended September 30, 2021, we sold eight properties for an aggregate contract price of \$6.1 million, resulting in aggregate gains on sale of \$0.8 million. During the nine months ended September 30, 2020, we sold six properties for an aggregate contract price of \$13.3 million, resulting in aggregate gains on sale of \$4.3 million. In addition, we recorded a \$2.2 million gain related to a non-monetary exchange of two properties then owned by us for two different properties not then owned by us pursuant to a tenant's exercise of its right to substitute properties under its lease, resulting in a total gain on sale of \$6.5 million recorded in our consolidated statements of operations and comprehensive (loss) income.

Interest Expense

Interest expense increased \$0.1 million to \$58.9 million for the nine months ended September 30, 2021, compared to \$58.8 million for the nine months ended September 30, 2020. The increase was attributable to higher combined average mortgage notes payable during the nine months ended September 30, 2021. These increases were partially offset by lower average interest rates.

During the nine months ended September 30, 2021 and 2020, the average outstanding balances on our mortgage notes payable were \$1.6 billion and \$1.4 billion, respectively, and our average outstanding balance under our Credit Facility was \$231.1 million and \$400.5 million, respectively. For the nine months ended September 30, 2021 and 2020, the weighted-average interest rates on our mortgage notes payable were 3.98% and 4.38% and the weighted-average interest rates on our Credit Facility were 2.72% and 2.88%, respectively.

Other Income

Other income was \$62,000 for the nine months ended September 30, 2021, compared to \$1.0 million for the nine months ended September 30, 2020. Other income for the nine months ended September 30, 2020 includes the receipt of approximately \$0.8 million of funds disbursed to us for permitting the early release of a pre-acquisition tenant improvement escrow account, which had not been previously funded by us, in connection with the release of a mortgage loan encumbering a property as part of refinancing the mortgage loan on September 4, 2020.

Loss on Non-Designated Derivative

The loss on non-designated derivative instruments was immaterial for the nine months ended September 30, 2021 and 2020 relates to an interest rate cap on a mortgage note payable entered into in the fourth quarter of 2020 that is designed to protect us

from adverse interest rate changes. For additional information, see [Note 7 — Derivatives and Hedging Activities](#) to our consolidated financial statements included in this Quarterly Report on Form 10-Q.

Cash Flows from Operating Activities

Our cash flows provided by or used in operating activities is affected by the rental income generated from leasing activity, including leasing activity due to acquisitions and dispositions, restricted cash we are required to maintain, the timing of interest payments, the receipt of scheduled rent payments and the level of property operating expenses. Our cash flows from operating activities was \$100.5 million during the nine months ended September 30, 2021 and consisted of net loss of \$5.8 million, adjusted for non-cash items of \$118.7 million, including depreciation and amortization of tangible and intangible real estate assets, amortization of deferred financing costs, amortization of mortgage premiums on borrowings, share-based compensation, gain on sale of real estate investments and impairment charges. In addition, cash flows from operating activities were impacted by an increase in the straight-line rent receivable of \$4.9 million, a increase in deferred rent of \$0.2 million, an increase in accounts payable and accrued expenses of \$5.3 million and an increase in prepaid expenses and other assets of \$16.3 million.

Our cash flows from operating activities was \$69.8 million during the nine months ended September 30, 2020 and consisted of net loss of \$27.2 million, adjusted for non-cash items of \$118.7 million, including depreciation and amortization of tangible and intangible real estate assets, amortization of deferred financing costs, amortization of mortgage premiums on borrowings, share-based compensation, gain on sale of real estate investments and impairment charges. In addition, cash flows from operating activities were impacted by an increase in the straight-line rent receivable of \$15.5 million, a decrease in deferred rent of \$0.9 million, an increase in accounts payable and accrued expenses of \$5.0 million and an increase in prepaid expenses and other assets of \$11.0 million.

Cash Flows from Investing Activities

The net cash used in investing activities during the nine months ended September 30, 2021 of \$159.8 million consisted primarily of cash paid for investments in real estate and other assets of \$153.7 million, capital expenditures of \$10.1 million and deposits for real estate acquisitions of \$0.6 million, partially offset by cash received from the sale of real estate investments of \$4.6 million.

The net cash used in investing activities during the nine months ended September 30, 2020 of \$160.0 million consisted primarily of cash paid for investments in real estate and other assets of \$158.0 million, capital expenditures of \$6.9 million and deposits for real estate acquisitions of \$1.8 million, partially offset by cash received from the sale of real estate investments, (net of mortgage loans repaid) of \$6.7 million.

Cash Flows from Financing Activities

The net cash provided by financing activities of \$60.8 million during the nine months ended September 30, 2021 consisted primarily of net proceeds from mortgage notes payable, primarily resulting from the issuance of net lease mortgage notes and related mortgage payoffs, of \$102.0 million, net proceeds from the issuance of Class A common stock of \$126.9 million, net proceeds from the issuance of 7.50% Series A Cumulative Redeemable Perpetual Preferred Stock, par value \$0.01 per share (“Series A Preferred Stock”) of \$2.0 million and net proceeds from the issuance of 7.375% Series C Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share (“Series C Preferred Stock”) of \$25.6 million. These cash inflows were partially offset by net payments on our Credit Facility of \$94.6 million, cash dividends paid to holders of Class A common stock of \$71.3 million, cash dividends paid to holders of our Series A Preferred Stock of \$11.1 million and cash dividends paid to holders of Series C Preferred Stock of \$4.4 million.

The net cash provided by financing activities of \$89.9 million during the nine months ended September 30, 2020 consisted primarily of net borrowings on our Credit Facility of \$27.3 million and net proceeds received from the issuance of Series A Preferred Stock of \$19.5 million, partially offset by cash dividends paid to holders of Class A common stock of \$76.0 million, cash dividends paid to holders of our Series A Preferred Stock of \$10.5 million and payments of financing costs and deposits of \$30.2 million.

Liquidity and Capital Resources

The negative impacts of the COVID-19 pandemic have caused and may continue to cause certain of our tenants to be unable to make rent payments to us timely, or at all, which has had, and could continue to have, an adverse effect on the amount of cash we receive from our operations. We have taken proactive steps with regard to rent collections to mitigate the impact on our business and liquidity. The ultimate impact on our results of operations, our liquidity and the ability of our tenants to continue to pay us rent will depend on numerous factors including the overall length and severity of the COVID-19 pandemic. Management is unable to predict the nature and scope of any of these factors. Because substantially all of our income is derived from rentals of commercial real property, our business, income, cash flow, results of operations, financial condition, liquidity, prospects and ability to service our debt obligations, our ability to consummate future property acquisitions and our ability to pay dividends to our stockholders would be adversely affected if a significant number of tenants are unable to meet their obligations to us. In addition to the discussion below, please see the “*Overview — Management Update on the Impacts of the COVID-19 Pandemic*” section above for additional information on the risks and uncertainties associated with the COVID-19 pandemic and management’s actions taken in response.

We expect to fund our future short-term operating liquidity requirements through a combination of cash on hand, net cash provided by our property operations and proceeds from our Credit Facility. Pursuant to our Credit Facility, we are restricted from using proceeds from borrowings under the Credit Facility to accumulate or maintain cash or cash equivalents in excess of amounts necessary to meet current working capital requirements. We may also generate additional liquidity through property dispositions and, to the extent available, secured or unsecured borrowings, our “at the market” equity offering program for Class A common stock (the “Class A Common Stock ATM Program”), our “at the market” equity offering program for Series A Preferred Stock (the “Series A Preferred Stock ATM Program”), our “at the market” equity offering program for Series C Preferred Stock (the “Series C Preferred Stock ATM Program”), or other offerings of debt or equity securities.

As of September 30, 2021 and December 31, 2020, we had cash and cash equivalents of \$99.0 million and \$102.9 million, respectively. On October 1, 2021, Company entered into an amendment and restatement of the Credit Facility with BMO Harris Bank N.A., as administrative agent, and the other lender parties thereto. Upon the closing of the Senior Notes (as defined below) on October 7, 2021, we repaid the outstanding balance of \$186.2 million under the Credit Facility. As of September 30, 2021, and after giving effect to the amendment and restatement of the Credit Facility, \$307.9 million remained available for future borrowings. As of the closing of the issuance of the Senior Notes on October 7, 2021, after considering the borrowing availability terms of the amended and restated Credit Facility, our borrowing availability under the Credit Facility was \$132.5 million.

See the *Credit Facility and Issuance of Senior Notes* sections below for additional information on these subsequent events.

In May, 2021, we began a deleveraging initiative to reduce our net debt relative to our earnings. We hope to drive this initiative by:

- reducing outstanding debt;
- funding acquisitions through cash on hand rather than proceeds from debt, or at lower debt-to-equity ratios;
- raising equity to fund acquisitions and pay down debt; and
- increasing revenues through external and internal growth factors such as property acquisitions and multi-tenant leasing activity.

Mortgage Notes Payable and Credit Facility — September 30, 2021

As of September 30, 2021, we had \$1.6 billion of gross mortgage notes payable outstanding and \$186.2 million outstanding under our Credit Facility. Of our total gross debt, 89.7% is fixed-rate (including by swap agreement), and 10.3% is variable-rate. As of September 30, 2021, our net debt to gross asset value ratio was 38.9%. We define net debt as the principal amount of our outstanding debt (excluding the effect of deferred financing costs, net and mortgage premiums and discounts, net) less cash and cash equivalents. Gross asset value is defined as total assets plus accumulated depreciation and amortization. As of September 30, 2021, the weighted-average interest rates on the mortgage notes payable and Credit Facility were 3.75% and 2.17% respectively. Based on debt outstanding as of September 30, 2021, future anticipated principal payments on our mortgage notes payable for the remainder of 2021 and the year ended December 31, 2022 are \$0.9 million and \$3.7 million, respectively.

As of September 30, 2021, we had \$4.2 billion in gross real estate assets, at cost, and we had pledged approximately \$2.7 billion in gross real estate assets, at cost, as collateral for our mortgage notes payable. In addition, approximately \$1.3 billion of these gross real estate investments, at cost, were included in the unencumbered asset pool comprising the borrowing base under the Credit Facility. Therefore, this real estate is only available to serve as collateral or satisfy other debts and obligations if it is first removed from the borrowing base under the Credit Facility, which would reduce the amount available to us on the Credit Facility.

Net Lease Mortgage Notes

On June 3, 2021, certain subsidiaries of ours (the “2021 Issuers”) completed the issuance of \$318.0 million aggregate principal amount of Net Lease Mortgage Notes (the “2021 Net Lease Mortgage Notes”) in a private placement exempt from registration under the Securities Act of 1933, as amended (the “Securities Act”). The 2021 Net Lease Mortgage Notes are cross-collateralized with the \$ 242.0 million in aggregate principal amount of Net Lease Mortgage Notes (the “2019 Net Lease Mortgage Notes” and, together with the 2021 Net Lease Mortgage Notes, the “Notes”) issued by certain other subsidiaries of ours (the “2019 Issuers” and, together with the 2021 Issuers, the “Issuers”). The Notes were issued using a master trust structure, which enables additional series of notes to be issued upon the contribution of additional properties to the collateral pool without the need to structure a new securitization transaction. Any new notes that are so issued will be cross-collateralized with the Notes.

The 2021 Net Lease Mortgage Notes were issued in six classes: Class A-1 (AAA), Class A-2 (AAA), Class A-3 (A), Class A-4 (A), Class B-1 (BBB) and Class B-2 (BBB). The Class A-1 (AAA) Notes are rated AAA (sf) by Standard & Poors and are comprised of \$55.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2028 and an interest rate of 2.21%. The Class A-2 (AAA) Notes are rated AAA (sf) by Standard & Poors and are comprised of \$95.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2031 and an interest rate of 2.79%. The Class A-3 (A) Notes are rated A (sf) by Standard & Poors and are comprised of \$35.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2028 and an interest rate of 3.03%. The Class A-4 (A) Notes are rated A (sf) by Standard & Poors and are comprised of \$55.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2031 and an interest rate of 3.60%.

The Class B Notes are currently retained by the OP and are eliminated upon consolidation, and are therefore not presented in our consolidated financial statements. The Class B Notes may be sold to unaffiliated third parties in the future. The Class B-1 (BBB) Notes are rated BBB (sf) by Standard & Poors and are comprised of \$30.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2028 and an interest rate of 4.02%. The Class B-2 (BBB) Notes are rated BBB (sf) by Standard & Poors and are comprised of \$48.0 million initial principal amount of 2021 Net Lease Mortgage Notes with an anticipated repayment date in May 2031 and an interest rate of 4.58%. The 2021 Net Lease Mortgage Notes have a rated final payment date in May 2051.

The 2019 Net Lease Mortgage Notes were issued in two classes, Class A-1 (AAA) and Class A-2 (A). The Class A-1 (AAA) Notes are rated AAA (sf) by Standard & Poors and are comprised of \$121.0 million initial principal amount of 2019 Net Lease Mortgage Notes with an anticipated repayment date in May 2026 and an interest rate of 3.78%. The Class A-2 (A) Notes are rated A (sf) by Standard & Poors and are comprised of \$121.0 million initial principal amount of 2019 Net Lease Mortgage Notes with an anticipated repayment date in May 2029 with an interest rate of 4.46%. The 2019 Net Lease Mortgage Notes have a rated final payment date in May 2049.

The Notes may be redeemed at any time prior to their anticipated repayment date subject to payment of a make-whole premium. If any class of Notes is not paid in full at its respective anticipated repayment date, additional interest will begin to accrue on those Notes.

The collateral pool for the Notes is comprised of 357 of our double- and triple-net leased single tenant properties, together with the related leases and certain other rights and interests. 17 of such properties were owned by the 2021 Issuers prior to the issuance of the 2021 Net Lease Mortgage Notes, 136 of such properties were transferred to the 2021 Issuers in connection with the issuance of the 2021 Net Lease Mortgage Notes, and 204 of such properties were already owned by the 2019 Issuers and securing the 2019 Net Lease Mortgage Notes. The net proceeds from the sale of the 2021 Net Lease Mortgage Notes were used to repay \$74.6 million in indebtedness secured by mortgages on 101 individual properties and \$80.1 million that was outstanding under the Credit Facility. Approximately \$75.0 million of the remaining net proceeds were available to us for general corporate purposes. A total of 153 properties were added as part of the collateral pool securing the Notes, which are comprised of 108 properties which were removed from the borrowing base under the Credit Facility (reducing availability under the Credit Facility), 41 properties previously secured by mortgages and four previously unencumbered properties, two of which were recently acquired.

In June 2021, we used \$40.0 million of the remaining proceeds from the issuance of the 2021 Net Lease Mortgage Notes as well as cash on hand to repay \$45.0 million of outstanding borrowings under the Credit Facility.

Patton Creek Mortgage

On June 28, 2021, we repaid the mortgage loan secured by our Patton Creek property in full using a portion of the proceeds from the issuance of the 2021 Net Lease Mortgage Notes. The mortgage loan had a principal balance of \$34.0 million and bore interest at a floating interest rate of one-month LIBOR plus 4.25% and was scheduled to mature on December 6, 2021.

SAAB Sensis and Shops at Shelby Crossing Mortgages

On September 23, 2021, we repaid the mortgage loan secured by our SAAB Sensis and Shops at Shelby Crossing properties using proceeds from borrowings under the Credit Facility. The mortgage loan on the SAAB Sensis property had a principal balance of \$5.9 million, bore interest at 6.01% and was scheduled to mature in April 2025. The mortgage loan on the Shops at Shelby Crossing property had a principal balance of \$21.3 million, bore interest at 4.97% and was scheduled to mature in March 2024.

Prepayment Penalties

In connection with the repayment of the mortgages described above, we incurred prepayment penalties aggregating \$3.3 million during the nine months ended September 30, 2021.

Credit Facility

On October 1, 2021, we entered into an amendment and restatement of the Credit Facility with BMO Harris Bank N.A., as administrative agent, and the other lender party thereto. The aggregate total commitments under the Credit Facility were increased to \$815.0 million, including a \$50.0 million sublimit for letters of credit and a \$55.0 million sublimit for swingline loans. The Credit Facility includes an uncommitted “accordion feature” permitting us to increase the commitments under the Credit Facility by up to an additional \$435.0 million, subject to obtaining commitments from new lenders or additional commitments from participating lenders and certain customary conditions. The aggregate total commitments prior to the amendment and restatement of the Credit Facility were \$540.0 million as of September 30, 2021, and through an uncommitted “accordion feature” would have allowed for increased commitments under the Credit Facility of up to \$375.0 million.

The Credit Facility is supported by a pool of eligible unencumbered properties that are owned by the subsidiaries of the OP that serve as Guarantors. We may add or remove properties to or from this pool so long as at any time there are at least 15 eligible unencumbered properties with a value of at least \$300.0 million, among other things. The amount available for future borrowings under the Credit Facility depends on the amount outstanding thereunder relative to the aggregate commitments; however, the amount we may borrow under the Credit Facility will be limited by financial maintenance covenants. At the execution of the amendment and restatement of the Credit Facility, \$186.2 million was outstanding under the Credit Facility. This amount was subsequently repaid with a portion of the net proceeds of the Senior Notes.

The Credit Facility requires payments of interest only prior to maturity. At the execution of the amendment and restatement of the Credit Facility the interest rate was LIBOR plus 1.90% per annum. Following the amendment and restatement of the Credit Facility, borrowings bear interest at either (i) the Base Rate (as defined in the Credit Facility) plus an applicable spread ranging from 0.45% to 1.05%, or (ii) LIBOR plus an applicable spread ranging from 1.45% to 2.05%, in each case depending on the our consolidated leverage ratio. These spreads reflect a reduction from the previously applicable spreads. In addition, pursuant to the Credit Facility, (i) if either we or the OP achieves an investment grade credit rating, the OP can elect for the spread to be based on our credit rating of ours or the OP, and (ii) the “floor” on LIBOR was decreased from 0.25% to 0%. The Credit Facility includes provisions related to the anticipated transition from LIBOR to an alternative benchmark rate.

Through September 30, 2021, prior to the closing of the amendment and restatement of the Credit Facility on October 1, 2021, borrowings under our Credit Facility bore interest at either (i) the Base Rate (as defined in the Credit Facility) plus an applicable spread ranging from 0.60% to 1.20% depending on our consolidated leverage ratio or (ii) LIBOR plus an applicable margin ranging from 1.60% to 2.20%, depending on our consolidated leverage ratio. From July 24, 2020 until delivery of the compliance certificate for the fiscal quarter ended June 30, 2021, the margin was 1.50% with respect to the Base Rate and 2.50% with respect to LIBOR regardless of our consolidated leverage ratio. The “floor” on LIBOR was 0.25%. As of September 30, 2021 we have elected to use the LIBOR rate for all our borrowings under the Credit Facility.

The Credit Facility matures on April 1, 2026, subject to our right, subject to customary conditions, to extend the maturity date by up to two additional 6-month terms. Borrowings under the Credit Facility may be prepaid at any time, in whole or in part, without premium or penalty, subject to customary LIBOR breakage costs.

See [Note 5 — Credit Facility](#) and [Note 14 — Subsequent Events](#) for additional information regarding our Credit Facility and the amendment and restatement thereof, which was effective as of October 1, 2021.

Issuance of Senior Notes

On October 7, 2021, we and the OP issued \$500.0 million aggregate principal amount of 4.500% Senior Notes due 2028 (the “Senior Notes”). At closing, the Issuers used a portion of the net proceeds from the issuance of the Senior Notes, after deducting the initial purchasers’ discounts and offering fees and expenses, to repay amounts outstanding at the time under the Credit Facility of approximately \$186.2 million and to repay a \$125.0 million variable rate mortgage note secured by our property leased to Sanofi. The Issuers may use the remaining proceeds to fund future property acquisitions and for other general corporate purposes. The Senior Notes were issued in transactions exempt from registration under the Securities Act of 1933, as amended. See [Note 14 — Subsequent Events](#) to our consolidated financial statements included in this Quarterly Report on Form 10-Q further discussion on the Senior Notes and related covenants.

Interest Rate Swap Termination

On October 7, 2021, upon the repayment of the \$125.0 million mortgage note described above, we terminated our pay-fixed interest rate swap agreement with a notional amount of \$125.0 million. The fair value of the pay-fixed interest rate swap agreement was \$2.0 million as of September 30, 2021 and is presented as an asset in our consolidated balance sheet. The Company received \$2.1 million on October 19, 2021 after settlement.

LIBOR Exposure

In July 2017, the Financial Conduct Authority (which regulates LIBOR) announced it intends to stop compelling banks to submit rates for the calculation of LIBOR after 2021. As a result, the Federal Reserve Board and the Federal Reserve Bank of New York organized the Alternative Reference Rates Committee, which identified the Secured Overnight Financing Rate (“SOFR”) as its preferred alternative to LIBOR in derivatives and other financial contracts. On November 30, 2020, the Financial Conduct Authority announced a partial extension of this deadline, indicating its intention to cease the publication of the one-week and two-month USD LIBOR settings immediately following December 31, 2021, and the remaining USD LIBOR settings immediately following the LIBOR publication on June 30, 2023.

While we expect LIBOR to be available in substantially its current form until at least the end of 2023, it is possible that LIBOR will become unavailable prior to that time. To transition from LIBOR under the Credit Facility, we will either utilize the Base Rate (as defined in the Credit Facility) or an alternative benchmark established by the agent in accordance with the terms of the Credit Facility, which will be SOFR if available or an alternate benchmark that is being widely used in the market at that time as selected by the agent.

Acquisitions and Dispositions — Three and Nine Months Ended September 30, 2021

One of our primary uses of cash during the three and nine months ended September 30, 2021 was for acquisitions of properties.

During the three months ended September 30, 2021, we acquired 32 properties for an aggregate purchase price of \$87.7 million, including capitalized acquisition costs. The acquisitions during the three months ended September 30, 2021 were funded with cash on hand, comprising a combination of proceeds from the issuance and sale of Class A common stock (discussed below) and Series C Preferred Stock (discussed below).

During the nine months ended September 30, 2021, we acquired 56 properties for an aggregate purchase price of \$153.7 million, including capitalized acquisition costs. The acquisitions during the nine months ended September 30, 2021 were funded with cash on hand, comprising a combination of proceeds from the issuance and sale of Class A common stock (discussed below), Series A Preferred Stock (discussed below) and Series C Preferred Stock (discussed below) and proceeds from dispositions of properties (discussed below).

During the three months ended September 30, 2021, we sold three properties, for an aggregate contract price of \$3.0 million, excluding disposition related costs. One of these properties was encumbered under a mortgage note for which \$1.1 million was repaid in connection with the disposition.

During the nine months ended September 30, 2021, we sold eight properties, for an aggregate contract price of \$6.1 million, excluding disposition related costs. One of these properties was encumbered under a mortgage note for which \$1.1 million was repaid in connection with the disposition.

Acquisitions and Dispositions — Subsequent to September 30, 2021

Subsequent to September 30, 2021 we acquired one property with a contract purchase price of \$6.1 million, excluding acquisition costs. We have entered into definitive purchase and sale agreements (“PSAs”) to acquire an additional three properties for an aggregate contract purchase price of approximately \$16.2 million. We have entered into three non-binding letters of intent (“LOIs”) to acquire 14 properties at an aggregate contract purchase price of \$53.1 million. The PSAs and LOIs are subject to conditions, and there can be no assurance we will complete any of these acquisitions on their contemplated terms, or at all. We anticipate primarily using cash on hand, which we expect will include proceeds from our ATM Programs, proceeds from future dispositions of properties and, if necessary, proceeds from borrowings under our Credit Facility, to fund the consideration required to complete these acquisitions.

With respect to our pending acquisitions, in light of the disruptions caused by the COVID-19 pandemic, we are taking a prudent stance with our acquisition pipeline and are carefully determining appropriate risk adjusted capitalization rate targets for potential new acquisitions going forward.

We have entered into eight PSAs to dispose of eight properties for a contract purchase price of \$16.0 million and we have entered into three non-binding letters of intent (“LOI”) to dispose of three properties for a contract purchase price of \$2.2 million. Four of these properties are encumbered under our mortgage loans and two of these properties are pledged to our Credit Facility. The PSAs and LOIs are subject to conditions, and there can be no assurance we will complete any of these dispositions on their contemplated terms, or at all.

ATM Programs

We sold 5,822,614 shares of Class A common stock under the Class A Common Stock ATM program during the three months ended September 30, 2021, which generated \$49.9 million of gross proceeds, and net proceeds of \$49.1 million after commissions and fees of \$0.8 million. We sold 14,456,837 shares of Class A common stock under the Class A Common Stock ATM program during the nine months ended September 30, 2021, which generated \$128.2 million of gross proceeds, and net proceeds of \$126.1 million after commissions and fees of \$2.1 million.

During the three months ended September 30, 2021, we did not sell any shares of Series A Preferred Stock under the Series A Preferred Stock Program. During the nine months ended September 30, 2021, we sold 91,703 shares under the Series A Preferred Stock ATM Program for gross proceeds of \$2.3 million and net proceeds of \$2.3 million, after commissions paid of approximately \$35,000.

During the three months ended September 30, 2021, we did not sell any shares of Series C Preferred Stock under the Series C Preferred Stock Program. During the nine months ended September 30, 2021, we sold 1,058,798 shares under the Series C Preferred Stock ATM Program for gross proceeds of \$26.5 million and net proceeds of \$25.6 million, after commissions and fees paid of approximately \$0.9 million.

Distribution Reinvestment Plan

Our distribution reinvestment plan (“DRIP”) allows stockholders who have elected to participate in the DRIP to have dividends payable with respect to all or a portion of their shares of Class A common stock reinvested in additional shares of Class A common stock. Shares issued pursuant to the DRIP are, at our election, either (i) acquired directly from us, by issuing new shares, at a price based on the average of the high and low sales prices of Class A common stock on Nasdaq on the date of reinvestment, or (ii) acquired through open market purchases by the plan administrator at a price based on the weighted-average of the actual prices paid for all of the shares of Class A common stock purchased by the plan administrator with all participants’ reinvested dividends for the related quarter, less a per share processing fee. During the three months ended September 30, 2021 and the year ended December 31, 2020, all shares acquired by participants pursuant to the DRIP were acquired through open market purchases by the plan administrator and not issued directly to stockholders by us.

Capital Expenditures and Construction in Progress

We invest in capital expenditures to enhance and maintain the value of our properties. The recent economic uncertainty created by the COVID-19 global pandemic could impact our decisions on the amount and timing of future capital expenditures. We define revenue enhancing capital expenditures as improvements to our properties that we believe will result in higher income generation over time. Capital expenditures for maintenance are generally necessary, non-revenue generating improvements that extend the useful life of the property and are less frequent in nature. By providing this metric, we believe we are presenting useful information for investors that can help them assess the components of our capital expenditures that are expected to either grow or maintain our current revenue. Detail related to our capital expenditures during the three months ended September 30, 2021 is as follows:

| <i>(In thousands)</i> | Nine Months Ended September 30, 2021 | |
|-----------------------------|---|--------|
| Capital Expenditures | | |
| Revenue enhancing | \$ | 11,066 |
| Maintenance | | 623 |
| Total Capital Expenditures | | 11,689 |
| Leasing commissions | | 3,260 |
| Total | \$ | 14,949 |

Also, as of September 30, 2021 and December 31, 2020, we had \$4.7 million and \$31,000, respectively, of construction in progress which is included in the prepaid expenses and other assets on the consolidated balance sheets.

Non-GAAP Financial Measures

This section discusses the non-GAAP financial measures we use to evaluate our performance, including Funds from Operations (“FFO”), Adjusted Funds from Operations (“AFFO”) and NOI. While NOI is a property-level measure, AFFO is based on our total performance and therefore reflects the impact of other items not specifically associated with NOI such as interest expense, general and administrative expenses and operating fees to related parties. Additionally, NOI as defined herein, does not reflect an adjustment for straight-line rent but AFFO does. A description of these non-GAAP measures and reconciliations to the most directly comparable GAAP measure, which is net income (loss), is provided below. Adjustments for unconsolidated partnerships and joint ventures are calculated to exclude the proportionate share of the non-controlling interest to arrive at FFO, AFFO and NOI attributable to stockholders.

Funds from Operations and Adjusted Funds from Operations

Funds from Operations

Due to certain unique operating characteristics of real estate companies, as discussed below, the National Association of Real Estate Investment Trusts (“NAREIT”), an industry trade group, has promulgated a performance measure known as FFO, which we believe to be an appropriate supplemental measure to reflect the operating performance of a REIT. FFO is not equivalent to net income or loss as determined under GAAP.

We calculate FFO, a non-GAAP measure, consistent with the standards established over time by the Board of Governors of NAREIT, as restated in a White Paper and approved by the Board of Governors of NAREIT effective in December 2018 (the “White Paper”). The White Paper defines FFO as net income or loss computed in accordance with GAAP, excluding depreciation and amortization related to real estate, gains and losses from sales of certain real estate assets, gain and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. Adjustments for consolidated partially-owned entities (including our OP) and equity in earnings of unconsolidated affiliates are made to arrive at our proportionate share of FFO attributable to our stockholders. Our FFO calculation complies with NAREIT’s definition.

The historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, and straight-line amortization of intangibles, which implies that the value of a real estate asset diminishes predictably over time. We believe that, because real estate values historically rise and fall with market conditions, including inflation, interest rates, unemployment and consumer spending, presentations of operating results for a REIT using historical accounting for depreciation and certain other items may be less informative. Historical accounting for real estate involves the use of GAAP. Any other method of accounting for real estate such as the fair value method cannot be construed to be any more accurate or relevant than the comparable methodologies of real estate valuation found in GAAP. Nevertheless, we believe that the use of FFO, which excludes the impact of real estate related depreciation and amortization, among other things, provides a more complete understanding of our performance to investors and to management, and when compared year over year, reflects the impact on our operations from trends in occupancy rates, rental rates, operating costs, general and administrative expenses, and interest costs, which may not be immediately apparent from net income.

Adjusted Funds from Operations

In calculating AFFO, we start with FFO, then we exclude certain income or expense items from AFFO that we consider to be more reflective of investing activities, such as non-cash income and expense items and the income and expense effects of other activities that are not a fundamental attribute of our day to day operating business plan, such as amounts related to litigation arising out of the merger with American Realty Capital-Retail Centers of America, Inc. in February 2017 (the “Merger”). These amounts include legal costs incurred as a result of the litigation, portions of which have been and may in the future be reimbursed under insurance policies maintained by us. Insurance reimbursements are deducted from AFFO in the period of reimbursement. We believe that excluding the litigation costs and subsequent insurance reimbursements related to litigation arising out of the Merger helps to provide a better understanding of the operating performance of our business. Other income and expense items also include early extinguishment of debt and unrealized gains and losses, which may not ultimately be realized, such as gains or losses on derivative instruments and gains and losses on investments. In addition, by excluding non-cash income and expense items such as amortization of above-market and below-market leases intangibles, amortization of deferred financing costs, straight-line rent, and share-based compensation related to restricted shares and the 2018 OPP from AFFO, we believe we provide useful information regarding those income and expense items which have a direct impact on our ongoing operating performance.

In calculating AFFO, we exclude certain expenses which under GAAP are characterized as operating expenses in determining operating net income (loss). All paid and accrued merger, acquisition and transaction related fees and certain other expenses negatively impact our operating performance during the period in which expenses are incurred or properties are acquired will also have negative effects on returns to investors, but are not reflective of our on-going performance. In addition, legal fees and expense associated with COVID-19-related lease disputes involving certain tenants negatively impact our operating performance but are not reflective of our on-going performance. Further, under GAAP, certain contemplated non-

cash fair value and other non-cash adjustments are considered operating non-cash adjustments to net income (loss). In addition, as discussed above, we view gains and losses from fair value adjustments as items which are unrealized and may not ultimately be realized and not reflective of ongoing operations and are therefore typically adjusted for when assessing operating performance. Excluding income and expense items detailed above from our calculation of AFFO provides information consistent with management's analysis of our operating performance. Additionally, fair value adjustments, which are based on the impact of current market fluctuations and underlying assessments of general market conditions, but can also result from operational factors such as rental and occupancy rates, may not be directly related or attributable to our current operating performance. By excluding such changes that may reflect anticipated and unrealized gains or losses, we believe AFFO provides useful supplemental information. By providing AFFO, we believe we are presenting useful information that can be used, among other things, to assess our performance without the impact of transactions or other items that are not related to our portfolio of properties. AFFO presented by us may not be comparable to AFFO reported by other REITs that define AFFO differently. Furthermore, we believe that in order to facilitate a clear understanding of our operating results, AFFO should be examined in conjunction with net income (loss) as presented in our consolidated financial statements. AFFO should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of our liquidity or ability to pay dividends. FFO and AFFO for the three and nine months ended September 30, 2021 includes income from a lease termination fee of \$10.4 million, which is recorded in Revenue from tenants in the consolidated statements of operations. While such termination payments occur infrequently, they represent cash income for accounting and tax purposes and as such management believes they should be included in both FFO and AFFO. The income from this termination fee was earned and recorded during the three months ended September 30, 2021, however, we did not receive the cash payment until October, 2021. Therefore, the cash payment is not part of our cash flows from operations for the period ended September 30, 2021.

Accounting Treatment of Rent Deferrals/Abatements

The majority of the concessions granted to our tenants as a result of the COVID-19 pandemic are rent deferrals or temporary rent abatements with the original lease term unchanged and collection of deferred rent deemed probable (see the "Overview - Management Update on the Impacts of the COVID-19 Pandemic" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations for additional information). As a result of relief granted by the FASB and SEC related to lease modification accounting, rental revenue used to calculate Net Income and NAREIT FFO has not been, and we do not expect it to be, significantly impacted by these types of deferrals. In addition, since we currently believe that these deferral amounts are collectable, we have excluded from the increase in straight-line rent for AFFO purposes the amounts recognized under GAAP relating to these types of rent deferrals. Conversely, for abatements where contractual rent has been reduced, the reduction in revenue is reflected over the remaining lease term for accounting purposes but represents a permanent reduction in revenue and we have, accordingly, reduced our AFFO. For a detailed discussion of our revenue recognition policy, including details related to the relief granted by the FASB and SEC, see [Note 2](#) — *Significant Accounting Policies* to our consolidated financial statements included in the Quarterly Report on Form 10-Q.

The table below reflects the items deducted from or added to net loss in our calculation of FFO and AFFO for the periods presented:

| (In thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|------------------|---------------------------------|------------------|
| | 2021 | 2020 | 2021 | 2020 |
| Net loss attributable to common stockholders (in accordance with GAAP) | \$ (6,406) | \$ (7,091) | \$ (23,222) | \$ (38,047) |
| Impairment of real estate investments | 4,554 | — | 4,645 | 11,502 |
| Depreciation and amortization | 32,762 | 34,951 | 97,509 | 104,729 |
| Gain on sale/exchange of real estate investments | (478) | (2,178) | (775) | (6,456) |
| Proportionate share of adjustments for non-controlling interests to arrive at FFO | (150) | (51) | (251) | (174) |
| FFO (as defined by NAREIT) attributable to common stockholders ⁽¹⁾ | 30,282 | 25,631 | 77,906 | 71,554 |
| Acquisition, transaction and other costs ⁽²⁾ | 3,426 | 1,507 | 3,604 | 2,680 |
| Litigation cost reimbursements related to the Merger ⁽³⁾ | — | — | — | (9) |
| Legal fees and expenses — COVID-19 lease disputes ⁽⁴⁾ | 44 | 16 | 222 | 258 |
| Accretion of market lease and other intangibles, net | (1,474) | (1,652) | (3,450) | (4,933) |
| Straight-line rent | (1,392) | (7,743) | (4,878) | (15,450) |
| Straight-line rent (rent deferral agreements) ⁽⁵⁾ | (876) | 2,209 | (2,975) | 4,291 |
| Amortization of mortgage (premiums) and discounts on borrowings, net | (328) | (521) | (972) | (1,670) |
| Loss on non-designated derivatives | — | — | — | — |
| Equity-based compensation | 4,149 | 3,235 | 13,779 | 9,693 |
| Amortization of deferred financing costs, net and change in accrued interest | 2,192 | 2,782 | 7,022 | 5,484 |
| Proportionate share of adjustments for non-controlling interests to arrive at AFFO | (18) | 1 | (29) | (2) |
| AFFO attributable to common stockholders ⁽¹⁾ | \$ 36,005 | \$ 25,465 | \$ 90,229 | \$ 71,896 |

(1) FFO and AFFO for the three and nine months ended September 30, 2021 includes income from a lease termination fee of \$10.4 million, which is recorded in Revenue from tenants in the consolidated statements of operations. While such termination payments occur infrequently, they represent cash income for accounting and tax purposes and as such management believes they should be included in both FFO and AFFO. The income from this termination fee was earned and recorded during the three months ended September 30, 2021, however, we did not receive the cash payment until October, 2021. Therefore, the cash payment is not part of our cash flows from operations for the periods ended September 30, 2021.

(2) Includes primarily prepayment costs incurred in connection with early debt extinguishment as well as litigation costs related to the Merger.

(3) Included in “Other income” in our consolidated statement of operations and comprehensive loss.

(4) Reflects legal costs incurred related to disputes with tenants due to store closures or other challenges resulting from COVID-19. The tenants involved in these disputes had not recently defaulted on their rent and, prior to the second and third quarters of 2020, had recently exhibited a pattern of regular payment. Based on the tenants involved in these matters, their history of rent payments, and the impact of the pandemic on current economic conditions, we view these costs as COVID-19-related and separable from our ordinary general and administrative expenses related to tenant defaults. We engaged counsel in connection with these issues separate and distinct from counsel we typically engage for tenant defaults. The amount reflects what we believe to be only those incremental legal costs above what we typically incur for tenant-related dispute issues. We may continue to incur these COVID-19 related legal costs in the future.

(5) Represents amounts related to deferred rent pursuant to lease negotiations which qualify for FASB relief for which rent was deferred but not reduced. These amounts are included in the straight-line rent receivable on our consolidated balance sheet but are considered to be earned revenue attributed to the current period for which rent was deferred for purposes of AFFO as they are expected to be collected. Accordingly, when the deferred amounts are collected, the amounts reduce AFFO. For rent abatements (including those qualified for FASB relief), where contractual rent has been reduced, the reduction in revenue is reflected over the remaining lease term for accounting purposes but represents a permanent reduction in revenue and we have, accordingly reduced our AFFO.

Net Operating Income

NOI is a non-GAAP financial measure used by us to evaluate the operating performance of our real estate. NOI is equal to total revenues, excluding contingent purchase price consideration, less property operating and maintenance expense. NOI excludes all other items of expense and income included in the financial statements in calculating net income (loss). We believe NOI provides useful and relevant information because it reflects only those income and expense items that are incurred at the property level and presents such items on an unleveraged basis. We use NOI to assess and compare property level performance and to make decisions concerning the operation of the properties. Further, we believe NOI is useful to investors as a performance measure because, when compared across periods, NOI reflects the impact on operations from trends in occupancy rates, rental rates, operating expenses and acquisition activity on an unleveraged basis, providing perspective not immediately apparent from net income (loss).

NOI excludes certain items included in calculating net income (loss) in order to provide results that are more closely related to a property’s results of operations. For example, interest expense is not necessarily linked to the operating performance

of a real estate asset. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort operating performance at the property level. NOI presented by us may not be comparable to NOI reported by other REITs that define NOI differently. We believe that in order to facilitate a clear understanding of our operating results, NOI should be examined in conjunction with net income (loss) as presented in our consolidated financial statements. NOI should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of our liquidity or ability to pay dividends.

The following table reflects the items deducted from or added to net loss attributable to common stockholders in our calculation of NOI for the three months ended September 30, 2021:

| <i>(In thousands)</i> | Same Store | Acquisitions | Disposals | Non-Property Specific | Total |
|---|-------------------|---------------------|------------------|------------------------------|------------------|
| Net income (loss) attributable to common stockholders (in accordance with GAAP) | \$ 15,859 | \$ 2,888 | \$ 785 | \$ (25,938) | \$ (6,406) |
| Asset management fees to related party | — | — | — | 9,880 | 9,880 |
| Impairment of real estate investments | 4,554 | — | — | — | 4,554 |
| Acquisition, transaction and other costs | 3,415 | — | — | 11 | 3,426 |
| Equity-based compensation | — | — | — | 4,149 | 4,149 |
| General and administrative | 326 | — | — | 5,263 | 5,589 |
| Depreciation and amortization | 30,363 | 2,283 | 116 | — | 32,762 |
| Interest expense | 18,438 | — | — | 794 | 19,232 |
| Gain on sale of real estate investments | — | — | (478) | — | (478) |
| Other income | (18) | — | — | — | (18) |
| Allocation for preferred stock | — | — | — | 5,837 | 5,837 |
| Net loss attributable to non-controlling interests | — | — | — | 4 | 4 |
| NOI | \$ 72,937 | \$ 5,171 | \$ 423 | \$ — | \$ 78,531 |

The following table reflects the items deducted from or added to net loss attributable to stockholders in our calculation of NOI for the three months ended September 30, 2020:

| <i>(In thousands)</i> | Same Store | Acquisitions | Disposals | Non-Property Specific | Total |
|---|------------------|---------------|----------------|-----------------------|------------------|
| Net income (loss) attributable to common stockholders (in accordance with GAAP) | \$ 12,237 | \$ 405 | \$ (59) | \$ (19,674) | \$ (7,091) |
| Asset management fees to related party | — | — | — | 6,918 | 6,918 |
| Acquisition, transaction and other costs | 666 | — | — | 841 | 1,507 |
| Equity-based compensation | — | — | — | 3,235 | 3,235 |
| General and administrative | 108 | — | — | 3,204 | 3,312 |
| Depreciation and amortization | 34,663 | 244 | 44 | — | 34,951 |
| Interest expense | 18,169 | — | — | 2,702 | 20,871 |
| Gain on sale of real estate investments | (2,178) | — | — | — | (2,178) |
| Other income | (23) | — | (13) | (835) | (871) |
| Allocation for preferred stock | — | — | — | 3,619 | 3,619 |
| Net loss attributable to non-controlling interests | — | — | — | (10) | (10) |
| NOI | \$ 63,642 | \$ 649 | \$ (28) | \$ — | \$ 64,263 |

The following table reflects the items deducted from or added to net income (loss) attributable to stockholders in our calculation of NOI for the nine months ended September 30, 2021:

| <i>(In thousands)</i> | Same Store | Acquisitions | Disposals | Non-Property Specific | Total |
|--|-------------------|------------------|---------------|-----------------------|-------------------|
| Net (loss) income attributable to stockholders (in accordance with GAAP) | \$ 41,327 | \$ 10,652 | \$ 1,083 | \$ (76,284) | \$ (23,222) |
| Asset management fees to related party | — | — | — | 25,123 | 25,123 |
| Impairment charges | 4,554 | — | 91 | — | 4,645 |
| Acquisition and transaction related | 3,442 | — | — | 162 | 3,604 |
| Equity-based compensation | — | — | — | 13,779 | 13,779 |
| General and administrative | 1,042 | 13 | — | 14,523 | 15,578 |
| Depreciation and amortization | 90,127 | 7,105 | 277 | — | 97,509 |
| Interest expense | 53,644 | — | — | 5,283 | 58,927 |
| Gain on sale of real estate investments | — | — | (775) | — | (775) |
| Other income | (55) | — | — | (7) | (62) |
| Preferred Stock dividends | — | — | — | 17,425 | 17,425 |
| Net income attributable to non-controlling interests | — | — | — | (4) | (4) |
| NOI ⁽¹⁾ | \$ 194,081 | \$ 17,770 | \$ 676 | \$ — | \$ 212,527 |

The following table reflects the items deducted from or added to net income (loss) attributable to stockholders in our calculation of NOI for the nine months ended September 30, 2020:

| <i>(In thousands)</i> | Same Store | Acquisitions | Disposals | Non-Property Specific | Total |
|--|-------------------|---------------------|------------------|------------------------------|-------------------|
| Net income (loss) attributable to stockholders (in accordance with GAAP) | \$ 21,407 | \$ 3,447 | \$ 3,268 | \$ (66,169) | \$ (38,047) |
| Asset management fees to related party | — | — | — | 20,741 | 20,741 |
| Impairment charges | 11,502 | — | — | — | 11,502 |
| Acquisition and transaction related | 1,062 | 3 | — | 1,615 | 2,680 |
| Equity-based compensation | — | — | — | 9,693 | 9,693 |
| General and administrative | 1,060 | 3 | 2 | 14,439 | 15,504 |
| Depreciation and amortization | 101,885 | 1,852 | 992 | — | 104,729 |
| Interest expense | 49,007 | — | — | 9,771 | 58,778 |
| Gain on sale of real estate investments | (2,212) | — | (4,244) | — | (6,456) |
| Other income | (82) | — | (14) | (908) | (1,004) |
| Preferred stock dividends | — | — | — | 10,857 | 10,857 |
| Net income attributable to non-controlling interests | — | — | — | (39) | (39) |
| NOI | \$ 183,629 | \$ 5,305 | \$ 4 | \$ — | \$ 188,938 |

Dividends and Distributions

From the listing of our Class A common stock on Nasdaq in July 2018 through March 31, 2020, we paid dividends on our Class A common stock at an annualized rate equal to \$1.10 per share, or \$0.0916667 per share on a monthly basis. In March 2020, our board of directors approved a reduction in our annualized dividend to \$0.85 per share, or \$0.0708333 per share on a monthly basis, due to the uncertain and rapidly changing environment caused by the COVID-19 pandemic. The new dividend rate became effective beginning with our April 1, 2020 dividend declaration. Historically, and through September 30, 2020, we declared dividends based on monthly record dates and generally paid dividends, once declared, on or around the 15th day of each month (or, if not a business day, the next succeeding business day) to Class A common stock holders of record on the applicable record date. On August 27, 2020, our board of directors approved a change in our Class A common stock dividend policy. Subsequent dividends authorized by our board of directors on shares of our Class A common stock have been, and we anticipate will continue to be, paid on a quarterly basis in arrears on the 15th day of the first month following the end of each fiscal quarter (unless otherwise specified) to Class A common stockholders of record on the record date for such payment. This change affected the frequency of dividend payments only, and did not impact the annualized dividend rate on Class A common stock of \$0.85. The amount of dividends payable on our Class A common stock to our common stock holders is determined by our board of directors and is dependent on a number of factors, including funds available for dividends, our financial condition, provisions in our Credit Facility or other agreements that may restrict our ability to pay dividends, capital expenditure requirements, as applicable, requirements of Maryland law and annual distribution requirements needed to maintain our status as a REIT.

Dividends on our Series A Preferred Stock accrue in an amount equal to \$1.875 per share each year, which is equivalent to the rate of 7.50% of the \$25.00 liquidation preference per share per annum. Dividends on the Series A Preferred Stock are payable quarterly in arrears on the 15th day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date.

Dividends on our Series C Preferred Stock accrue in an amount equal to \$1.844 per share each year, which is equivalent to the rate of 7.375% of the \$25.00 liquidation preference per share per annum. Dividends on the Series C Preferred Stock are payable quarterly in arrears on the 15th day of each of January, April, July and October of each year (or, if not a business day, the next succeeding business day) to holders of record on the applicable record date. The first dividend for the Series C Preferred Stock was paid on April 15, 2021 and represented an accrual for more than a full quarter, covering the period from December 18, 2020 to March 31, 2021.

Our Credit Facility contains provisions restricting our ability to pay distributions, including paying cash dividends on equity securities (including the Series A Preferred Stock and Series C Preferred Stock). We are generally permitted to pay dividends on the Series C Preferred Stock, Series A Preferred Stock, and Class A common stock and other distributions for any fiscal quarter in an aggregate amount of up to 105% of annualized MFFO for a look-back period of four consecutive fiscal

quarters but only if, as of the last day of the period, after giving effect to the payment of those dividends and distributions, we are able to satisfy a maximum leverage ratio and maintain a combination of cash, cash equivalents and amounts available for future borrowings under the Credit Facility of not less than \$60 million. If these conditions are not satisfied, the applicable threshold percentage of MFFO will be 95% instead of 105%. If applicable, during the continuance of an event of default under the Credit Facility, we may not pay dividends or other distributions in excess of the amount necessary for us to maintain our status as a REIT.

We may repurchase shares if we satisfy a maximum leverage ratio after giving effect to the repurchase and also have a combination of cash, cash equivalents and amounts available for future borrowings under the Credit Facility of not less than \$40.0 million.

Notwithstanding the previous amendments, there is no assurance that the lenders will consent to any additional amendments to the Credit Facility that may become necessary to maintain compliance with the Credit Facility.

During the quarter ended September 30, 2021, cash used to pay dividends on our Class A common stock, dividends on our Series A Preferred Stock, distributions on our LTIP Units and distributions for our limited partnership units designated as "Class A Units" ("Class A Units") was generated from cash flows provided by operations. We have, in prior periods, funded dividends from other sources. If we need to identify financing sources other than operating cash flows to fund dividends at their current level, there can be no assurance that other sources will be available on favorable terms, or at all.

Complying with the restriction on the payment of dividends and other distributions in our Credit Facility may limit our ability to incur additional indebtedness and use cash that would otherwise be available to us. Funding dividends from borrowings restricts the amount we can borrow for property acquisitions and investments. Using proceeds from the sale of assets or the issuance of our Class A common stock, Series A Preferred Stock, Series C Preferred Stock or other equity securities to fund dividends rather than invest in assets will likewise reduce the amount available to invest. Funding dividends from the sale of additional securities could also dilute our stockholders.

The following table shows the sources for the payment of dividends to common stockholders, including dividends on unvested restricted shares and other dividends and distributions for the periods indicated:

| <i>(In thousands)</i> | Three Months Ended | | | | | | | |
|--|--------------------|-------------------------|------------------|-------------------------|--------------------|-------------------------|--------------------------------------|-------------------------|
| | March 31, 2021 | | June 30, 2021 | | September 30, 2021 | | Nine Months Ended September 30, 2021 | |
| | Amount | Percentage of Dividends | Amount | Percentage of Dividends | Amount | Percentage of Dividends | Amount | Percentage of Dividends |
| Dividends and other cash distributions: | | | | | | | | |
| Cash dividends paid to common stockholders | \$ 23,128 | 85.8 % | \$ 23,122 | 79.1 % | \$ 25,037 | 85.6 % | \$ 71,287 | 81.8 % |
| Cash dividends paid to Series A preferred stockholders | 3,691 | 13.7 % | 3,719 | 12.7 % | \$ 3,719 | 12.7 % | 11,129 | 12.8 % |
| Cash dividends paid to Series C preferred stockholders | — | — % | 2,263 | 7.7 % | \$ 2,117 | 7.2 % | 4,380 | 5.0 % |
| Cash distributions on LTIP Units | 94 | 0.3 % | 96 | 0.3 % | \$ — | — % | 190 | 0.2 % |
| Cash distributions on Class A Units | 37 | 0.1 % | 36 | 0.1 % | \$ 57 | 0.2 % | 130 | 0.1 % |
| Total dividends and other cash distributions paid | \$ 26,950 | 100.0 % | \$ 29,236 | 100.0 % | \$ 30,930 | 100.0 % | \$ 87,116 | 100.0 % |
| Source of dividend and other cash distributions coverage: | | | | | | | | |
| Cash flows provided by operations | \$ 26,950 | 100.0 % | \$ 29,236 | 100.0 % | \$ 30,930 | 100.0 % | \$ 87,116 | 100.0 % |
| Available cash on hand | — | — % | — | — % | — | — % | — | — % |
| Total sources of dividend and other cash distributions coverage | \$ 26,950 | 100.0 % | \$ 29,236 | 100.0 % | \$ 30,930 | 100.0 % | \$ 87,116 | 100.0 % |
| Cash flows provided by operations (GAAP basis) | \$ 34,422 | | \$ 30,935 | | \$ 35,166 | | \$ 100,523 | |
| Net loss attributable to common stockholders (in accordance with GAAP) | \$ (9,411) | | \$ (7,405) | | \$ (6,406) | | \$ (23,222) | |

Net loss for the three and nine months ended September 30, 2021 includes income from a lease termination fee of \$10.4 million, which is recorded in Revenue from tenants in the consolidated statements of operations. While such termination payments occur infrequently, they represent cash income for accounting and tax purposes and as such management believes they should be included in net loss. The income from this termination fee was earned and recorded during the three months ended September 30, 2021, however, we did not receive the cash payment until October, 2021. Therefore, the cash payment is not part of our cash flows from operations for the period ended September 30, 2021. It will be reflected in cash flows from operations in the fourth quarter of 2021.

Loan Obligations

The payment terms of certain of our mortgage loan obligations require principal and interest payments monthly, with all unpaid principal and interest due at maturity. Our loan agreements stipulate that we comply with specific reporting covenants. As of September 30, 2021, we were in compliance with the debt covenants under our loan agreements, including our Credit Facility.

Contractual Obligations

Except as disclosed in this Quarterly Report on Form 10-Q, there were no material changes in our contractual obligations at September 30, 2021, as compared to those reported in our Annual Report on Form 10-K for the year ended December 31, 2020.

Election as a REIT

We elected to be taxed as a REIT under Sections 856 through 860 of the Code, effective for our taxable year ended December 31, 2013. We believe that, commencing with such taxable year, we have been organized and have operated in a manner so that we qualify for taxation as a REIT under the Code. We intend to continue to operate in such a manner, but can provide no assurances that we will operate in a manner so as to remain qualified as a REIT. To continue to qualify for taxation as a REIT, we must distribute annually at least 90% of our REIT taxable income (which does not equal net income as calculated in accordance with GAAP), determined without regard for the deduction for dividends paid and excluding net capital gains, and must comply with a number of other organizational and operational requirements. If we continue to qualify for taxation as a REIT, we generally will not be subject to federal corporate income tax on the portion of our REIT taxable income that we distribute to our stockholders. Even if we qualify for taxation as a REIT, we may be subject to certain state and local taxes on our income and properties, as well as federal income and excise taxes on our undistributed income.

Inflation

Some of our leases with our tenants contain provisions designed to mitigate the adverse impact of inflation. These provisions generally increase rental rates during the terms of the leases either at fixed rates or indexed escalations (based on the Consumer Price Index or other measures). We may be adversely impacted by inflation on the leases that do not contain indexed escalation provisions. However, our net leases require the tenant to pay its allocable share of operating expenses, which may include common area maintenance costs, real estate taxes and insurance. This may reduce our exposure to increases in costs and operating expenses resulting from inflation.

Related-Party Transactions and Agreements

Please see [Note 10](#) — *Related Party Transactions and Arrangements* to our consolidated financial statements in this Quarterly Report on Form 10-Q.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There has been no material change in our exposure to market risk during the three months ended September 30, 2021. For a discussion of our exposure to market risk, refer to Item 7A, “Quantitative and Qualitative Disclosures about Market Risk,” contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

In accordance with Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), we, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) and Rule 15d-15(e) of the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q and determined that our disclosure controls and procedures are effective.

Changes in Internal Control Over Financial Reporting

No change occurred in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act) during the three months ended September 30, 2021 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II — OTHER INFORMATION**Item 1. Legal Proceedings.**

Refer to “Litigation and Regulatory Matters” in Part 1 - Item 1 - Note 9, “Commitments and Contingencies,” in our accompanying Consolidated Financial Statements.

Item 1A. Risk Factors.

There have been no material changes to the risk factors disclosed in Part I, Item 1A, “Risk Factors” of our Annual Report on Form 10-K for the year ended December 31, 2020, and we direct your attention to those risk factors, other than those disclosed below:

The indenture governing the Senior Notes contains restrictive covenants that limit our ability to pay distributions and otherwise limit our operating flexibility.

The indenture governing the Senior Notes could limit our operating flexibility and ability to use cash that would otherwise be available to us although we are permitted to incur additional debt in certain circumstances, the amount of which could be substantial. Failure to comply with financial covenants and other obligations under the indenture, may cause defaults under the indenture or the Credit facility, among other things, which could have adverse consequences for us. There can be assurance that the holders of the notes would consent to any amendment necessary to maintain compliance with the indenture.

We may not have the funds necessary to finance the repurchase of the Senior Notes in connection with a change of control offer required by the indenture governing the Senior Notes.

Upon the occurrence of a “Change of Control Triggering Event” defined in the indenture governing the Senior Notes, we are required to make an offer to repurchase all outstanding Senior Notes at 101% of the principal amount thereof, plus accrued and unpaid interest on the Senior Notes, if any, but not including, the date of repurchase. However, it is possible that we will not have sufficient funds, or the ability to raise sufficient funds, at the time we are required to make this offer. In addition, restrictions under future debt we may incur, may not allow us to repurchase the Senior Notes upon a Change of Control Triggering Event, and we expect that a change in control will result in an event of default under the Credit Facility, which could result in such debt becoming immediately due and payable and the commitments thereunder terminated. If we could not refinance such senior debt or otherwise obtain a waiver from the holders of such debt, we would be prohibited from repurchasing the Senior Notes, which would constitute an event of default under the indenture governing the Senior Notes, which in turn would constitute a default under our Credit Facility. In addition, certain important corporate events, such as leveraged recapitalizations that would increase the level of our indebtedness, would not constitute a “Change of Control” under the indenture governing the Senior Notes although these types of transactions could affect our capital structure or credit ratings and the holders of the Senior Notes. Further, courts interpreting change of control provisions under New York law (which is the governing law of the indenture governing the Senior Notes) have not provided clear and consistent meanings of change of control provisions which leads to subjective judicial interpretation of what may constitute a “Change of Control.”

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.***Recent Sale of Unregistered Equity Securities***

There were no unregistered sales of our equity securities during the three months ended September 30, 2021.

Purchases of Equity Securities by the Issuer and Affiliated Purchasers

We do not have a publicly announced repurchase plan or program in effect. The table below summarizes other repurchases of our Class A common stock made during the quarter ended September 30, 2021.

| | Number of Shares Repurchased | Average Price Per Share | Total Number of Shares Purchased as Part of Publically Announced Plans or Programs | Maximum Number (or Approximate Dollar Value) of Shares that May Yet be Purchased Under the Plans or Programs |
|----------------------------------|------------------------------------|----------------------------|---|--|
| July 1 through July 31 | — | \$ — | — | — |
| August 1 through August 31 | — | \$ — | — | — |
| September 1 through September 30 | 18,576 | \$ 8.70 | — | — |

Repurchases represent shares withheld to pay taxes on the vesting of restricted shares granted to employees of our Advisor or its affiliates under our 2018 Omnibus Incentive Compensation Plan. The value of the shares withheld is the closing price of our Class A common stock on the date the vesting occurred (or, if not a trading day, the immediately preceding trading day).

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

EXHIBITS INDEX

The following exhibits are included, or incorporated by reference, in this Quarterly Report on Form 10-Q for the quarter ended September 30, 2021 (and are numbered in accordance with Item 601 of Regulation S-K).

| Exhibit No. | Description |
|-------------------------------------|--|
| 3.1 ⁽¹⁾ | Articles of Restatement |
| 3.2 ⁽²⁾ | Fourth Amended and Restated Bylaws |
| 3.3 ⁽³⁾ | Amendment to Fourth Amended and Restated Bylaws of American Finance Trust, Inc. |
| 3.4 ⁽⁴⁾ | Articles Supplementary relating to reclassification of common stock, classification of additional shares of 7.375% Series C Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share, and classification of additional shares of 7.50% Series A Cumulative Redeemable Perpetual Preferred Stock, par value \$0.01 per share, filed on January 13, 2021. |
| 4.1 ⁽⁸⁾ | Indenture, dated as of October 7, 2021, among American Finance Trust, Inc., American Finance Operating Partnership, L.P., the Guarantors party thereto and U.S. Bank National Association, as trustee (including the form of Notes). |
| 10.1 ⁽⁵⁾ | Eighth Amendment dated July 21, 2021, to the Second Amended and Restated Agreement of Limited Partnership of American Finance Operating Partnership, L.P., dated July 19, 2018. |
| 10.2 ⁽⁵⁾ | Advisor Multi-Year Outperformance Award Agreement, dated as of July 21, 2021, by and among American Finance Trust, Inc., American Finance Operating Partnership, L.P. and American Finance Advisors, LLC. |
| 10.3 ⁽⁶⁾ | Amended and Restated Guaranty, dated as of June 3, 2021, by American Finance Operating Partnership, L.P. for the benefit of Citibank N.A., as indenture trustee. |
| 10.4 ⁽⁶⁾ | Amended and Restated Property Management and Servicing Agreement, dated as of June 3, 2021, by and among AFN ABSPROP001, LLC, AFN ABSPROP001-A, LLC, AFN ABSPROP001-B, LLC, AFN ABSPROP002, LLC, AFN ABSPROP002-A, LLC, AFN ABSPROP002-B, LLC, AFN ABSPROP002-C, LLC, American Finance Properties, LLC, as property manager and special servicer, KeyBank National Association, as back-up manager, and Citibank N.A., as indenture trustee. |
| 10.5 ⁽⁷⁾ | Amended and Restated Credit Agreement, dated as of October 1, 2021, by and among American Finance Operating Partnership, L.P., American Finance Trust, Inc. and the other guarantors party thereto, BMO Harris Bank N.A., as administrative agent, and the other lender parties thereto. |
| 31.1 * | Certification of the Principal Executive Officer of the Company pursuant to Securities Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 * | Certification of the Principal Financial Officer of the Company pursuant to Securities Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 * | Written statements of the Principal Executive Officer and Principal Financial Officer of the Company pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS * | Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH * | Inline XBRL Taxonomy Extension Schema Document. |
| 101.CAL * | Inline XBRL Taxonomy Extension Calculation Linkbase Document. |
| 101.DEF * | Inline XBRL Taxonomy Extension Definition Linkbase Document. |
| 101.LAB * | Inline XBRL Taxonomy Extension Label Linkbase Document. |
| 101.PRE * | Inline XBRL Taxonomy Extension Presentation Linkbase Document. |
| 104 * | Cover Page Interactive Data File - the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |

* Filed herewith.

(1) Filed as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2020 filed with the SEC on February 25, 2021 and incorporated herein by reference.

(2) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 19, 2018 and incorporated herein by reference.

(3) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on April 13, 2020 and incorporated herein by reference.

(4) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on January 13, 2021 and incorporated herein by reference.

(5) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on July 21, 2021 and incorporated herein by reference.

(6) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on June 4, 2021 and incorporated herein by reference.

(7) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 4, 2021 and incorporated herein by reference.

(8) Filed as an exhibit to our Current Report on Form 8-K filed with the SEC on October 8, 2021 and incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

American Finance Trust, Inc.

By: _____
/s/ Edward M. Weil, Jr.
Edward M. Weil, Jr.
*Chief Executive Officer and President
(Principal Executive Officer)*

By: _____
/s/ Jason F. Doyle
Jason F. Doyle
*Chief Financial Officer, Treasurer and Secretary
(Principal Financial Officer and Principal Accounting Officer)*

Dated: November 4, 2021

**CERTIFICATION PURSUANT TO RULE 13a-14(a) AND 15d-14(a) UNDER
THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED**

I, Edward M. Weil, Jr., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of American Finance Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated this 4th day of November, 2021

/s/ Edward M. Weil, Jr.

Edward M. Weil, Jr.

Chief Executive Officer and President

(Principal Executive Officer)

**CERTIFICATION PURSUANT TO RULE 13a-14(a) AND 15d-14(a) UNDER
THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED**

I, Jason F. Doyle, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of American Finance Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated this 4th day of November, 2021

/s/ Jason F. Doyle

Jason F. Doyle

Chief Financial Officer, Treasurer and Secretary

(Principal Financial Officer and Principal Accounting Officer)

SECTION 1350 CERTIFICATIONS

This Certificate is being delivered pursuant to the requirements of Section 1350 of Chapter 63 (Mail Fraud) of Title 18 (Crimes and Criminal Procedures) of the United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

The undersigned, who are the Chief Executive Officer and Chief Financial Officer of American Finance Trust, Inc. (the "Company"), each hereby certify as follows:

The Quarterly Report on Form 10-Q of the Company, which accompanies this Certificate, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and all information contained in this quarterly report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated this 4th day of November, 2021

/s/ Edward M. Weil, Jr.

Edward M. Weil, Jr.
Chief Executive Officer and President
(Principal Executive Officer)

/s/ Jason F. Doyle

Jason F. Doyle
Chief Financial Officer, Treasurer and Secretary
(Principal Financial Officer and Principal Accounting Officer)